

START OF TRANSCRIPT

[00:00:31] THE MEETING IS CALLED TO ORDER. THIS IS COMMISSION PRESIDENT
[00:00:33] PETER STEINBRUECK RECONVENING THE REGULAR MEETING OF JUNE
[00:00:38] 23RD 2020. THE TIME IS APPROXIMATELY 12:10 P.M. WE'RE
[00:00:45] MEETING REMOTELY TODAY VIA SKYPE TO COMPLY WITH THE
[00:00:48] GOVERNOR'S STAY-AT-HOME ORDER AND IN ACCORDANCE WITH
[00:00:51] PROCLAMATION 2028. PRESENT WITH ME TODAY ARE COMMISSIONERS
[00:00:56] BOWMAN, CALKINS, CHO, AND FELLEMAN. I WILL ASK THE CLERK
[00:00:59] TO DO THE ROLL CALL OF ALL COMMISSIONERS TO ENSURE
[00:01:01] EVERYONE IS ON THE LINE.
[00:01:05] OKAY. COMMISSIONER BOWMAN? PRESENT. COMMISSIONER CALKINS?
[00:01:11] HERE. COMMISSIONER CHO?
[00:01:16] PRESENT. AND COMMISSIONER FELLEMAN?
[00:01:20] PRESENT. OKAY. TODAY'S MEETING IS ORGANIZED THE SAME AS OUR
[00:01:25] RECENT MEETINGS. WE HAVE MADE SPECIAL ARRANGEMENTS TO PROVIDE
[00:01:29] FOR REMOTE PARTICIPATION FOR ALL OUR STAFF AND COMMISSIONERS.
[00:01:33] LATER WE WILL BE TAKING PUBLIC COMMENT FROM PEOPLE WHO ARE
[00:01:37] PARTICIPATING BY SKYPE AND WHO HAVE SIGNED UP TO SPEAK.
[00:01:41] ALSO, PLEASE NOTE THAT ALL VOTES TODAY WILL BE TAKEN BY
[00:01:44] ROLL CALL METHODS AS ALL COMMISSIONERS ARE PARTICIPATING
[00:01:48] REMOTELY. FOR EACH VOTE I WILL CALL EACH COMMISSIONERS
[00:01:53] NAME. COMMISSIONERS ON THE SKYPE CALL WILL HAVE TO UNMUTE
[00:01:55] THEMSELVES AND THEN ANSWER YES OR NO.
[00:01:59] BECAUSE COMMISSIONERS ON THE LINE ARE NOT FULLY IN CONTROL
[00:02:02] OF THEIR SOUND WE WILL TAKE ALL VOTES TODAY IN THIS WAY.
[00:02:11] HANG ON COMMISSIONER STEINBREUCK. YOU GOT MUTED
[00:02:15] SOMEHOW.
[00:02:19] THERE WE GO. BACK AGAIN. TO BE EQUITABLE, WE WILL
[00:02:23] ASK ALL COMMISSIONERS TO SPEAK IN TURN AND WAIT TO BE
[00:02:26] RECOGNIZED BEFORE SPEAKING AS MUCH AS POSSIBLE. THANK YOU.
[00:02:30] WE BEGIN TODAY'S MEETING BY ACKNOWLEDGING THE INDIGENOUS
[00:02:33] PEOPLES OF THE DUWAMISH AND COASTAL SALISH WHO HAVE
[00:02:37] STEWARDED THESE BEAUTIFUL LANDS AND WATERS SINCE TIME
[00:02:40] IMMEMORIAL. WE MUST COMMIT TO DOING THE SAME FOR THE PLANET
[00:02:45] AND FOR GENERATIONS TO COME.
[00:02:47] THIS MEETING IS BEING DIGITALLY RECORDED AND MAY BE VIEWED OR
[00:02:50] HEARD AT ANY TIME ON THE PORT'S WEBSITE AND MAY BE REBROADCAST
[00:02:55] BY KING COUNTY TELEVISION ALTHOUGH IT MAY LOOK A LITTLE
[00:02:58] DIFFERENT. NOW PLEASE STAND AND JOIN US FOR THE PLEDGE OF
[00:03:03] ALLEGIANCE.
[00:03:06] I PLEDGE OF ALLEGIANCE TO THE FLAG OF THE UNITED STATES OF
[00:03:10] AMERICA AND TO THE REPUBLIC FOR WHICH IT STANDS ONE NATION
[00:03:15] UNDER GOD INDIVISIBLE WITH LIBERTY AND JUSTICE FOR ALL.
[00:03:22] AND NOW COMMISSIONERS WE ARE ON TO THE ORDER OF THE APPROVAL OF
[00:03:25] THE AGENDA. CLERK, PLEASE UNMUTE COMMISSIONERS. COMMISSIONERS ON
[00:03:29] THE LINE, PLEASE UNMUTE YOURSELF AND I'M GOING TO ASK EACH
[00:03:32] COMMISSIONER IN TURN IF THEY HAVE ANY MOTIONS TO REARRANGE
[00:03:35] THE ORDERS OF THE DAY. IF YOU DO, I WILL ASK FOR A SECOND
[00:03:40] AS REQUIRED. PLEASE RESPOND WHEN I CALL YOU. IF YOU HAVE
[00:03:44] NO CHANGES SAY NONE. CLERK? OKAY. COMMISSIONER BOWMAN?
[00:03:51] I WOULD LIKE TO PULL ITEM 6B, 6G, AND 6H OFF THE CONSENT
[00:03:57] CALENDAR. OKAY COMMISSIONER CALKINS?
[00:04:11] COMMISSIONER CALKINS I MUTED EARLIER. LET ME TRY AND SEND
[00:04:14] THE PROMPT AGAIN.
[00:04:24] COMMISSIONER CALKINS ARE YOU WITH US? JUST RESENT THE PROMPT.
[00:04:28] OKAY. THANK YOU. YEAH, NO CHANGES FOR ME. OKAY.
[00:04:32] COMMISSIONER CHO?
[00:04:48] I GUESS I UNMUTED TOO EARLY.
[00:04:51] NO CHANGES, THANK YOU. OKAY AND COMMISSIONER FELLEMAN?
[00:05:06] DID YOU GET THE PROMPT?
[00:05:09] NO CHANGES.
[00:05:18] ALL RIGHT, SO I HAVE REMOVAL OF ITEM 6B, 6G, AND 6H, FOR

[00:05:25] SEPARATE DISCUSSION. WAS ALSO 6F
[00:05:30] CONSIDERED FOR REMOVAL?
[00:05:33] WE THOUGHT IT MAY BE BUT IT HAS NOT BEEN PROPOSED.
[00:05:37] OKAY SO FOREVER HOLD YOUR PEACE.
[00:05:40] THOSE ARE THE ITEMS THAT WILL BE PULLED FROM THE CONSENT
[00:05:44] AGENDA. WE DON'T NEED TO TAKE A VOTE ON THE REMOVAL OF THOSE
[00:05:47] ITEMS.
[00:05:49] COMMISSIONERS, THE QUESTION IS NOW ON APPROVAL OF THE AGENDA.
[00:05:52] SO PLEASE SAY YES OR NO WHEN YOUR NAME IS CALLED. CLERK. OKAY
[00:05:57] COMMISSIONER BOWMAN?
[00:06:00] SHE RELOCATED BACK TO HER OFFICE.
[00:06:09] WE'LL LOOP BACK TO HER. COMMISSIONER CALKINS? AYE.
[00:06:16] COMMISSIONER CHO? AYE.
[00:06:20] COMMISSIONER FELLEMAN? AYE. COMMISSIONER STEINBREUCK? YES.
[00:06:27] AND DO WE HAVE COMMISSIONER BOWMAN? YOU DO. AYE. OKAY. WE
[00:06:36] HAVE FIVE AYES AND ZERO NAYS. AGENDA IS APPROVED. THANK YOU.
[00:06:40] CAN I JUST NOTE THAT RYAN APPEARS TWICE ON MY SCREEN. ONCE
[00:06:45] AS AMY, ONCE AS RYAN. I DON'T KNOW. MAYBE HE'S JUST
[00:06:49] AMPLIFYING HIS IMPORTANCE BUT I GOT TWO FOR THE PRICE OF ONE
[00:06:52] HERE. [LAUGHTER]
[00:06:54] FOR WHATEVER REASON. I DON'T KNOW. IF THAT MEANS YOU CAN'T
[00:06:57] SEE ME, I'M DELIGHTED TO HEAR IT. [LAUGHTER]
[00:07:05] OKAY, I'LL CONTINUE WITH MY OPENING COMMENTS HERE. I WANT
[00:07:11] TO MENTION THAT LAST FRIDAY THE PORT AND MANY AMERICANS ACROSS
[00:07:15] THE NATION CELEBRATED JUNETEENTH. SPECIAL THANKS TO
[00:07:19] THE PORT'S BLACKS IN GOVERNMENT, AKA BIG, CHAPTER
[00:07:24] WHOSE ORGANIZATION
[00:07:27] ORGANIZED A GREAT VIRTUAL EVENT FOR OUR PORT STAFF AND SOME OF
[00:07:31] OUR MEMBERS OF OUR COMMISSION AND OTHERS JOINED US.
[00:07:36] THANKS TO OUR OUTSTANDING HOST DELMAR WHITAKER AND LANCE LITTLE.
[00:07:44] OUR GUEST PANELISTS EDDIE RIDE. WE HAD OVER 450 EMPLOYEES WHO
[00:07:50] TUNED IN INCLUDING COMMISSIONERS FELLEMAN AND CHO
[00:07:52] AND EXECUTIVE DIRECTOR METRUCK AND I. WE'RE HONORED TO BE PART
[00:07:56] OF THAT EVENT.
[00:08:03] AS IS BEING MUCH MORE WIDELY
[00:08:07] KNOWN, JUNETEENTH CELEBRATES THE END OF SLAVERY IN THE FORMER
[00:08:10] CONFEDERATE STATE OF TEXAS ON JUNE 19TH, 1865 WHERE THE NEWS
[00:08:16] CAME 2 AND 1/2 YEARS AFTER LINCOLN'S ORIGINAL EMANCIPATION
[00:08:21] PROCLAMATION IN 1862. JUNETEENTH IS CELEBRATED WIDELY
[00:08:26] AS THE TRIUMPH FOR BASIC HUMAN RIGHTS AND FREEDOM OVER
[00:08:30] SLAVERY AND OPPRESSION OF AFRICAN-AMERICANS. TODAY WE
[00:08:34] CELEBRATE THOSE WHO CONTINUE TO FIGHT FOR SOCIAL JUSTICE FOR
[00:08:38] ALL AND FOR CIVIL RIGHTS AND AN END TO SYSTEMIC RACISM ACROSS
[00:08:44] AMERICA.
[00:08:45] WE'RE LIVING IN UNPRECEDENTED TIMES. THIS YEAR'S TRAGIC
[00:08:50] KILLINGS OF AFRICAN AMERICANS AT THE HANDS OF POLICE ARE A
[00:08:54] PAINFUL REMINDER THAT SYSTEMIC RACISM CONTINUES TO EXIST AT
[00:08:59] ALL LEVELS AND THERE IS MUCH MORE WORK WE MUST DO TO
[00:09:02] OVERCOME IT.
[00:09:04] IT IS OUR HOPE THAT JUNETEENTH 2020 MARKS THE YEAR WE TOOK
[00:09:09] DECISIVE ACTION AS AN INSTITUTION,
[00:09:13] AS A NATION, TO END RACISM AND INJUSTICE EVERYWHERE.
[00:09:19] BLACK LIVES MATTER.
[00:09:22] AT THE PORT WE ARE DEEPLY COMMITTED TO EQUITY DIVERSITY
[00:09:25] AND INCLUSION AND WE'RE LOOKING VERY HARD AT OUR POLICIES AND
[00:09:29] PRACTICES TO ENSURE THAT THEY LIVE UP TO THOSE VALUES AND
[00:09:34] THAT WE LIVE UP TO THOSE VALUES. MANY MAY NOT KNOW BUT THE PORT
[00:09:38] HAS ITS OWN POLICE DEPARTMENT. IT'S SEPARATE FROM THE SEATTLE
[00:09:42] POLICE DEPARTMENT AND THERE IS APPROXIMATELY 112 SWORN
[00:09:46] OFFICERS. OUR POLICE DEPARTMENT HAS THE
[00:09:49] RESPONSIBILITY DURING THIS MOMENT IN HISTORY TO ENSURE
[00:09:52] THAT OUR OFFICERS ARE HELD TO THE SAME HIGH
[00:09:56] STANDARDS THAT ARE BEING CALLED UPON ACROSS THE COUNTRY. AND LET

[00:09:59] ME ADD THAT WE HAVE A VERY PROFESSIONAL, DEDICATED STAFF
[00:10:02] WITHIN OUR POLICE DEPARTMENT WHO HAVE BEEN DOING, IN
[00:10:06] MANY RESPECTS, OUTSTANDING WORK TO ENSURE PUBLIC SAFETY AND
[00:10:10] PEACE IN THEIR DUTIES,
[00:10:15] THEY ARE GUARDIANS OF THE PEACE NOT WARRIORS. AS SUCH, THAT IS
[00:10:20] WHY I'M PROPOSING TO ESTABLISH A COMMISSION TASK FORCE ON
[00:10:24] POLICING AND CIVIL RIGHTS TO LEAD A COMPREHENSIVE ASSESSMENT
[00:10:27] OF THE PORT'S POLICE DEPARTMENT TO ENSURE ALIGNMENT WITH THE
[00:10:31] HIGHEST NATIONAL STANDARDS AND BEST PRACTICES ON POLICING FROM
[00:10:35] RECRUITMENT AND TRAINING TO THE USE OF LESS LETHAL, AND LETHAL
[00:10:39] FORCE, AND DE-ESCALATION PRACTICES. WE WILL BE HOLDING A
[00:10:44] SPECIAL MEETING OF THE COMMISSION ON JUNE 30TH ON
[00:10:48] POLICING. THIS WILL BE AN OPPORTUNITY TO HEAR FROM THE
[00:10:51] PUBLIC ABOUT IDEAS AND PERSPECTIVES THAT CAN INFORM
[00:10:54] THE TASK FORCE'S WORK.
[00:10:57] THEN ON JULY 14TH, WE WILL BE VOTING ON ESTABLISHING THE TASK
[00:11:02] FORCE ON POLICING AND CIVIL RIGHTS TO GET THE WORK UNDER
[00:11:05] WAY. ON A DIFFERENT NOTE. I WOULD LIKE TO WELCOME OUR NEW
[00:11:10] COMMISSION CLERK MICHELLE HART.
[00:11:13] THE COMMISSION CLERK PLAYS AN EXTREMELY IMPORTANT ROLE AS
[00:11:17] DOES HER STAFF, AS THEY'RE A TEAM, AT THE PORT IN SUPPORT OF
[00:11:21] THE COMMISSION. THEY ENSURE THAT PUBLIC MEETINGS LIKE THIS
[00:11:25] ONE OCCUR AND RUN SMOOTHLY AND IS DOCUMENTED
[00:11:29] APPROPRIATELY AND THEY'RE KEEPER OF THE PUBLIC RECORDS. WE
[00:11:33] DEPEND ON THEM GREATLY AND APPRECIATE THEIR HIGH DEGREE OF
[00:11:36] PROFESSIONALISM AND GOOD WORK. MICHELLE HART IS A MASTER
[00:11:41] MUNICIPAL CLERK CREDENTIALLED
[00:11:43] THROUGH THE INTERNATIONAL INSTITUTE OF MUNICIPAL CLERKS.
[00:11:47] SHE HAS WORKED IN BOTH COUNTY AND CITY GOVERNMENTS WITH A
[00:11:51] CAREER OF 19 YEARS IN PUBLIC SERVICE. IN FACT HER REPUTATION
[00:11:56] PRECEDED HER. I BELIEVE SHE'S ONLINE LISTENING AND SO ON
[00:12:00] BEHALF OF THE COMMISSION AND PORT OF SEATTLE WANT TO WELCOME
[00:12:04] HER AND THANK YOU FOR JOINING US. SHE IS AN EXPERT IN STATE,
[00:12:08] COUNTY, AND CITY LEGISLATION, REGULATIONS, POLICIES, AND
[00:12:12] PRACTICES. I HEARD A RUMOR THAT SHE HAS ALREADY BEEN
[00:12:16] DEEP DIVING INTO OUR BYLAWS AND DELEGATION OF AUTHORITY. OH
[00:12:20] BOY,
[00:12:22] SHE WILL BE AN INTEGRAL PART OF OUR TEAM AND I KNOW SHE WILL
[00:12:25] SERVE THE COMMISSION AND OUR COMMUNITY EXTREMELY WELL.
[00:12:28] WE'RE LOOKING FORWARD TO WORKING WITH YOU MICHELLE.
[00:12:32] BEGINNING TODAY. I WOULD ALSO LIKE TO WELCOME OUR NEW
[00:12:35] COMMISSION CHIEF OF STAFF BARB WILSON.
[00:12:38] SHE BRINGS 25 YEARS OF EXPERIENCE IN THE PRIVATE,
[00:12:41] PUBLIC, AND NONPROFIT SECTORS IN SEATTLE. RECENTLY SHE WAS
[00:12:45] THE DIRECTOR OF GOVERNMENT AFFAIRS AT VULCAN AND WAS
[00:12:48] PREVIOUSLY THE EXECUTIVE DIRECTOR OF THE SEATTLE
[00:12:51] PLANNING COMMISSION WHERE SHE WAS RESPONSIBLE FOR OVERALL
[00:12:54] OPERATIONS, AND ADVISED CITY OFFICIALS ON COMPLEX URBAN
[00:12:59] PLANNING AND DEVELOPMENT ISSUES. SHE'S A LONGTIME
[00:13:02] RESIDENT OF WEST SEATTLE. IN HER FREE TIME, BARB ENJOYS
[00:13:07] COACHING HER SON'S SOCCER TEAM, KAYAKING, EXPLORING SEATTLE'S
[00:13:11] FOOD SCENE, AND SPENDING TIME WITH FRIENDS AND
[00:13:13] FAMILY. WE'RE VERY EXCITED TO HAVE YOU, BARB, ON OUR BOARD AS
[00:13:17] THIS IS A
[00:13:22] CRITICAL ROLE SUPPORTING THE COMMISSION AND WE LOOK FORWARD
[00:13:24] TO WORKING WITH YOU.
[00:13:26] WITH THAT, WE'LL MOVE ON TO THE NEXT ITEM AND THERE WILL BE
[00:13:29] SOME OPPORTUNITY FOR COMMISSIONERS COMMENTING AFTER
[00:13:32] EXECUTIVE DIRECTOR METRUCK'S REPORT.
[00:13:37] THANK YOU COMMISSIONER STEINBREUCK. MY REPORT IS A
[00:13:42] LITTLE BIT LONGER HERE THAN USUAL. SO INDULGE ME BECAUSE
[00:13:45] THERE'S A LOT OF THINGS GOING ON HERE AT THE PORT. WE'VE ALL
[00:13:49] SEEN THE ANGUISH AND EMOTION EXPRESSED AROUND THE NATION AND

[00:13:53] IN OUR OWN COMMUNITY TOO RISING FROM THE DEATH OF GEORGE
[00:13:55] FLOYD, BRIANNA TAYLOR, AHMAD ARBURY, AND TOO MANY
[00:13:59] OTHERS. THESE TRAGIC DEATHS COMPEL US TO ASK FUNDAMENTAL
[00:14:02] QUESTIONS ABOUT THE POLICIES AND PROCEDURES OF OUR POLICE
[00:14:06] FORCES. THESE ARE NOT QUESTIONS THAT POLICE DEPARTMENTS ALONE
[00:14:09] CAN ANSWER. AS LEADERS OF THE PORT, WE MUST LOOK INWARD AND
[00:14:13] CHALLENGE MANY OF OUR OWN EXPECTATIONS AND ASSUMPTIONS
[00:14:15] ABOUT THE MISSION AND THE ROLE OF POLICE FORCES IN OUR
[00:14:18] COMMUNITY. IN LIGHT OF THESE OF EVENTS, I FULLY SUPPORT THE
[00:14:22] COMMISSION'S CALL FOR A MOTION TO INITIATE AN ASSESSMENT OF
[00:14:25] THE PORT OF SEATTLE POLICE DEPARTMENT. I BELIEVE THIS
[00:14:27] ASSESSMENT SHOULD BE BROAD-BASED AND THOROUGH
[00:14:30] INVOLVING STAKEHOLDERS, PORT EMPLOYEES, THE POLICE
[00:14:33] DEPARTMENT, AND OUTSIDE EXPERTS. IN RECENT DAYS, COMMISSIONER
[00:14:37] STEINBREUCK AND I HAVE HAD DIFFICULT BUT ESSENTIAL
[00:14:39] DIALOGUE WITH THE PORT OF SEATTLE'S BLACKS IN GOVERNMENT
[00:14:43] LEADERS AND OTHER EMPLOYEES ABOUT OUR POLICE DEPARTMENT.
[00:14:46] THEY EXPRESSED CONCERN ABOUT THE USE OF FORCE, OUR HIRING
[00:14:50] PRACTICES, COMMITMENT TO DIVERSITY, AND OTHER IMPORTANT
[00:14:53] ISSUES. WE MUST EXAMINE THESE ISSUES HONESTLY AND COMPLETELY.
[00:14:56] AS COMMISSIONER STEINBREUCK INDICATED, THE DRAFT MOTION
[00:15:00] CREATING THE ASSESSMENT PROCESS IS BEING DEVELOPED WITH FULL
[00:15:02] AND ACTIVE ENGAGEMENT OF THE PORT OF SEATTLE'S BLACKS IN GOVERNMENT
[00:15:05] LEADERS AND OTHERS WHO ARE ADVOCATING FOR CHANGE HERE AT
[00:15:08] THE PORT. WE'VE ALSO HAD POSITIVE CONVERSATIONS WITH
[00:15:12] ACTING CHIEF MIKE VIA AND OTHERS WITHIN THE DEPARTMENT. I
[00:15:16] AM PLEASED TO SAY THAT ACTING CHIEF VIA IS FULLY
[00:15:19] SUPPORTIVE OF THIS EFFORT AND I PROMISE THAT THE DEPARTMENT
[00:15:22] WILL BE ENGAGED WITH THIS ASSESSMENT.
[00:15:25] AFTER CAREFUL CONSIDERATION WITH SUPPORT STAFF AND ACTING
[00:15:28] POLICE CHIEF VIA I'M PREPARING TO ACT USING MY AUTHORITY TO
[00:15:32] DIRECT THE ACTING CHIEF TO TAKE THE FOLLOWING IMMEDIATE EARLY
[00:15:36] STEPS SINCE WE DON'T NEED TO WAIT TO TAKE THESE ACTIONS. THE
[00:15:40] IMMEDIATE ACTIONS ARE: AN IMMEDIATE BAN ON THE
[00:15:44] POTENTIALLY LETHAL VASCULAR OR AIRWAY NECK
[00:15:48] RESTRAINTS OFTEN REFERRED TO AS CHOKEHOLDS BY OUR POLICE
[00:15:51] DEPARTMENT. THESE ARE STRAIN TECHNIQUES AND OTHER QUESTIONS
[00:15:54] OF USE OF FORCE SHOULD BE CONSIDERED AS PART OF THE
[00:15:56] BROADER DEPARTMENTAL ASSESSMENT.
[00:16:00] POLICE HIRING EVALUATION PANELS SHALL BE DIVERSE IN THEIR
[00:16:03] MEMBERSHIP AND INCLUDE AT LEAST ONE PERSON OF COLOR.
[00:16:06] WE WILL INVOLVE OUR DIRECTOR FOR EQUITY DIVERSITY INCLUSION
[00:16:10] AND THE EMPLOYEE RESOURCE GROUP LEADERS TO REVIEW HIRING
[00:16:12] PRACTICES.
[00:16:14] IN RECRUITMENT AND EVALUATION OF POLICE OFFICER CANDIDATES,
[00:16:18] WE INSIST ON HIRING ONLY THE MOST QUALIFIED APPLICANTS WHO WILL
[00:16:21] ALIGN WITH OUR PRINCIPLES OF DIVERSITY EQUITY AND INCLUSION.
[00:16:24] APPLICANTS WILL BE DISQUALIFIED AUTOMATICALLY BASED ON
[00:16:28] SUBSTANTIATED FINDINGS OF THE USE OF EXCESSIVE FORCE
[00:16:30] AGAINST A MEMBER OF THE PUBLIC OR SUBSTANTIATED FINDING OF
[00:16:34] RACIAL DISCRIMINATION OR CORRUPT ACTS AGAINST ANOTHER
[00:16:37] EMPLOYEE OR MEMBER OF THE PUBLIC.
[00:16:41] THE PORT IS TO REVIEW POLICE TRAINING AND ENSURE THAT THE
[00:16:44] FOLLOWING TOPICS ARE REQUIRED FOR ALL OFFICERS: DE-ESCALATION
[00:16:47] TRAINING, BYSTANDER INTERVENTION WHERE AN OFFICER OBSERVES
[00:16:50] ANOTHER OFFICER ACTING IN VIOLATION OF THE LAW OR PORT OF
[00:16:53] SEATTLE POLICIES, AND ANTI-DISCRIMINATION TRAINING.
[00:16:58] THE PORT WILL ALSO REVIEW THE ISSUE OF QUALIFIED IMMUNITY AS
[00:17:02] IT APPLIES TO POLICE OFFICER CONDUCT. QUALIFIED IMMUNITY IS A
[00:17:06] LEGAL PRINCIPLE THAT DERIVES FROM THE SUPREME COURT'S
[00:17:08] INTERPRETATION OF FEDERAL STATUTORY AND CONSTITUTIONAL
[00:17:11] LAW AND IS PURELY A FEDERAL MATTER AND APPLIES TO ALL PUBLIC
[00:17:14] EMPLOYEES. WE WILL LOOK AT SITUATIONS WHERE QUALIFIED

[00:17:18] IMMUNITY IS INVOKED AND LOOK AT APPROPRIATE ACTION AND CONSIDER
[00:17:22] SEEKING REGULATORY LEGAL REFORMS AS PART OF OUR
[00:17:24] LEGISLATIVE STRATEGY GOING FORWARD.
[00:17:28] IN ADDITION THE PORT WILL CONTINUE ITS MORATORIUM ON
[00:17:30] POLICE USE OF FACIAL RECOGNITION RECOGNITION
[00:17:33] TECHNOLOGY.
[00:17:37] POLICE DEPARTMENT POLICIES WILL ENSURE THAT THEY'RE VISIBLE TO
[00:17:41] THE PUBLIC AND BE POSTED ON OUR WEBSITE. THE POLICE DEPARTMENT
[00:17:44] WILL ENSURE OFFICERS' NAMES ARE CLEARLY IDENTIFIABLE ON ANY
[00:17:47] UNIFORM WORN ON DUTY.
[00:17:50] ALL THESE ITEMS ARE GOING TO BE LOOKED AT IMMEDIATELY AS WE
[00:17:52] CONTINUE OUR ASSESSMENT PROCESS IN THE FURTHER
[00:17:55] DEVELOPMENT OF THE MOTION.
[00:17:57] AND AS WE LOOK AT IMPLEMENTING THESE I EXPECT A
[00:18:00] REPORT BACK WITHIN THE NEXT COUPLE OF WEEKS ON THEIR
[00:18:02] IMPLEMENTATION. THESE ARE IMPORTANT ACTIONS TAKEN IN GOOD
[00:18:06] FAITH, BUT ARE ONLY THE INITIAL STEPS ON LONG JOURNEY.
[00:18:10] I LOOK FORWARD TO CONTINUING THIS WORK WITH
[00:18:13] THE COMMISSION AND OUR STAKEHOLDERS.
[00:18:16] NOW I'D LIKE TO MENTION SOME OF THE OTHER PORT ACTIVITIES AND
[00:18:18] SOME KEY ITEMS ON TODAY'S AGENDA. I'D LIKE TO ACKNOWLEDGE
[00:18:22] THAT JUNE IS PRIDE MONTH. NORMALLY WE'D SEE NUMEROUS
[00:18:25] PUBLIC ENGAGEMENTS AND EVENTS THROUGHOUT THE MONTH THAT
[00:18:28] CULMINATE IN A LARGE PARADE DOWNTOWN WITH THE PARTICIPATION OF
[00:18:31] PORT STAFF. THOSE CELEBRATIONS LOOK
[00:18:35] A LOT DIFFERENT THIS YEAR. IT IS IMPORTANT TO RECOGNIZE THE
[00:18:37] ACCOMPLISHMENTS OF THE LGBTQ MOVEMENT AND TO CELEBRATE THE
[00:18:41] MONTH. I CONTINUE TO BE AMAZED BY THE ENERGY AROUND EQUITY
[00:18:45] WORK AT THE PORT. AT OUR LAST COMMISSION MEETING, WE ADDED
[00:18:48] "BECOME A MODEL FOR EQUITY DIVERSITY AND INCLUSION" TO OUR
[00:18:51] CENTURY AGENDA. TODAY I'M HAPPY TO SHARE SEVERAL INITIATIVES
[00:18:55] MOVING US IN THAT DIRECTION.
[00:18:57] THE OFFICE OF EQUITY DIVERSITY INCLUSION LED BY
[00:19:00] SENIOR DIRECTOR BOOKDHA GAYSAR IS ESTABLISHING A CHANGE TEAM,
[00:19:04] WHICH IS PART OF OUR STRATEGY TO TRANSFORM THE PORT BY
[00:19:07] INFUSING EQUITY PRINCIPLES AND PRACTICES INTO ALL ASPECTS OF
[00:19:11] OUR ORGANIZATION.
[00:19:13] A CHANGE TEAM IS A STRATEGY FOR ORGANIZATIONAL CHANGE, WHICH
[00:19:17] HAS BEEN IMPLEMENTED IN OTHER LOCAL GOVERNMENTS AROUND THE
[00:19:19] COUNTRY. THE VISION BEHIND OUR CHANGE TEAM WILL BE A PORT WIDE
[00:19:23] COHORT OF EMPLOYEES REPRESENTING ALL DEPARTMENTS,
[00:19:26] TEAMS, AND LEADERSHIP LEVELS.
[00:19:28] THE MISSION OF THE CHANGE TEAM IS TO ENGAGE ALL LEVELS WITH
[00:19:30] THE PORT AND USING AN EQUITY FRAMEWORK IN THEIR DAILY WORK
[00:19:34] AND DECISIONS. IT WILL FUFILL THIS MISSION BY WORKING WITH
[00:19:37] LEADERSHIP TO DEVELOP PORT WIDE EQUITY GOALS AND BY WORKING
[00:19:40] WITHIN THE RESPECTIVE TEAMS TO DEVELOP DEPARTMENT SPECIFIC
[00:19:43] EQUITY GOALS AS WELL
[00:19:46] MEMBERS OF THE CHANGE TEAM WILL BE DIVERSE IN THEIR IDENTITIES,
[00:19:48] LEADERSHIP LEVELS, AND JOB FUNCTIONS. IT WILL TRULY BE
[00:19:51] CROSS-FUNCTIONAL.
[00:19:53] STAFF CAN EXPECT COMMUNICATIONS ON THE INITIATIVE SOON.
[00:19:57] LAST WEEK, AS COMMISSIONER STEINBREUCK MENTIONED, I HAD
[00:20:00] THE OPPORTUNITY TO PARTICIPATE ON A PANEL DISCUSSION ON THE
[00:20:03] JUNETEENTH CELEBRATION HOSTED BY THE BLACKS IN
[00:20:07] GOVERNMENT EMPLOYEE RESOURCE GROUP. IT WAS A GREAT EVENT AS
[00:20:10] COMMISSIONER STEINBREUCK SAID. IT WAS VERY INFORMATIVE. SINCE
[00:20:13] THAT DISCUSSION I'VE RECEIVED MANY EMAILS FROM STAFF
[00:20:16] REQUESTING THAT JUNE 19TH, JUNETEENTH, BE DESIGNATED AS AN
[00:20:20] OFFICIAL PORT HOLIDAY. I WANT TO LET STAFF KNOW THAT I HEAR
[00:20:24] YOU LOUD AND CLEAR AND I AM ENTIRELY SUPPORTIVE OF THIS. I
[00:20:27] LOOK FORWARD TO WORKING WITH OUR EXECUTIVE LEADERSHIP TEAM
[00:20:30] IN THE COMMISSION TO ASSESS HOW TO MAKE THIS REALITY. AND IN

[00:20:33] FACT, I BELIEVE THERE SHOULD BE A NATIONAL HOLIDAY AS WELL.
[00:20:38] AND I ALSO LIKE TO UPDATE YOU ON OUR WORK ON COVID AND
[00:20:41] LOOKING AT COVID. IN COLLABORATION WITH OUR
[00:20:44] CONSTRUCTION PARTNERS, WE'VE KEPT CONSTRUCTION
[00:20:47] GOING THROUGHOUT THE PANDEMIC TO PRESERVE JOBS. SPUR THE
[00:20:49] ECONOMY, AND KEEP ESSENTIAL, REGULATORY. AND OPERATING
[00:20:52] INFRASTRUCTURE PROJECTS MOVING AHEAD. AS YOU CAN IMAGINE,
[00:20:56] COVID-19 IS COMPLICATED. CONSTRUCTION RELATED ACTIVITIES
[00:21:00] INCREASED COSTS AND DELAYED SOME WORK IN THE COMPLETION
[00:21:03] DATES. IN APRIL, THE COMMISSION GAVE ME AUTHORITY TO NEGOTIATE
[00:21:07] CONTRACT CHANGES TO PROTECT THE SAFETY OF ALL PROJECT WORKERS.
[00:21:11] I'VE DONE THIS THROUGH CHANGE ORDERS AND EXISTING ACTIVE
[00:21:13] CONSTRUCTION CONTRACTS. COSTS ARE COMING IN AND WE ARE
[00:21:16] CONTINUING NEGOTIATING THOSE COSTS AS WORK PROGRESSES.
[00:21:21] AVIATION WIDE WE HAVE PROCESSED 3.2 MILLION DOLLARS
[00:21:24] OF CHANGES EQUATING TO 2/10 OF 1% OF THE TOTAL 1.7 BILLION
[00:21:30] DOLLAR VALUE OF CURRENT CONTRACTS, OR 1% OF THE
[00:21:34] REMAINING CONTRACT VALUE YET TO BE SPENT. WE HAVE IDENTIFIED
[00:21:38] ANOTHER EIGHT MILLION DOLLARS SO FAR TO BE NEGOTIATED.
[00:21:41] THAT WILL BRING US UP TO ONE HALF OF ONE PERCENT OF THE
[00:21:44] TOTAL PROGRAM AND UP TO 2.5 PERCENT OF REMAINING VALUE YET
[00:21:48] TO BE SPENT. MARITIME IS MUCH LESS
[00:21:52] MPACT DUE TO FAR FEWER CURRENT CONTRACTS. THERE
[00:21:56] ARE MORE COSTS TO COME AS WE CONTINUE TO WORK AND THE
[00:21:58] GOVERNOR DETERMINES WHEN WORKPLACE LIMITATIONS CAN BE
[00:22:01] LIFTED. I WILL BRIEF YOU AGAIN EACH MONTH WITH MY
[00:22:04] EXECUTIVE DIRECTOR'S REPORT ON THE IMPACTS OF COVID ON OUR
[00:22:07] COSTS.
[00:22:09] I PROVIDED A REPORT SUMMARY TO THE COMMISSION CLERK TO BE
[00:22:11] ADDED TO THE PUBLIC RECORD OF TODAY'S MEETING AS WELL.
[00:22:15] IN OTHER COVID RELATED NEWS, DISCOVERY HEALTH HAS TESTED
[00:22:20] 460 INDEPENDENT FISHER'S SINCE BEING AUTHORIZED TO UTILIZE THE
[00:22:24] FISHERMAN'S TERMINAL VENUE FOR PROCESSING. IN MAY THEY
[00:22:27] ANTICIPATE TESTING ANOTHER 300 FISHERS BEFORE WRAPPING UP THE
[00:22:30] SERVICE AT FISHERMAN'S TERMINAL ON JULY 31ST.
[00:22:34] OVER AT SEATAC AIRPORT, WE'RE BEGINNING TO SEE AN INCREASE IN
[00:22:37] TRAVELER CONFIDENCE AND PASSENGER VOLUMES. LAST FRIDAY
[00:22:41] WE SAW FOURTEEN THOUSAND SIX HUNDRED AND FORTY FOUR
[00:22:43] PASSENGERS AT OUR CHECKPOINT. A NEW HIGH SINCE THE COVID
[00:22:46] PANDEMIC BEGAN. WITH KING COUNTY NOW IN PHASE TWO OF THE
[00:22:51] GOVERNOR'S SAFE START PROGRAM, TWO ADDITIONAL AIRPORT
[00:22:55] DINING AND RETAIL OPTIONS BAMBOOZLE AND THE UPPER
[00:22:58] LOUNGE REOPEN FOR OPERATIONS THIS WEEK AT THE AIRPORT.
[00:23:02] ALTHOUGH INCREASING PASSENGER VOLUMES AND REOPENING OF
[00:23:05] BUSINESS IS WELCOME NEWS, WE REMAIN CAUTIOUS AND ATTENTIVE OF THE
[00:23:09] SOCIAL DISTANCING NEEDS AT THE AIRPORT. WE'RE EXPLORING
[00:23:12] INNOVATIONS SUCH AS VIRTUAL QUEUING TO PUT THE HEALTH,
[00:23:15] SAFETY, AND WELL-BEING OF THE TRAVELING PUBLIC FIRST. AS PART
[00:23:19] OF THE PORT'S FLY SAFELY AT SEA PROGRAM AND IN RESPONSE TO
[00:23:23] YOUR MAY 12 MOTION, AIRPORT STAFF IS EXPLORING WHAT'S
[00:23:26] REQUIRED TO ESTABLISH AN INTERIM TEMPERATURE CHECK
[00:23:29] PROGRAM AT OUR AIRPORT. OVER THE LAST FEW DAYS, WE'VE BEEN
[00:23:32] TESTING TEMPERATURE SCREENING EQUIPMENT WHICH INCLUDES BOTH A
[00:23:36] PORT PURCHASED DEVICE AND ONE ON LOAN FROM PAIN
[00:23:39] FIELD WITH ARRIVING INTERNATIONAL
[00:23:42] PASSENGERS. THIS IS A VOLUNTARY SCREENING PRACTICE WITH CLEAR
[00:23:46] SIGNAGE INDICATING PASSENGERS CAN OPT OUT AND THAT NO
[00:23:50] DATA IS BEING STORED. THE FOCUS IS ON ASSESSING PRODUCT
[00:23:54] ACCURACY, PASSENGER FLOW, LEVEL REQUIRED STAFFING, AND GENERAL
[00:23:58] PASSENGER RECEPTIVITY. THE INITIAL REACTION FOR PASSENGERS HAS
[00:24:02] BEEN WELL RECEIVED, VERY FEW OPT OUTS. THE NEXT STEP IS A PROOF
[00:24:06] OF CONCEPT TESTING FOR DEPARTING DOMESTIC PASSENGERS.
[00:24:09] THIS TEST HAS A MORE COMPLEX UNDERTAKING AND STAFF WILL

[00:24:12] CONTINUE TO REGULARLY UPDATE YOU ON THE PROGRESS OF THIS
[00:24:15] WORK.
[00:24:17] TURNING TO TODAY'S COMMISSION MEETING I'D LIKE TO
[00:24:20] HIGHLIGHT A FEW ITEMS. ITEM 6B WILL AUTHORIZE DESIGN FUNDS FOR
[00:24:24] SHARED KITCHEN FOOD TRUCK PROJECT, WHICH WILL ADD
[00:24:28] TO THE DIVERSITY OF FOOD OPTIONS AT THE AIRPORT. ITEM
[00:24:32] 6C ON TODAY'S AGENDA PROVIDES CONSULTING CAPACITY TO GO
[00:24:35] BEYOND COMPLIANCE AND MEASURING TO
[00:24:39] CONTINUOUSLY IMPROVE THE ENERGY PERFORMANCE OF OUR BUILDINGS
[00:24:42] AND FACILITIES. THIS CONTRACT ALLOWS US TO CONDUCT BUILDING
[00:24:46] SYSTEM TUNE-UPS WHICH ARE SHOWN TO REDUCE UP TO 15% OF
[00:24:49] BUILDINGS ENERGY USE.
[00:24:51] THIS CONTRACT WILL ALSO HELP US VERIFY OUR SOLAR PANELS AT
[00:24:54] FISHERMAN'S TERMINAL, PIER 69, AND SOON SHILSHOAL BAY
[00:24:58] MARINA.
[00:25:00] IN FACT, OUR TWO SOLAR RAYS ARE EXCEEDING EXPECTATIONS AND
[00:25:03] HAVE PRODUCED OVER A HUNDRED SIXTY TWO THOUSAND KILOWATT
[00:25:06] HOURS OF CLEAN ENERGY, ENOUGH TO POWER 11 AVERAGE HOMES FOR A
[00:25:09] YEAR.
[00:25:11] ITEM 7B IS A RESOLUTION ESTABLISHING THE WORKFORCE
[00:25:14] DEVELOPMENT POLICY DIRECTIVE AND YOU'LL HEAR MORE ABOUT THAT
[00:25:17] AND FINALLY ITEM 8A MOTION SUPPORTING MY RECOMMENDATION TO
[00:25:20] ADJUST THE 2020 PORT BUDGET AND AUTHORIZING THE EXECUTION
[00:25:24] OF A NEW COMMUNITY BENEFIT PROGRAM TO SPUR ECONOMIC
[00:25:27] RECOVERY. IT'S WITHIN MY AUTHORITY TO ADJUST THE COMMISSION APPROVED
[00:25:31] 2020 BUDGET BUT THIS MOTION FORMALIZES THE ACTION AND
[00:25:35] PROVIDES ADDITIONAL TRANSPARENCY FOR THE PUBLIC.
[00:25:38] COMMISSIONERS, THIS CONCLUDES MY REMARKS.
[00:25:45] VERY GOOD, DIRECTOR METRUCK. THANK YOU FOR THAT VERY
[00:25:49] INFORMATIVE REPORT AND THE GREAT ENCOURAGING NEWS ABOUT
[00:25:54] THE MEANINGFUL CHANGES THAT YOU ARE BRINGING TO THE PORT. THANK
[00:25:59] YOU FOR YOUR LEADERSHIP AT THIS CRITICAL TIME. WE HAVE A
[00:26:03] SPECIAL SURPRISE GUEST I THINK TO JOIN US FOR A COUPLE OF
[00:26:06] MOMENTS HERE. DELMAS WHITAKER. ARE YOU ONLINE, DELMAS? DELMAS
[00:26:11] IS THE PRESIDENT OF BLACKS IN GOVERNMENT AT THE PORT OF SEATTLE AND
[00:26:15] I INVITED HIM TO SAY A FEW WORDS REGARDING RECENT EVENTS
[00:26:20] AND ACTIVITIES THAT ARE UNDERWAY.
[00:26:24] SO I'M NOT SEEING DELMAS ON DESKTOP, BUT DELMAS IF YOU'VE
[00:26:27] JOINED US VIA THE PHONE, YOU'LL NEED TO PRESS STAR SIX TO
[00:26:30] UNMUTE.
[00:26:36] OKAY, WE CAN GO BACK TO DELMAS IF HE'S NOT YET READY?
[00:26:40] I'M HERE.
[00:26:44] DELMAS, YOU'RE ON.
[00:26:46] OKAY, WELL GOOD AFTERNOON COMMISSIONERS, EXECUTIVE
[00:26:52] DIRECTOR METRUCK. AGAIN, MY NAME IS
[00:26:56] DELMAS WHITAKER. I'M THE SENIOR MANAGER FOR FISHING AND
[00:26:59] COMMERCIAL VESSELS FOR THE PORT OF SEATTLE. BUT TODAY I'M
[00:27:04] SERVING IN MY ROLE AS THE PRESIDENT OF BLACKS IN
[00:27:08] GOVERNMENT AND ALSO AS THE PSEUDO CHAIR FOR OUR BLACKS IN
[00:27:14] GOVERNMENT FOCUS GROUP. AS COMMISSIONER
[00:27:20] STEINBREUCK AND EXECUTIVE DIRECTOR METRUCK
[00:27:23] POINTED OUT, WE AS A FOCUS GROUP HAVE BEEN WORKING
[00:27:28] TOGETHER WITH COMMISSIONER STEINBREUCK TO PUT TOGETHER
[00:27:34] AND, EXCUSE ME, EXECUTIVE DIRECTOR METRUCK TO DISCUSS THE
[00:27:39] CONTENT OF THE COMMISSION MOTION THAT SHOULD BE WORKING
[00:27:45] ITS WAY OUT TO TO ALL OF YOU TO BE ABLE TO TAKE A LOOK AT AND
[00:27:50] DISCUSS WHEN IT COMES TO POLICING PRACTICES WITH OUR
[00:27:54] PORT OF SEATTLE POLICE. AND I WOULD LIKE TO REITERATE
[00:28:00] THE FACT THAT WE DO FEEL THAT WE HAVE A VERY
[00:28:06] SKILLED POLICE FORCE AND WE RESPECT THE WORK THAT THEY DO
[00:28:10] EVERY DAY. THIS IS OUR OPPORTUNITY TO MAKE SURE THAT
[00:28:15] THOSE PRACTICES AND POLICIES THAT GOVERN THE WORK THAT THEY
[00:28:20] DO REFLECT ACCURATELY ON THE

[00:28:25] THE PORT VALUES THAT WE HOLD SO DEAR.
[00:28:29] I WOULD LIKE TO STRESS THAT WE ARE TRYING TO MAKE AN
[00:28:34] OPPORTUNITY AVAILABLE FOR AS MANY FOLKS HERE AT THE PORT TO
[00:28:38] BE ABLE TO SEE THAT DOCUMENT AND HAVE AN OPPORTUNITY TO TALK
[00:28:45] ABOUT IT. HENCE, WE HAVE SET UP THREE SESSIONS: ONE STARTING
[00:28:52] TOMORROW AND THURSDAY AND FRIDAY. THOSE WILL ALSO BE ON
[00:28:56] COMPASS. SO WE'RE ENCOURAGING THE STAFF TO PLEASE JOIN US IN
[00:29:02] HAVING THIS IMPORTANT DISCUSSION ABOUT THIS IMPORTANT
[00:29:06] MOTION THAT COMMISSIONER STEINBREUCK HAS PUT FORWARD AND
[00:29:10] WE ALSO LOOK FORWARD TO FOLKS PARTICIPATING IN THE JUNE 30TH
[00:29:17] SPECIAL COMMISSION MEETING TO ALSO SHARE YOUR POSITION ON
[00:29:24] THIS MOTION. SO WITH THAT THANK YOU VERY MUCH COMMISSIONERS.
[00:29:29] THANK YOU EXECUTIVE DIRECTOR METRUCK, AND THANK YOU
[00:29:33] TO THE FOCUS GROUP THAT HAS BEEN DOING SOME AMAZING WORK
[00:29:37] OVER THE LAST FEW WEEKS. I APPRECIATE YOUR COMMITMENT AND
[00:29:43] YOUR DESIRE TO HELP US SEE THIS THROUGH.
[00:29:48] SO WITH THAT I SURRENDER THE BALANCE OF MY TIME. THANK YOU.
[00:29:52] DELAS, ENORMOUS THANKS TO YOU IN PARTICULAR. THESE HAVE BEEN
[00:29:58] EXTREMELY DIFFICULT TIMES IN THE LAST FEW WEEKS AND WE NEED
[00:30:02] INSPIRED LEADERSHIP SUCH AS YOURS AND WE NEED TO HEAR THE
[00:30:06] VOICE OF THE PEOPLE. PARTICULARLY THOSE WHO HAVE BEEN AFFLICTED
[00:30:12] BY
[00:30:13] UNJUST, UNFAIR, AND RACIST TREATMENT. SO YOUR WORK IS
[00:30:17] INCREDIBLY IMPORTANT TO ALL OF US AND HOPEFULLY THIS WILL
[00:30:21] BE A TURNING POINT
[00:30:24] FROM THIS DAY FORWARD. I'M GOING TO INVITE OUR
[00:30:27] COMMISSIONERS TO OFFER ANY WORDS OR COMMENTS THAT THEY'D
[00:30:31] LIKE AT THIS TIME BEFORE WE GO ON TO THE PUBLIC COMMENT PERIOD.
[00:30:37] THE CLERK WILL CALL YOUR NAME ONE AT A TIME AND YOU CAN
[00:30:41] UNMUTE.
[00:30:43] ALRIGHT COMMISSIONER BOWMAN?
[00:30:46] THANK YOU COMMISSIONER STEINBREUCK FOR THE OPPORTUNITY
[00:30:49] TO MAKE A COMMENT ON THIS. CLEARLY IT'S CRITICAL WORK AND
[00:30:54] IT COULDN'T BE MORE TIMELY. TWO THINGS I WANTED TO ASK IS MR.
[00:30:59] METRUCK, COULD YOU PROVIDE SOME CONTEXT TO THIS EFFORT? HAVE
[00:31:04] THERE, IN THE LAST 5-10 YEARS, BEEN ANY INCIDENTS OF
[00:31:10] COMPLAINTS AGAINST THE PORT OF SEATTLE FOR EXCESSIVE FORCE OR
[00:31:15] ANY OTHER DISCRIMINATORY PROCESSES?
[00:31:20] I FULLY SUPPORT THIS MOVING FORWARD. PLEASE DON'T GET ME
[00:31:23] WRONG. I JUST WANT TO UNDERSTAND WHETHER OUR POLICE
[00:31:27] FORCE HAS BEEN SUBJECT TO COMPLAINTS IN RECENT YEARS. IN
[00:31:31] MY SEVEN YEARS I'M UNFAMILIAR WITH THAT, BUT IT MIGHT NOT
[00:31:34] HAVE MADE IT UP TO THE COMMISSION. AND THEN SECONDLY,
[00:31:37] COMMISSIONER STEINBREUCK, VERY MUCH APPRECIATE YOU TAKING
[00:31:40] THIS INITIATIVE. WOULD ASK THAT THAT THE REST OF US BE KEPT UP
[00:31:46] TO SPEED ABOUT WHAT ELSE IS GOING ON. TO BE CANDID, TODAY WAS
[00:31:50] THE FIRST THAT I HEARD ABOUT THE MEETING ON JUNE 30TH
[00:31:54] AND THE OTHER EFFORTS MOVING FORWARD. SO I'M REALLY LOOKING
[00:31:58] FORWARD TO GETTING MORE UP TO SPEED ON ALL THE WORK THAT
[00:32:01] YOU'VE BEEN DOING WITH THE STAFF ON THIS. THANK YOU.
[00:32:07] COMMISSIONER,
[00:32:10] AS YOU SAID, THERE'S NO REPORTS THAT I KNOW AS OF NOW ABOUT
[00:32:13] THAT EXCESSIVE USE OF FORCE OR ANYTHING IN THAT REGARD
[00:32:18] BUT OF COURSE WE CAN ALWAYS LOOK TO IMPROVE THINGS.
[00:32:21] THIS IS IN NO WAY A REFLECTION OF ANY PAST CONDUCT
[00:32:27] OR COMPLAINTS OR DISCIPLINARY ACTIONS ON THE PART OF
[00:32:31] PORT POLICE. AS WE SAID, THIS IS A RESPONSE TO THE TIMES
[00:32:35] WE ARE LIVING THROUGH AND THE WAKE-UP CALL THAT I
[00:32:39] THINK WE'VE ALL FELT IN RECENT WEEKS TO A CALL TO ACTION.
[00:32:43] THAT'S REALLY WHAT IT'S ABOUT AND TO BE ON
[00:32:47] THE RIGHT SIDE OF HISTORY BY DOING THE RIGHT THING HERE. SO
[00:32:50] THANK YOU COMMISSIONER BOWMAN AND APOLOGIZE IF YOU HAD NOT
[00:32:54] GOTTEN SUFFICIENT NOTICE ON SOME OF THESE ACTIVITIES. WE'LL

[00:32:57] MAKE SURE WE DOUBLE DOWN AND DO A BETTER JOB IN THE WEEKS
[00:33:01] AHEAD. THANK YOU. OTHER COMMISSIONERS? COMMISSIONER
[00:33:05] CALKINS,
[00:33:12] DID YOU GET THE UNMUTE PROMPT? NO, OKAY, LET ME DO IT AGAIN.
[00:33:22] HOW ABOUT NOW? THAT SEEMED TO WORK. CAN YOU HEAR ME? THANK
[00:33:28] YOU COMMISSIONER STEINBREUCK FOR ORCHESTRATING SO MUCH OF
[00:33:32] THE WORK TO GET THIS GOING. SINCE OUR RETREAT ON THE THIRD
[00:33:36] I HAVE BEEN PRESSING FOR SOME OF THESE QUESTIONS TO BE
[00:33:39] ADDRESSED. AND I THINK THE TENSION THAT WE HAVE FELT IS
[00:33:43] THE NEED TO ACT URGENTLY BECAUSE OF HOW IMPORTANT THESE
[00:33:47] ISSUES ARE. BUT ALSO THE PATIENCE TO REALLY LISTEN TO
[00:33:51] THOSE FOR WHOM THIS IS A LIVED EXPERIENCE AND TO NOT
[00:33:56] RUSH OUT AND DO SOMETHING THAT MAY BE STYLISTICALLY GOOD BUT SUBSTANTIVELY UNIMPORTANT AND
[00:34:03] DONE BY STAFF. AND IN PARTICULAR, BY YOU
[00:34:14] COMMISSIONER STEINBREUCK TO TEE THIS UP AND I LOOK FORWARD TO
[00:34:20] THE MEETING ON THE 30TH AND THE ADDITIONAL INPUT. I THINK THAT
[00:34:23] WILL BE EXCELLENT OPPORTUNITY FOR ALL OF US TO LISTEN.
[00:34:27] THANK YOU.
[00:34:30] COMMISSIONER CHO?
[00:34:35] YEAH, I JUST WANT TO ECHO THE APPRECIATION AND
[00:34:39] SENTIMENT TOWARDS THIS
[00:34:42] REVISITING OF OUR POLICIES. I THINK IT'S WELL TIMED, THAT
[00:34:47] IT'S ABOUT TIME AND TO ALL THE ERG'S THAT HAVE CONTRIBUTED TO
[00:34:53] THIS EFFORT. I ALSO JUST
[00:34:57] WANT TO POINT OUT HOWEVER THAT I THINK THE BLACK LIVES MATTER
[00:35:00] MOVEMENT IS
[00:35:03] FAR BEYOND POLICE BRUTALITY AND I'M LOOKING FORWARD TO
[00:35:07] WORKING WITH MY COLLEAGUES AND ERG'S ON PUTTING FORWARD A
[00:35:12] MOTION THAT LOOKS AT OUR INSTITUTION MORE HOLISTICALLY
[00:35:16] BEYOND JUST OUR POLICE DEPARTMENT BUT OUR PRACTICES AND
[00:35:20] POLICIES SO THAT WE AS AN INSTITUTION OR NOT PERPETUATING
[00:35:24] ANY SYSTEMIC OR INSTITUTIONAL RACISM. SO I WANT TO AGAIN
[00:35:29] THANK YOU DELMAS AND OTHERS WHO HAVE CONTRIBUTED TO THAT
[00:35:32] EFFORT AND I'M REALLY LOOKING FORWARD TO HAVING THOSE
[00:35:33] CONVERSATIONS IN THE NEXT FEW WEEKS.
[00:35:45] COMMISSIONER FELLEMAN.
[00:35:56] HOW ABOUT NOW?
[00:36:08] ALL RIGHT, IT SEEMS LIKE I HAVE TO DISAPPEAR AND COME BACK
[00:36:11] AGAIN IN ORDER TO BE HEARD, BUT THAT MAYBE EVERYBODY'S WISH SO
[00:36:16] I THANK YOU FOR THIS OPPORTUNITY. [LAUGHTER] I FULLY
[00:36:21] APPRECIATE THE NEED TO DO THESE SORT OF INTERNAL AUDITS AS IT
[00:36:25] WERE.
[00:36:27] ONE THING I AM CAUTIONED BY AND I THINK THE
[00:36:30] CELEBRATION OF JUNETEENTH IS AN EXAMPLE OF IT, YOU KNOW, WE
[00:36:34] CHANGE A LAW BUT IT TAKES TWO YEARS BEFORE ACTION
[00:36:38] STARTS HAPPENING. SO TO ME, IT'S ONE THING. THE
[00:36:43] RULES AND POLICIES AND THE TRAININGS CAN ONLY GO SO
[00:36:46] FAR UNLESS WE REALLY CHANGE HEARTS AND MINDS OF THE PEOPLE
[00:36:50] WHO ARE EMBODYING THEM. WE CAN MAKE IT, YOU KNOW PC TO
[00:36:54] COMMUNICATE CORRECTLY. BUT UNLESS YOU FEEL IT AND BELIEVE
[00:36:57] IT, IT'S NOT ENOUGH. IT IS GOOD AND IT'S
[00:37:03] IMPORTANT BUT UNTO ITSELF IS NOT SUFFICIENT. AND I THINK ONE
[00:37:06] OF THE WAYS THAT WE REALLY NEED TO TRY TO ADVANCE JUST THE
[00:37:12] BASIC CIVIL HUMANITY AMONGST OUR COMMUNITY AT LARGE IS BY
[00:37:16] CELEBRATING PEOPLE WHO ARE DOING THE RIGHT THINGS AND
[00:37:21] AN ACKNOWLEDGEMENT OF ALL RACES, CREEDS, AND COLORS THAT
[00:37:25] ARE MODELS OF SOCIETY THAT WE HOPE TO STRIVE TO ATTAIN. I
[00:37:31] MEAN, THE CANADIAN NATIONAL BROADCASTING COMPANY HAS THIS
[00:37:34] LITTLE PROGRAM LIKE AT THE END OF THEIR HOUR-LONG NEWS
[00:37:37] PROGRAM LIKE ONLY IN CANADA. AND IT'S JUST SOME HUMANITARIAN
[00:37:41] PERSON WHO'S DOING THE RIGHT THING. ANYWAY,
[00:37:46] AN EXAMPLE THAT JUST CAME TO MY ATTENTION YESTERDAY WAS THE
[00:37:49] CHAIRMAN OF THE SUQUAMISH TRIBAL COUNCIL LEONARD FORSMAN

[00:37:53] WHO I'VE HAD THE PLEASURE OF WORKING WITH A LONG TIME AND IS
[00:37:56] THE PORT'S TRIBAL LIAISON HAVE SOME DIRECT WORKING WITH HIM
[00:37:59] AND HE BRINGS TO MY ATTENTION THIS WOMAN'S NAME PAT KALARJIAN
[00:38:04] WHO JUST PASSED AWAY ON JUNE 13TH. NOW PAT SEEMS TO HAVE,
[00:38:08] I DON'T KNOW HER BUT SHE WAS A WHITE WOMAN THOUGH WHO
[00:38:12] WAS ASSISTANT TO ELEANOR ROOSEVELT AND TRAVELED THE
[00:38:15] WORLD ON BEHALF OF THE UN SPEAKING TO THE IMPORTANCE OF
[00:38:18] HUMAN RIGHTS AND CIVIL RIGHTS. SHE WAS THE FIRST WOMAN
[00:38:22] EXECUTIVE AT THE PORT OF SEATTLE IN 1967 AND BECAME THE
[00:38:26] PORT'S FIRST DIRECTOR OF THE WORLD TRADE CENTER EMPHASIZING
[00:38:29] WASHINGTON STATE EXPORTS WHICH ARE OBVIOUSLY MORE AND MORE
[00:38:31] IMPORTANT THESE DAYS AND SHE WAS ONLY ONE WOMAN OF THE FIVE
[00:38:35] FOUNDERS OF THE WASHINGTON STATE CHINA RELATIONS COUNCIL.
[00:38:39] BECOMING A BOARD MEMBER OF THE BURKE MUSEUM, THE ONLY
[00:38:41] NON-TRIBAL MEMBER OF THE SUQUAMISH TRIBAL MUSEUM, AND IN
[00:38:45] 1960 SHE VOLUNTEERED FOR THE SEATTLE HOUSING CAMPAIGN TO
[00:38:49] FIGHT DISCRIMINATION AMONGST LANDLORDS AGAINST MINORITIES,
[00:38:53] PARTICIPATING IN MARCHES RIGHT UP UNTIL HER 80'S.
[00:38:55] THIS IS OBVIOUSLY THE KIND OF HUMAN BEING THAT WE ALL
[00:38:59] SHOULD CELEBRATE AND OBVIOUSLY NEED TO CARRY ON THIS TORCH
[00:39:03] CONTINUING TO MARCH FOR JUSTICE, AND I JUST WOULD LOVE
[00:39:07] TO AND WELCOME OPPORTUNITIES TO HEAR FROM ALL OF OUR ERG'S TO
[00:39:12] IDENTIFY PEOPLE THAT WE REALLY SHOULD BE CELEBRATING AND I
[00:39:17] LOOK FORWARD TO DIGGING DEEP INTO OUR ORGANIZATION TO FIND
[00:39:21] CHALLENGES AS WELL AS THINGS TO CELEBRATE. THANK YOU.
[00:39:27] THANK YOU. COMMISSIONER FELLEMAN. I DID KNOW PAT
[00:39:32] AND HER FAMILY AND I HADN'T HEARD THE NEWS.
[00:39:36] I'M VERY SADDENED TO HEAR THAT AND THAT WAS A WONDERFUL
[00:39:39] TRIBUTE THAT YOU JUST GAVE IN HER HONOR. THANK YOU FOR
[00:39:44] THAT. I WILL NOW CALL THE NEXT ITEM OF THE AGENDA, WHICH IS
[00:39:51] PUBLIC COMMENT.
[00:39:54] THE COMMISSION WILL NOW ACCEPT PUBLIC COMMENT FROM THOSE WHO
[00:39:58] HAVE SIGNED UP. WRITTEN MATERIALS PROVIDED TO THE CLERK
[00:40:02] WILL BE INCLUDED IN TODAY'S MEETING RECORD. THE CLERK HAS A
[00:40:05] LIST OF THOSE PREPARED TO SPEAK. AS THE CLERK CALLS YOUR NAME.
[00:40:10] WE WILL OPEN THE LINE AND COMMENTERS WILL HAVE TO UNMUTE
[00:40:13] THEMSELVES THEN PLEASE REPEAT YOUR NAME FOR THE RECORD. IF
[00:40:18] YOU ARE ON A SKYPE MEETING AND ARE ALSO STREAMING THE MEETING
[00:40:22] PLEASE MUTE THE VIDEO STREAM TO AVOID FEEDBACK. ALSO NOTE THERE
[00:40:27] IS A NEARLY A 3-MINUTE LAG ON THE VIDEO STREAM. COMMENT TIME
[00:40:32] WILL BE LIMITED TO TWO MINUTES PER PERSON CLERK. PLEASE CALL
[00:40:36] THE FIRST SPEAKER.
[00:40:38] THE FIRST PERSON THAT I HAVE TODAY IS
[00:40:41] HEATHER WORTHLY. SO HEATHER HAS JOINED US VIA DESKTOP. SO
[00:40:44] HEATHER, I'M GOING TO SEND THE UNMUTE PROMPT.
[00:40:52] THANK YOU, LAUREN. GOOD AFTERNOON, COMMISSIONERS AND
[00:40:55] EXECUTIVE DIRECTOR METRUCK. MY NAME IS HEATHER WORTHLY AND
[00:40:58] I'M THE EXECUTIVE DIRECTOR OF PORT JOBS. WE STRIVE TO PROVIDE
[00:41:01] EQUITABLE ACCESS TO THE PORT ECONOMY FOR ALL COMMUNITIES. PER
[00:41:06] STATE LAW, WE HAVE SUBMITTED OUR ANNUAL REPORT TO THE PORT
[00:41:08] FOR 2019 AND I HAVE SUBMITTED SAME FOR PUBLIC RECORD TODAY. A
[00:41:12] QUICK OVERVIEW: IN 2019 THROUGH OUR AIRPORT JOBS OFFICE AT SEA
[00:41:17] WE PLACED MORE THAN 2,000 PEOPLE IN JOBS WITH MORE THAN 90
[00:41:22] EMPLOYERS INSIDE THE AIRPORT INCLUDING AIRLINES, DINING AND
[00:41:25] RETAIL, RAMP AND CARGO, AND PASSENGER SERVICE. MORE THAN
[00:41:29] HALF OF OUR CUSTOMERS SPEAK ENGLISH AS AN ADDITIONAL
[00:41:32] LANGUAGE, 70% RESIDE IN SOUTH KING COUNTY, AND 20% IN THE CITY
[00:41:36] OF SEATTLE. OUR AIRPORT UNIVERSITY PROGRAM WITH
[00:41:39] INVESTMENT FROM ALASKA AIRLINES SERVED MORE THAN 200 AIRPORT
[00:41:43] WORKERS IN FREE COLLEGE CLASSES OFFERED ON-SITE AT THE AIRPORT
[00:41:47] AND HELPED WORKERS PREPARE FOR THE SECURE IDENTIFICATION
[00:41:50] DISPLAY AREA TRAINING TEST REQUIRED FOR MOST AIRPORT
[00:41:53] EMPLOYEES. WE CLOSED 2019 BY RECRUITING THE FIRST AIRPORT

[00:41:57] WORKERS TO THE NEW AVIATION MAINTENANCE TECHNOLOGY BRIDGE
[00:42:00] CLASS. WE DISTRIBUTED MORE THAN \$50,000 IN AIRPORT UNIVERSITY
[00:42:05] ALASKA AIRLINES SCHOLARSHIPS TO 60 AIRPORT WORKERS TO FURTHER
[00:42:09] ADVANCE THEIR CAREER PATHWAYS. FOR EVERY DOLLAR OF
[00:42:13] PORT FUNDING, PORT JOBS SECURED AN ADDITIONAL \$1.50
[00:42:18] IN LEVERAGED FUNDING. IN CLOSING, I WANT YOU TO KNOW
[00:42:23] THAT WE ARE WORKING HARD RIGHT NOW TO CONNECT WORKERS WHO HAVE
[00:42:26] BEEN LAID OFF FROM AIRPORT EMPLOYMENT WITH HEALTHCARE
[00:42:29] COVERAGE IN PARTNERSHIP WITH THE GOOD FOLKS AT KING COUNTY
[00:42:32] PUBLIC HEALTH ACCESS AND OUTREACH. WE HAD A SECOND
[00:42:35] WEBINAR THIS MORNING WITH AIRPORT EMPLOYERS AND ARE
[00:42:38] MOVING TO HOST AN IN-PERSON HEALTH CARE ENROLLMENT
[00:42:41] ASSISTANCE EVENT AT OUR AIRPORT JOBS OFFICE IN JULY. THANK YOU
[00:42:47] SO MUCH FOR YOUR PARTNERSHIP AND SUPPORT.
[00:42:52] THANK YOU. NEXT PUBLIC SPEAKER. YES. THE NEXT PERSON THAT I
[00:42:56] HAVE IS DAN JEFF.
[00:42:59] DAN, REMEMBER YOU WILL NEED TO PRESS STAR SIX ON YOUR DEVICE.
[00:43:05] HELLO, CAN YOU HEAR ME? OKAY.
[00:43:09] OKAY. HI. MY NAME IS DAN JAFFE. I'M A PROFESSOR OF ATMOSPHERIC
[00:43:12] CHEMISTRY AT THE UNIVERSITY OF WASHINGTON. I'VE BEEN A TEACHER
[00:43:15] AND A RESEARCHER FOR OVER 25 YEARS, HAVE MORE THAN A HUNDRED
[00:43:19] AND FIFTY SCIENTIFIC PAPERS AND RESEARCH STUDIES FUNDED BY NASA
[00:43:23] NOAA, ETCETERA, ETCETERA. OKAY, SO I WANT TO ADDRESS THE
[00:43:26] PROPOSAL TO ADD AN ADDITIONAL CRUISE SHIP PORT AT TERMINAL 46
[00:43:31] AND I'M GOING TO DO THAT BY JUST MAKING A SMALL NUMBER OF
[00:43:34] POINTS.
[00:43:35] FIRST. I WOULD SAY THE GLOBAL CRUISE SHIP INDUSTRY IS REALLY AN
[00:43:40] ENVIRONMENTAL DISASTER ON MANY FRONTS INCLUDING AIR POLLUTION,
[00:43:43] GREENHOUSE GASES, RESOURCE USE, WATER POLLUTION. AND NOW ADDING
[00:43:48] TO THAT LIST IS COVID ON CRUISE SHIPS. IT'S REALLY DIFFICULT TO
[00:43:52] SEE HOW THE CRUISE SHIP INDUSTRY CAN SUDDENLY BECOME A
[00:43:54] GREEN AND SUSTAINABLE INDUSTRY SPECIFICALLY REGARDING AIR
[00:43:59] POLLUTION. I KNOW THE PORT HAS BEEN WORKING TO GET MORE SHIPS
[00:44:03] TO CONNECT TO SHORE POWER AND THIS IS A USEFUL DEVELOPMENT,
[00:44:06] BUT IT REALLY DEPENDS ON WHETHER IT'S BEING USED OR NOT
[00:44:09] AND AT PRESENT WE REALLY DON'T HAVE ANY IDEA HOW MANY SHIPS
[00:44:13] ACTUALLY USE SHORE POWER. AND SO I WANT TO ASK IF THE PORT
[00:44:17] HAS THIS DATA BECAUSE I'VE NOT BEEN ABLE TO FIND IT. BUT
[00:44:20] OF COURSE ONCE A SHIP LEAVES PORT, IT SWITCHES BACK TO
[00:44:23] DIESEL FUEL OF SOME TYPE OR BUNKER FUEL AND THE PUGET SOUND
[00:44:27] IS NOT AN OPEN OCEAN WHERE POLLUTION CAN DISPERSE AND MANY
[00:44:32] TIMES I'VE BEEN OUT ON THE SOUND AND YOU CAN LOOK OUT AND
[00:44:35] SEE A BROWN HAZE ACROSS THE SOUND THAT SITS RIGHT ABOVE THE
[00:44:39] WATER LEVEL NOW. THIS ISN'T FROM ANY ONE SHIP BUT IT'S FROM
[00:44:42] ALL OF THE TANKERS, THE CRUISE SHIPS, AND THE OTHER LARGE
[00:44:45] VESSELS IN THE SOUND. SO WHILE SHORE POWER IS A GOOD
[00:44:48] DEVELOPMENT, IT IS NOT SUFFICIENT TO ENSURE GOOD AIR
[00:44:51] QUALITY IN PUGET SOUND. AND FINALLY, I WOULD NOTE THAT WE
[00:44:54] HAVE ALMOST NO DATA ON AIR QUALITY NEAR PIONEER SQUARE
[00:44:58] WHERE THIS TERMINAL'S PROPOSED. GIVEN THAT THIS IS ONE OF THE
[00:45:01] BUSIEST SPOTS IN THE STATE OF WASHINGTON, THE NUMBER OF
[00:45:03] PEOPLE WHO LIVE AND TRANSIT THROUGH THIS AREA, IT SEEMS
[00:45:07] LIKE A HUGE INFORMATION HOLE. SO I WOULD ENCOURAGE
[00:45:10] BEFORE YOU DECIDE TO IMPOSE THIS TYPE OF
[00:45:13] ENVIRONMENTAL BURDEN ON THE RESIDENCE AREA, IT IS
[00:45:15] CRITICAL TO GET SOME DATA ON THE CURRENT AIR QUALITY IN THAT
[00:45:19] AREA. SO THANK YOU FOR CONSIDERING MY COMMENTS.
[00:45:25] THANK YOU. NEXT SPEAKER.
[00:45:28] NEXT WE HAVE HEATHER PRICE AND HEATHER HAS ALSO JOINED US VIA
[00:45:31] DESKTOP. SO HEATHER, I'M GOING TO SEND THE UNMUTE PROMPT.
[00:45:46] HEATHER ARE YOU ABLE TO JOIN US?
[00:46:01] OKAY. I'M GOING TO MUTE AND THEN TRY AGAIN.
[00:46:07] SENDING NOW.

[00:46:15] HOW WAS THAT?
[00:46:25] I CANNOT HEAR YOU.
[00:46:28] OKAY, WE WILL TRY ONE MORE TIME. AND THEN IF IT DOESN'T
[00:46:30] WORK CALLING IN SOUNDS LIKE A GREAT IDEA AND I WILL GO TO THE
[00:46:34] NEXT SPEAKER. WHILE WE DO THAT BUT LET ME TRY ONE MORE TIME.
[00:46:55] OKAY, AND I'LL TIME MYSELF TOO. HI. I'M DOCTOR HEATHER PRICE.
[00:47:01] I'M AN ATMOSPHERIC CHEMIST. MY PHD FOCUS WAS ON AIR POLLUTION
[00:47:04] AND MY POSTDOCTORAL RESEARCH FOCUSED ON CLIMATE SCIENCE WITH
[00:47:08] A U-DUB PROGRAM ON CLIMATE CHANGE AND ALSO WITH A GROUP AT
[00:47:12] HARVARD. SO OUR PORT HAS BEEN A WORLD LEADER IN ADDRESSING
[00:47:16] GREENHOUSE GAS EMISSIONS AND AIR POLLUTION BUT EVEN WITH
[00:47:19] THAT OUR PORT IS STILL NOT DOING ENOUGH TO MEET THE IPCC
[00:47:23] RECOMMENDATIONS FOR LIMITING GLOBAL WARMING TO 1.5 CELSIUS OR
[00:47:27] 2.7 FAHRENHEIT THAT'S RECOMMENDED BY SCIENCE. TO
[00:47:31] ADDRESS THE CLIMATE CRISIS REQUIRES US TO COMPLETELY END
[00:47:35] OUR RELIANCE ON FOSSIL FUELS BY 2050 AND THAT'S WITHIN THE TIME
[00:47:38] OF A 30-YEAR MORTGAGE. THE CURRENT CENTURY AGENDA GOALS
[00:47:42] WILL MAKE THE CLIMATE CRISIS WORSE. WE NEED TO BE
[00:47:46] INTENTIONAL AND WE REALLY NEED TO THINK ABOUT EQUITY FOR WHERE
[00:47:49] WE CHOOSE TO BURN OUR FOSSIL FUELS AND EMIT GREENHOUSE
[00:47:52] GASES. THE PORT RIGHT NOW IS CONSULTING WITH HEALTH
[00:47:55] EXPERTS FOR THE COVID CRISIS AND I WOULD STRONGLY RECOMMEND
[00:47:58] THAT THE PORT DOES THE SAME REGARDING THE CLIMATE CRISIS
[00:48:01] AND IT'S REWRITING OF THE CENTURY AGENDA TO CONSULT WITH
[00:48:05] CLIMATE SCIENTISTS. THERE'S A NUMBER AT UNIVERSITY OF
[00:48:07] WASHINGTON THAT I'M HAPPY TO RECOMMEND. THE OTHER THING
[00:48:13] IS WITH OUR INTENTIONALITY. THE CLIMATE CRISIS IS
[00:48:16] ALREADY UNDERWAY AND ALREADY IMPACTING OUR COMMUNITIES
[00:48:21] PARTICULARLY HARMING COMMUNITIES OF COLOR HERE IN
[00:48:23] WASHINGTON STATE. CRUISE SHIPS ARE NOT ESSENTIAL. CRUISE SHIPS
[00:48:29] ARE UNNECESSARY ADMISSIONS THAT DISPROPORTIONATELY HARM
[00:48:32] COMMUNITIES OF COLOR BOTH LOCALLY AND AROUND THE WORLD
[00:48:35] THROUGH CLIMATE IMPACTS. CLIMATE IS AN EQUITY AND JUSTICE ISSUE
[00:48:40] AT ITS ROOTS AND EQUITY OFTEN FEELS LIKE OPPRESSION TO THE
[00:48:46] PRIVILEGED. WE IN WASHINGTON STATE HAVE THE PRIVILEGE TO
[00:48:50] CHOOSE WHERE WE WANT TO EMIT OUR GREENHOUSE GASES AND WHERE
[00:48:55] WE BURN OUR FOSSIL FUELS AND WE NEED TO MAKE THOSE DECISIONS
[00:48:58] BASED ON SCIENCE. SO I ENCOURAGE YOU TO PLEASE THINK
[00:49:02] ABOUT EQUITY AND TO CONSULT WITH SCIENCE WHEN YOU ARE
[00:49:05] MAKING THESE DECISIONS. THANK YOU.
[00:49:09] THANK YOU.
[00:49:13] NEXT I HAVE DYLAN SLINGER DYLAN, IF IF YOU'RE ON YOUR
[00:49:18] PHONE, YOU'LL NEED A PRESS STAR SIX TO UNMUTE.
[00:49:24] CAN YOU HEAR ME? YES, WE CAN.
[00:49:28] GREAT. HI, DYLAN SLINGER. I'M THE DIRECTOR FOR AIRPORT AND
[00:49:32] LOUNGE BENEFITS AT AMERICAN EXPRESS. COMMISSIONERS, I JUST
[00:49:35] WANTED TO THANK YOU FOR YOUR SUPPORT. AMERICAN EXPRESS IS
[00:49:38] THRILLED TO BE WORKING WITH OUR PARTNERS AT THE PORT AND
[00:49:40] SEATTLE-TACOMA INTERNATIONAL AIRPORT TO EXPAND OUR CENTER
[00:49:43] AND LOUNGE AT SEATAC. WHILE SEATAC IS CURRENTLY OUR
[00:49:46] SMALLEST LOCATION IT'S BECOME ONE OF OUR MOST POPULAR AND
[00:49:50] THIS NEW LOCATION WILL ALLOW US TO BETTER SERVE OUR BEST SHARED
[00:49:53] TRAVELERS. WE LOOK FORWARD TO WORKING TOGETHER TO BRING THIS
[00:49:55] EXPANDED CENTURION LOUNGE TO LIFE. THANK
[00:50:00] OKAY. THANK YOU.
[00:50:03] ALRIGHT NEXT WE HAVE DAVID KIPNIS.
[00:50:08] DAVID YOU'LL NEED TO PRESS STAR SIX TO UNMUTE.
[00:50:17] GOOD AFTERNOON. MY NAME IS DAVID KIPNIS AND WE ARE
[00:50:21] AT A POTENTIALLY HISTORIC TIME. WE'RE AT A
[00:50:25] CROSSROADS WITH A NARRATIVE OF SYSTEMIC CHANGE AND IS NOW
[00:50:28] RECOGNIZED AS WHAT IS NEEDED MOST AND INSTITUTIONS ARE
[00:50:31] FINALLY ENGAGING IN LONG OVERDUE POLICY REVIEW AND CHANGE. THANK
[00:50:35] YOU PORT FOR YOUR ATTENTION TO THIS. HOWEVER SIMILAR TO THE

[00:50:39] SOCIAL JUSTICE MOVEMENT, ENVIRONMENTALLY, WE ARE AT A
[00:50:42] TURNING POINT. POLICE VIOLENCE AGAINST BLACK AND BROWN PEOPLE
[00:50:45] EVEN THOUGH BRAVE, CONCERNED CITIZENS CONTINUALLY SOUND THE
[00:50:49] ALARM BOTH SOCIAL ENVIRONMENTAL JUSTICE HAS KEEP PILING UP.
[00:50:53] REGARDING THE CRUISE INDUSTRY, IT PROVIDES RICHES TO A FEW CEOs
[00:50:56] AND INVESTORS, TEMPORARY PLEASURE TO CUSTOMERS
[00:51:00] BUT OFFERS MENIAL JOBS AND LEAVES ENVIRONMENTAL CARNAGE AND
[00:51:03] POOR AIR QUALITY FOR EVERYONE ELSE ON THE PLANET. THE INJUSTICES OF
[00:51:07] THIS INDUSTRY KEEP PILING UP AND THE INDUSTRY
[00:51:10] CONTINUES TO BE SOUGHT AFTER BOTH FEDERALLY AND
[00:51:13] UNFORTUNATELY LOCALLY. WHY IS THE PORT COMMISSION SO SET ON
[00:51:17] EXPANDING THE CRUISE INDUSTRY? WHO DOES IT BENEFIT AND MOST
[00:51:21] IMPORTANTLY WHAT ARE THE DIRECTORS OF THE PORT'S MISSION
[00:51:23] AND CENTURY AGENDA THAT DRIVES YOU TOWARDS THE PURSUIT OF THE
[00:51:26] SOCIALLY AND ENVIRONMENTALLY UNJUST INDUSTRY? ISN'T THERE A
[00:51:30] CONNECTION BETWEEN INEQUALITY AND THE PROMOTION OF THE CRUISE
[00:51:33] INDUSTRY? THE PORT HAS MENTIONED THAT IT'S SERIOUSLY COMMITTED TO
[00:51:36] ENVIRONMENTAL JUSTICE AND SOCIAL EQUITY AND
[00:51:46] [INAUDIBLE]
[00:51:48] BUT NEEDS TO REWRITE ALL OUTDATED COLONIAL MANDATES THAT
[00:51:51] EXIST. THESE MANDATES LOOK, FEEL, AND SMELL LIKE POLICIES THAT
[00:51:54] PRIORITIZE AN ECONOMIC AGENDA WHICH DISPROPORTIONATELY
[00:51:58] PROFITS THE PREDOMINANTLY WHITE ELITE. APPARENTLY THIS IS
[00:52:02] WHAT WILL BE PRECISELY ADDRESSED BY YOUR CHANGE TEAM AND I LOOK
[00:52:06] FORWARD TO TRACK THE OUTCOMES OF THE WORK PERSONALLY. I AM
[00:52:10] UNABLE TO SEE HOW THE PORT COMMISSION CAN MAKE SYSTEMIC
[00:52:13] CHANGE AND CONTINUE WITH T46. NOW IS THE RIGHT TIME TO
[00:52:17] CANCEL THE T46 CRUISE SHIP EXPANSION PROJECT AND RETHINK
[00:52:21] HOW THIS SPACE CAN BE USED AS AN INVESTMENT THAT CREATES SUCH
[00:52:24] GAINES AS CREATING JOBS AND TRAINING, AFFORDABLE HOUSING,
[00:52:28] QUALITY HEALTHCARE, EDUCATION, AND SUSTAINABLE FUTURE TO ALL
[00:52:31] PEOPLE IN SEATTLE. TO ME THAT'S INVOLVED WITH DEEP ANALYSIS OF
[00:52:35] THE PRIORITIES IN BOTH THE PORT'S MISSION AND CENTURY AGENDA, AND
[00:52:38] WE LOOK FORWARD FOR THE DIRECT CHANGES.
[00:52:41] THANK YOU VERY MUCH.
[00:52:45] THANK YOU. IT LOOKS LIKE YOU'RE MUTED, BUT
[00:52:49] WE WILL MOVE TO THE LAST SPEAKER, WHICH IS ERNEST
[00:52:52] THOMPSON. SO EARNEST IF YOU ARE ON THE LINE, PLEASE PRESS STAR
[00:52:55] SIX TO UNMUTE.
[00:53:06] MR. THOMPSON, ARE YOU THERE?
[00:53:20] ERNEST THOMPSON?
[00:53:25] HELLO. CAN YOU HEAR ME NOW? YES WE CAN.
[00:53:29] OKAY THANK YOU.
[00:53:36] AND UNFORTUNATELY THE MORE I HEAR PLATITUDES UPON PLATITUDES
[00:53:40] THE MORE SUSPICIOUS I GET THAT ANYTHING ACTIONABLE WILL
[00:53:43] ACTUALLY BE DONE AND WHEN I LOOK AT THE SITUATION DOWN HERE
[00:53:47] PARTICULARL PEOPLE TALK ABOUT SOCIAL EQUITY FOR BLACKS AND
[00:53:52] THINGS LIKE THAT WELL THERE ARE A LOT OF POOR WHITE PEOPLE AND
[00:53:55] BROWN PEOPLE AND YELLOW PEOPLE AND FOR ALL I KNOW POOR
[00:53:58] MARTIANS LIVE DOWN HERE. ANY CONVERSATION ABOUT THE FUTURE
[00:54:03] OF OUR PORT AND OUR SYSTEM HERE THAT DOESN'T INCLUDE
[00:54:07] TALKING ABOUT CARBON AND TALKING ABOUT THE ADVERSE
[00:54:10] IMPACTS OF JET POLLUTION IS JUST COUNTERINTUITIVE. THE OHIO
[00:54:15] DEPARTMENT OF TRANSPORTATION JUST COMPLETED A STUDY WHEREBY
[00:54:20] THEY FOUND, I'M SUMMARIZING HERE, THAT HYPERLOOP IN ITSELF
[00:54:25] IF THEY BUILD IT, THERE WOULD CUT AIRPLANE TICKETS BETWEEN THE
[00:54:29] CITIES THERE ARE TALKING ABOUT BY 50%. CHEAPER THAN AIRPLANES TO GO
[00:54:34] ON HYPERLOOP. AND OF COURSE HYPERLOOP AND TRANSPORTATION
[00:54:36] PODS HAVE NO POLLUTION, NO CARBON IMPRINT. THERE ARE THE
[00:54:41] ACTIONS THAT WE NEED TO BE TAKING. WE NEED SOMETHING THAT'S
[00:54:44] REALLY CONCRETE AND THE BEST WAY TO HELP THE POOR PEOPLE WHO
[00:54:48] LIVE DOWN IN THE SOUTH AND AROUND THE AIRPORT IS TO
[00:54:51] START THINKING ABOUT AND SERIOUSLY DOING LIKE OHIO HAS

[00:54:56] AND IMPLEMENTING STUDIES AND THINGS THAT WE CAN DO TO PUSH
[00:55:00] THE AGENDA ALONG FOR BUILDING HYPER LOOP AND GETTING RID OF
[00:55:03] JETS PERIOD IN AND OF THEMSELVES AS TIME GOES ON. THE OTHER THING
[00:55:09] I WANTED TO SAY IS THAT I ALSO READ DEBBIE WAGNER'S
[00:55:13] REPORT OR LETTER THAT SHE SENT TO THE COMMISSIONER AND I WANTED TO
[00:55:16] SUPPORT WHAT SHE HAD TO SAY IN TERMS OF HER COMMENTS ABOUT THE
[00:55:21] EIS VERSUS THE EA AND ALSO COMMISSIONER FELLEMAN HAS
[00:55:26] ALREADY POINTED THAT OUT AND I THINK THAT WE NEED I GET THE
[00:55:29] FEELING SOMETIMES THAT THE STAFF OF THE PORT OF SEATTLE IS
[00:55:33] NOT ACTUALLY LISTENING TO THE COMMISSIONERS AND THEY NEED TO
[00:55:36] BE PAYING CLOSER ATTENTION. THANK YOU FOR YOUR TIME.
[00:55:43] OKAY.
[00:55:46] THAT IS ALL OF OUR SPEAKERS FOR TODAY.
[00:55:49] AND
[00:55:51] I THINK AT THIS TIME WE ARE READY TO MOVE TO THE NEXT ITEM,
[00:55:58] WHICH IS THE UNANIMOUS CONSENT AGENDA.
[00:56:02] ITEMS ON THE CONSENT AGENDA ARE CONSIDERED ROUTINE AND WILL BE
[00:56:06] ADOPTED BY ONE MOTION. ITEMS REMOVED FROM THE CONSENT
[00:56:09] AGENDA WILL BE CONSIDERED SEPARATELY. BEFORE WE VOTE ON
[00:56:13] TODAY'S CONSENT CALENDAR I WANT TO TAKE A MOMENT TO
[00:56:16] CLARIFY THE VOTE ON THE JUNE 9TH CONSENT CALENDAR. ALTHOUGH
[00:56:20] THE LIST OF ITEMS WAS NOT ANNOUNCED CLEARLY, THE
[00:56:23] COMMISSION VOTED TO APPROVE THE PUBLISHED CONSENT CALENDAR,
[00:56:26] WHICH WAS ITEM 6A, 6B, 6D, 6E, 6F, 6G, 6H AND 6I. WE APOLOGIZE FOR
[00:56:35] ANY CONFUSION THERE AT THIS TIME. THE CHAIR WILL ENTERTAIN
[00:56:39] A MOTION TO APPROVE THE CONSENT CALENDAR FOR JUNE THIRD
[00:56:43] COVERING ITEMS SIX A SIX C 6E AND 6I IS THAT CORRECT CLERK?
[00:56:51] ALSO ITEM 6F. SO 6A, 6C,
[00:56:56] 6F. THANK YOU VERY MUCH. WE WILL MOVE ON FROM
[00:57:02] THERE AND I'LL HAND IT OFF TO YOU. OKAY COMMISSIONERS, PLEASE
[00:57:07] SAY YES OR NO WHEN YOUR NAME IS CALLED. COMMISSIONER BOWMAN?
[00:57:15] I THINK I'M SENDING THE PROMPTS TO YOU EARLY. HANG ON.
[00:57:19] AHEAD OF THE GAME. SO OKAY COMMISSIONER BOWMAN, JUST SENT
[00:57:22] THE PROMPT.
[00:57:30] MAYBE I'LL LOOP BACK TO HER. AYE. SORRY. OH, OKAY.
[00:57:36] COMMISSIONER CALKINS. AYE. COMMISSIONER CHO. AYE.
[00:57:46] COMMISSIONER FELLEMAN. AYE.
[00:57:51] AND COMMISSIONER STEINBREUCK. YES. YES.
[00:57:56] OKAY, THERE ARE FIVE AYES AND ZERO NAYS. MOTION PASSES AND
[00:58:02] THE CONSENT AGENDA AS AMENDED IS APPROVED. NEXT ITEM OF
[00:58:07] BUSINESS. OKAY. OUR NEXT ITEM IS 7A, MOTION 2020-16 A MOTION
[00:58:15] OF THE PORT OF SEATTLE COMMISSION APPOINTING A
[00:58:18] COMMISSION CHIEF OF STAFF.
[00:58:23] COMMISSIONERS, THE COMMISSION CHIEF OF STAFF IS AN
[00:58:25] INTEGRAL PART OF AN ORGANIZATION. I'M VERY THANKFUL
[00:58:28] TO ERIC SHENFIELD FOR SERVING ON AN INTERIM BASIS DURING
[00:58:31] THESE UNCERTAIN TIMES, BUT I'M ALSO HAPPY TO HAVE HIM BACK AS
[00:58:34] NORMAL DUTY STATION AS FEDERAL RELATIONS MANAGER FOR THE
[00:58:37] AIRPORT. LOOK FORWARD TO WORKING WITH THE NEW COMMISSION
[00:58:40] CHIEF OF STAFF BARB WILSON AND
[00:58:45] LIKE TO END THERE. THANK YOU VERY GOOD. AND WE HAVE
[00:58:49] PRESENTERS ERIC SHENFIELD, OUR INTERIM CHIEF OF STAFF AND KIM
[00:58:54] OUR AWESOME HUMAN RESOURCES SPECIALIST WHO HAS
[00:59:00] BEEN MISSING US THROUGHOUT THIS PROCESS. GREAT. WELL, GOOD
[00:59:05] AFTERNOON COMMISSIONERS AND EXECUTIVE DIRECTOR METRUCK. MY
[00:59:07] NAME IS ERIC SHINFELD. I AM THE INTERIM COMMISSION CHIEF OF
[00:59:10] STAFF. YOU HAVE BEEN = WITHOUT A PERMANENT COMMISSION
[00:59:14] CHIEF OF STAFF SINCE FEBRUARY AND I HAVE BEEN FILLING IN IN THAT ROLE
[00:59:18] AND DURING THAT TIME WE HAVE CONDUCTED A VERY ROBUST AND
[00:59:21] THOROUGH PROCESS TO FIND YOU A NEW COMMISSION CHIEF OF STAFF.
[00:59:24] FOR THOSE OF YOU UNFAMILIAR WITH THIS ROLE, THIS IS A ROLE
[00:59:27] THAT SUPPORTS THE COMMISSION OFFICE, SUPPORTS ALL OF THE
[00:59:30] COMMISSIONERS AND THEIR EFFORTS TO PROVIDE GOVERNANCE AND

[00:59:32] DIRECTION TO THE PORT STAFF, RUNS THE COMMISSION OFFICE
[00:59:36] WHICH INCLUDES THE CLERK'S OFFICE, COMMISSION SPECIALISTS
[00:59:38] AND OTHERS, AND OF COURSE PLAYS A REALLY IMPORTANT LIAISON ROLE
[00:59:42] BOTH INTERNALLY AND EXTERNALLY ON BEHALF OF COMMISSIONERS. SO
[00:59:46] DURING THIS TIME WE HAVE SOUGHT THE BEST POSSIBLE COMMISSION
[00:59:49] CHIEF OF STAFF FOR YOU. WE HAVE CONDUCTED THREE ROUNDS OF
[00:59:53] INTERVIEWS WITH ALL FIVE COMMISSIONERS PARTICIPATING AND
[00:59:56] ONCE YOU IDENTIFIED YOUR TOP CANDIDATE, WE HAVE CONDUCTED 15
[00:59:59] REFERENCE CHECKS TO ENSURE THAT THIS CANDIDATE TRULY IS THE
[01:00:03] BEST POSSIBLE FIT NOT ONLY IN TERMS OF SKILLS AND EXPERIENCE
[01:00:06] BUT ALSO IN TERMS OF FIT AND PERSONALITY. AND AS COMMISSIONER
[01:00:10] STEINBRUECK MENTIONED AT THE BEGINNING OF THIS MEETING, YOU
[01:00:13] ALL BELIEVE BARB WILSON THAT CANDIDATE AND WE'RE REALLY
[01:00:17] REALLY PLEASED TO HAVE BARB'S INTEREST IN THIS ROLE. BECAUSE
[01:00:21] YOU HAVE MET IN EXECUTIVE SESSION TO CONDUCT THESE
[01:00:24] INTERVIEWS, YOU CANNOT TAKE FORMAL ACTION IN EXECUTIVE
[01:00:27] SESSION. AND SO TODAY WHAT YOU HAVE BEFORE YOU IS A MOTION TO
[01:00:30] DIRECT STAFF TO ENTER INTO AN EMPLOYMENT AGREEMENT WITH
[01:00:34] WILSON FOR THE COMMISSION CHIEF OF STAFF ROLE. IF YOU VOTE YES
[01:00:38] ON THIS MOTION, STAFF WILL THEN UNDERGO THE DISCUSSIONS WITH
[01:00:42] BARB TO SIGN THAT EMPLOYMENT AGREEMENT AND THEN
[01:00:45] BARB WILL HAVE A START DATE AND BECOME YOUR COMMISSION CHIEF OF
[01:00:48] STAFF. I LOOK FORWARD TO WORKING WITH ALL OF YOU AND
[01:00:51] BARB TO MAKE SURE SHE HAS A VERY SMOOTH TRANSITION AND THAT
[01:00:54] WE HAVE AN EXCELLENT FIRST MONTH AND FOR SEVERAL YEARS OF
[01:00:58] HER ROLE AS THE COMMISSION CHIEF OF STAFF. SO WITH THAT I
[01:01:01] WILL END MY REMARKS. HAPPY TO ANSWER ANY QUESTIONS ABOUT THE
[01:01:03] MOTION THAT'S BEFORE YOU TODAY. AND ALSO WE ARE JOINED
[01:01:06] BY BARB WILSON WHO IS HAPPY TO SAY A FEW WORDS IF YOU WOULD
[01:01:10] LIKE. SO I'LL TURN THINGS BACK OVER YOU COMMISSIONER
[01:01:12] STEINBREUCK. IS KIM THERE TO SPEAK ALSO? YEP KIM IS HERE
[01:01:18] AND SHE'S HAPPY TO ANSWER ANY QUESTIONS IF YOU HAVE ANY.
[01:01:21] OKAY WELL I'M DEEPLY
[01:01:26] APPRECIATIVE OF HER FANTASTIC WORK AS WELL AS YOURS, ERIC, IN
[01:01:30] LEADING US EFFECTIVELY TO THIS GREAT OUTCOME AND WITH THAT
[01:01:35] LET'S SEE IF BARB WOULD LIKE TO OFFER A FEW WORDS UPON HER
[01:01:41] SELECTION AS CHIEF OF STAFF.
[01:01:45] YES. HELLO. GOOD AFTERNOON. THANK YOU SO MUCH COMMISSIONER
[01:01:50] STEINBRUECK FOR THE WONDERFUL INTRODUCTION AND THE WARM
[01:01:54] WELCOME IN YOUR EARLIER COMMENTS AND A BIG THANK YOU TO
[01:02:00] ALL THE COMMISSIONERS FOR PUTTING YOUR TRUST IN ME AND
[01:02:04] FOR GIVING ME THE OPPORTUNITY TO BE YOUR CHIEF OF STAFF. I
[01:02:07] HAVE GREAT EXPECTATIONS FOR ALL THAT WE CAN ACHIEVE TOGETHER
[01:02:13] AND AS WE HAVE DISCUSSED IN OUR MANY CONVERSATIONS, THIS IS
[01:02:19] REALLY A TIME FILLED WITH A LOT OF CHALLENGES AND
[01:02:22] OPPORTUNITIES. THE PORT'S ALWAYS BEEN AN IMPORTANT DRIVER
[01:02:27] FOR THE REGION'S ECONOMY AND PARTICULARLY NOW THE PORT HAS
[01:02:32] AN OPPORTUNITY TO HELP DRIVE EQUITABLE ECONOMIC RECOVERY IN
[01:02:37] THE REGION. THE COMMISSION CAN DRIVE DECISIONS THAT ENSURE
[01:02:42] WORKFORCE DEVELOPMENT, AND ENVIRONMENTAL SUSTAINABILITY,
[01:02:46] AND STRONG COMMUNITIES AND PARTNERSHIPS, AND I'M VERY
[01:02:50] EXCITED TO BRING MY SKILLS AND MY EXPERIENCE TO THE TABLE TO
[01:02:55] SERVE YOU IN ALL YOUR WORK AHEAD. SO THANK YOU SO MUCH FOR
[01:02:59] PUTTING YOUR TRUST IN ME, AND I'M EXCITED TO GET TO WORK.
[01:03:04] WELCOME ABOARD BARB. WE'RE EXCITED TO HAVE YOU. CLERK, PLEASE UNMUTE COMMISSIONERS
[01:03:19] FOR ANY COMMENTS WITH THE PRESENTERS.
[01:03:21] OKAY COMMISSIONER BOWMAN.
[01:03:24] BARB, JUST SO HAPPY TO HAVE YOU ON BOARD AND DON'T SAY I DIDN'T
[01:03:29] TELL YOU IT'S A BIG JOB A FEW MONTHS FROM NOW. SO GET SOME
[01:03:33] REST BEFORE YOU START. WE'RE REALLY LOOKING FORWARD TO
[01:03:36] HAVING YOU. YOU'RE GOING TO BE A GREAT MEMBER OF OUR TEAM AND
[01:03:39] I'M EXCITED FOR OUR COMMISSION STAFF TO BE ABLE TO WORK
[01:03:42] SIDE-BY-SIDE WITH YOU. I KNOW THAT YOU'RE ALL GOING TO BE

[01:03:45] WONDERFUL WORKING TOGETHER. SO THANK YOU SO MUCH
[01:03:49] FOR ACCEPTING THE JOB.
[01:03:53] COMMISSIONER CALKINS.
[01:03:56] YEAH, THANK YOU. I'M GOING TO TURN ON MY VIDEO HERE IF I CAN
[01:04:00] AND NOT LOSE SOUND WITH MY NOTORIOUSLY BAD INTERNET, BUT I
[01:04:05] I WANT TO SAY WELCOME AS WELL TO BARB. WE'VE KNOWN EACH OTHER
[01:04:09] FOR SOME TIME AND I THINK IT'S AN EXTRAORDINARY COUP FOR US TO
[01:04:12] WIN YOU OVER. SO I'M EXCITED TO WORK WITH YOU. I'M ALSO LAMENT
[01:04:16] THE FACT THAT YOU'RE HAVING TO START AT A TIME OF PANDEMIC
[01:04:18] WHEN SO MUCH OF THE JOB OF CHIEF OF STAFF IS WORKING IN
[01:04:23] THOSE INTERSTITIAL SPACES IN OUR ORGANIZATION AND CERTAINLY,
[01:04:26] IT'S SO HARD TO DO THAT AT A TIME WHEN YOU CAN'T GET
[01:04:28] TOGETHER WITH PEOPLE IN PERSON, BUT I LOOK FORWARD TO WORKING
[01:04:32] WITH YOU CLOSELY AND I LOOK FORWARD TO WHEN WE ARE ABLE TO
[01:04:36] ALL GATHER REGULARLY AND FREQUENTLY IN FORMAL AND
[01:04:39] INFORMAL SETTINGS. AND I ALSO JUST WANT TO SAY YOU REALLY
[01:04:44] WERE AMONGST AN INCREDIBLE CROP OF CANDIDATES THAT KIM AND
[01:04:50] ERIC AND OTHERS PUT TOGETHER AND I THINK THAT SPEAKS TO THE
[01:04:53] REPUTATION THAT STEVE AND OTHER HAVE BUILT FOR THE PORT
[01:04:56] OF SEATTLE OVER THE LAST COUPLE OF YEARS THAT GREAT PEOPLE WANT
[01:04:59] TO WORK HERE AND I'M EXCITED FOR THAT, TOO. SO, THANK YOU
[01:05:02] AGAIN BARB FOR JOINING US AND I LOOK FORWARD TO WORKING WITH
[01:05:05] YOU.
[01:05:07] COMMISSIONER CHO.
[01:05:10] YEAH, I JUST WANT TO ECHO THE SENTIMENT. I THINK THAT WHAT
[01:05:13] SURPRISED ME THE MOST WAS HOW COMPETITIVE THIS PROCESS WAS
[01:05:17] AND HOW MANY QUALIFIED CANDIDATES THERE WERE BUT THAT
[01:05:22] ALSO SPEAKS TO HOW YOUR
[01:05:27] REPUTATION PRECEDES YOU AND HOW YOU WERE THE RIGHT PERSON FOR
[01:05:30] THE JOB. I THINK BY THEN THE PROCESS WE ALL FELT PRETTY
[01:05:34] CONFIDENT AND WE'RE VERY CLEAR ABOUT MAKING THE
[01:05:38] DECISION AND SO THANK YOU SO MUCH. I THINK VULCAN'S LOSS IS
[01:05:42] OUR GAIN. I THINK THIS IS A STEAL AND REALLY REALLY LOOKING
[01:05:47] FORWARD TO WORKING WITH YOU.
[01:05:50] AND COMMISSIONER FELLEMAN. HI BARB, WELCOME ABOARD. WE ARE
[01:05:56] VERY MUCH LOOKING FORWARD TO TAPPING INTO YOUR MANY TALENTS
[01:06:00] AND TO MAKE THIS ORGANIZATION CONTINUE TO SAIL IN THE RIGHT
[01:06:05] DIRECTION AND PERHAPS WITH GREATER SPEED AND AGLITY. SO
[01:06:09] THANK YOU AND I VERY MUCH LOOK FORWARD TO GETTING TO KNOW YOU.
[01:06:21] COMMISSIONER STEINBREUCK. I'VE BEEN UNMUTED. [LAUGHTER] UNMUTED. I JUST WANT TO ADD MY
[01:06:29] THANKS TO MY COLLEAGUES AS WELL FOR YOUR ATTENTION AND TIME TO
[01:06:35] THIS PROCESS. IT REALLY WAS AN EXTRAORDINARY PROCESS.
[01:06:39] WELL PLANNED AND CONCEIVED. EVERYBODY DID THEIR WORK AND
[01:06:44] MADE THEMSELVES AVAILABLE WITH THE TIME AND ATTENTION THAT
[01:06:48] THEY CALL FOR AND I THINK THE RESULTS SPEAK FOR
[01:06:51] THEMSELVES WITH THE SELECTION OF BARB WILSON AS OUR NEW CHIEF
[01:06:56] OF STAFF. THANK YOU ALL VERY MUCH WITH THAT. I'D LIKE TO
[01:07:00] MOVE ON TO THE NEXT ITEM ON OUR AGENDA. OH, I'M SORRY. WE NEED
[01:07:03] A VOTE. SORRY. SORRY. SORRY
[01:07:07] GOT TO DO THAT. YOU NEED A MOTION, A SECOND, AND A VOTE.
[01:07:11] WHO WOULD LIKE TO MAKE THE MOTION
[01:07:13] TO APPROVE?
[01:07:16] SO MOVED.
[01:07:19] OKAY SECOND.
[01:07:21] IT'S BEEN MOVED AND SECONDED. PLEASE SAY YES OR NO WHEN YOUR
[01:07:28] NAME IS CALLED. COMMISSIONER BOWMAN? AYE. COMMISSIONER
[01:07:32] CALKINS? AYE. COMMISSIONER CHO? AYE. COMMISSIONER FELLEMAN?
[01:07:38] AYE. COMMISSIONER STEINBREUCK? AYE. YOU HAVE FIVE AYES AND
[01:07:44] ZERO NAYS. MOTION PASSES. CONGRATULATIONS ONCE AGAIN AND
[01:07:49] THANK YOU. ITEM NUMBER 7, CLERK? OKAY ITEM 7B IS TO ONE, REQUEST
[01:07:59] UNANIMOUS CONSENT TO ADOPT RESOLUTION 3776 AT THE SAME
[01:08:03] MEETING AT WHICH IT IS FIRST INTRODUCED AND TWO, INTRODUCTION
[01:08:08] AND ADOPTION OF RESOLUTION 3776, A RESOLUTION OF THE PORT OF

[01:08:12] SEATTLE COMMISSION ESTABLISHING A WORKFORCE DEVELOPMENT POLICY
[01:08:16] DIRECTIVE TO GUIDE THE INCREASE IN THE NUMBER OF SKILLED
[01:08:19] EMPLOYEES WITHIN THE INDUSTRIES NECESSARY FOR PORT
[01:08:23] DEVELOPMENT.
[01:08:25] COMMISSIONERS THE EQUITY AND WORKFORCE
[01:08:29] DEVELOPMENT COMMITTEE WAS CHARTERED EARLIER THIS YEAR AND
[01:08:32] WAS TASKED WITH DRAFTING A FORMAL POLICY DIRECTIVE AND
[01:08:34] UPDATING GUIDANCE ON THE PORT'S 2014 WORKFORCE DEVELOPMENT
[01:08:38] MOTION. THAT EFFORT HAS CULMINATED IN THIS RESOLUTION
[01:08:41] WHICH AIMS TO FULFILL OUR CENTURY AGENDA OBJECTIVES BY
[01:08:45] CREATING OPPORTUNITIES FOR WORKERS TO ACQUIRE THE SKILLS,
[01:08:48] EXPERIENCE, AND EDUCATION THEY NEED AND INCREASING EQUITABLE
[01:08:51] ACCESS FOR THESE WORKERS TO PURSUE CAREERS IN PORT
[01:08:54] RELATED ECONOMIC ACTIVITIES. PRESENTERS ARE AARON PRICHARD,
[01:08:58] COMMISSION POLICY MANAGER AND LANCE JURADO, COMMISSION
[01:09:02] SPECIALIST.
[01:09:04] CLERK, PLEASE UNMUTE OUR PRESENTERS AND PRESENTERS
[01:09:07] PLEASE UNMUTE YOURSELVES.
[01:09:09] GOOD AFTERNOON COMMISSIONERS AND EXECUTIVE DIRECTOR.
[01:09:13] I'LL START OFF A FEW OPENING REMARKS AND TURN IT OVER TO
[01:09:16] LEANNE SHRADO. THIS WORKFORCE DEVELOPMENT POLICY HAS BEEN
[01:09:20] ABOUT TWO YEARS IN THE MAKING. ABOUT THE AVERAGE TIME ACTUALLY
[01:09:22] MAKING GOOD POLICY TAKES. IN THAT TIME THE PORT IS CREATED AN
[01:09:27] ENTIRE NEW DEPARTMENT, THE OFFICE OF EQUITY DIVERSITY AND
[01:09:30] INCLUSION AND SITUATED WORKFORCE DEVELOPMENT UNDER
[01:09:33] THAT DEPARTMENT. WE'RE VERY LUCKY TO HAVE BOOKDHA GAYSAR
[01:09:36] LEADING THAT EFFORT. FOR THE PUBLIC I WANT TO POINT OUT
[01:09:39] THAT A POLICY DIRECTIVE THAT WE'RE INTRODUCING TODAY IS HOW
[01:09:42] COMMISSIONERS DELIVER POLICY TO THE EXECUTIVE THAT IS INTENDED
[01:09:45] TO ENDURE UNTIL REPEALED OR MODIFIED. POLICY DIRECTIVE IS
[01:09:49] ATTACHED TO A RESOLUTION, WHICH IS A LEGAL INSTRUMENT THAT THE
[01:09:52] COMMISSION
[01:09:54] PASSES IN ORDER TO DELIVER THE POLICY. OUR POLICY DIRECTIVES
[01:09:59] HAVE FIVE DISTINCT SECTIONS: A PURPOSE, DEFINITIONS, SCOPE,
[01:10:04] APPLICABILITY, RESPONSIBILITIES, POLICY, AND
[01:10:09] PROGRAM EVALUATION. ALL POLICY DIRECTIVES CAN BE FOUND ON THE
[01:10:13] PORT WEBSITE. AS COMMISSIONER FELLEMAN POINTED OUT YESTERDAY
[01:10:16] WHEN WE WERE REVIEWING THE POLICY, THE DEFINITIONS OF THIS
[01:10:19] POLICY DIRECTIVE IS ALMOST FOUR PAGES LONG.
[01:10:24] THEY'RE PULLED FROM MANY TERMS OF ART IN THE WORKFORCE
[01:10:26] DEVELOPMENT WORLD THAT HAVE VERY SPECIFIC DEFINITIONS. FOR
[01:10:30] EXAMPLE, THE DEFINITION ON LINE 146 IS VERY IMPORTANT.
[01:10:34] IT SPECIFICALLY CITES THE RCW THAT UNDERPINS
[01:10:39] THE PORT'S AUTHORITY TO EXERCISE ITS ECONOMIC DEVELOPMENT
[01:10:43] AUTHORITY THAT INCLUDES WORKFORCE DEVELOPMENT.
[01:10:45] SO IF YOU WANT TO FULLY UNDERSTAND THIS POLICY,
[01:10:49] START WITH THE DEFINITIONS. THIS WORKFORCE DEVELOPMENT
[01:10:52] RESOLUTION OF POLICY CONFORMS TO THE STATUTORY
[01:10:56] REQUIREMENTS UNDER RCW 5308 TWO FOUR FIVE AND UNDERPINS A PORT
[01:11:01] AUTHORITY TO UPFORM WORKFORCE DEVELOPMENT PROGRAMS. THAT'S A
[01:11:04] VERY IMPORTANT POINT HERE AND WHY WE'RE DOING INTRODUCTION
[01:11:07] AND ADOPTION TODAY SO THAT WE CAN GET UNDERWAY WITH OUR
[01:11:12] PROGRAMS THAT DEPEND ON THIS POLICY INCLUDING
[01:11:16] THE SOUTH KING COUNTY FUND, THE OPPORTUNITY MOTION, AND SOME
[01:11:20] OF THE GREEN JOBS INITIATIVES THAT WERE UNDERTAKING, AND THE
[01:11:24] DUWAMISH VALLEY POLICY DIRECTIVE.
[01:11:28] YOU REALLY SEE THE PAYOFF FOR THE HARD WORK OF ALL OF THESE
[01:11:30] POLICIES THAT I JUST MENTIONED. IN PARTICULAR AS WORKFORCE
[01:11:33] DEVELOPMENT GETS UNDERWAY, MANY THANKS TO LEE ANN
[01:11:37] WHO LED THIS EFFORT IN DEVELOPING THIS POLICY AND I
[01:11:40] WILL TURN IT OVER TO HER.
[01:11:45] EVERYONE, GOOD AFTERNOON.
[01:11:47] CAN YOU HEAR ME?

[01:11:49] OKAY GREAT. WE WILL PULL UP THE POWERPOINT NOW. YES PLEASE.
[01:11:54] THANK YOU.
[01:12:08] IS IT SHOWING? I DON'T SEE IT. SHOULD BE SEEING IT SHORTLY.
[01:12:11] OKAY, A LITTLE DELAYED. THANK YOU.
[01:12:27] ARE YOU SEEING IT NOW?
[01:12:29] I AM NOT.
[01:12:53] OKAY, OTHERS ARE SAYING THEY CAN SEE IT. LEE ANN,
[01:12:57] YOUR LITTLE ICON IS
[01:13:01] SHOWING YEAH THAT YOU'RE NOT ABLE TO SEE IT FOR SOME REASON.
[01:13:06] OKAY. WELL, LET'S WING IT. I HAVE MY SLIDES IN FRONT OF ME
[01:13:13] IF THAT WORKS.
[01:13:16] ALL RIGHT. THANK YOU. THANK YOU FOR THAT
[01:13:21] INTRO AARON AND LAUREN. THANK YOU FOR YOUR HELP AND A GOOD
[01:13:24] AFTERNOON COMMISSIONERS AND EXECUTIVE DIRECTOR METRUCK.
[01:13:27] THANK YOU FOR ALLOWING US THE OPPORTUNITY TO BRING THIS
[01:13:29] PROPOSED WORKFORCE DEVELOPMENT POLICY DIRECTIVE TO YOU TODAY.
[01:13:33] THANK YOU TO COMMISSIONER BOWMAN AND COMMISSIONER CALKINS
[01:13:35] WHO BEGAN THIS WORK UNDER THE 2019 WORKFORCE DEVELOPMENT
[01:13:39] COMMITTEE CHARTER AND TO COMMISSIONER BOWMAN AGAIN AND
[01:13:41] COMMISSIONER CHO WHO CARRY THAT WORK FORWARD AND REALLY REFINED
[01:13:45] THE DRAFT YOU HAVE BEFORE YOU TODAY THROUGH THE 2020 EQUITY
[01:13:49] AND WORKFORCE DEVELOPMENT COMMITTEE. THIS POLICY HAS BEEN
[01:13:52] DEVELOPED IN CONCURRENCE WITH THE WORKFORCE DEVELOPMENT
[01:13:55] STRATEGIC PLAN AND HAS BEEN INFORMED BY FEEDBACK RECEIVED
[01:14:00] DURING THE WORKFORCE DEVELOPMENT TEAM'S MULTIPLE
[01:14:02] STRATEGIC PLAN OUTREACH SESSIONS.
[01:14:05] YOU'LL HEAR MORE ABOUT THE WORKFORCE DEVELOPMENT STRATEGIC
[01:14:08] PLAN WHEN IT IS PRESENTED IN PUBLIC SESSION ON JULY 14TH.
[01:14:13] NEXT SLIDE PLEASE.
[01:14:18] WE'RE THERE. THANK YOU. THE STATEMENT ON THE SLIDE IS AN
[01:14:21] EXCERPT TAKEN FROM THE 2014 MOTION INCREASING WORKFORCE
[01:14:25] DEVELOPMENT AND CAREER OPPORTUNITIES ACTIVITIES THAT
[01:14:28] REQUIRE THE CREATION OF A STRATEGIC PLAN AND
[01:14:31] IMPLEMENTATION OF POLICIES TO IMPROVE UPON AND EXPAND
[01:14:34] WORKFORCE EFFORTS IN PORT RELATED INDUSTRIES. THAT MOTION
[01:14:38] AND THE STRATEGIC PLAN THAT FOLLOWED IN 2015 PROVIDED THE
[01:14:41] PORT WITH THE NECESSARY GUIDANCE TO CREATE NEW PROGRAMS
[01:14:44] LIKE THE PRIORITY FOR HIRE PROGRAM THAT
[01:14:47] SUPPORTS ACCESS TO GOOD FAMILY WAGE JOBS TO
[01:14:51] QUALIFIED CONSTRUCTION WORKERS FROM ECONOMICALLY DISTRESSED
[01:14:53] AREAS OF KING, PIERCE, AND SNOHOMISH COUNTY BY INCREASING
[01:14:57] ACCESS TO PORT OF SEATTLE PROJECTS. THE YOUTH MARITIME
[01:15:00] COLLABORATIVE, WHICH WORKS TO CREATE CAREER PATHS FOR YOUTH
[01:15:04] PURSUING CAREERS IN THE MARITIME INDUSTRY THROUGH
[01:15:07] EXPERIENTIAL LEARNING AND HIGH SCHOOL INTERNSHIPS. AND AS YOU
[01:15:11] KNOW THE PORT'S OWN INTERN PROGRAM THAT HAS INCREASED ITS
[01:15:13] HIGH SCHOOL INTERNSHIP PROGRAM BY MORE THAN 12 TIMES OVER AND
[01:15:17] DOUBLED IT'S COLLEGE INTERN PROGRAM WITHIN THE LAST FIVE
[01:15:20] YEARS. BUT WE ARE NOW MORE THAN FIVE YEARS INTO THE GUIDANCE OF
[01:15:24] THE 2014 MOTION AND THE FIVE-YEAR STRATEGIC PLAN IS SET
[01:15:28] TO EXPIRE THIS YEAR
[01:15:30] WHICH IS WHY I THINK IT'S IMPORTANT TO NOTE THAT
[01:15:32] THOUGH THE PORT HAS BEEN DIRECTLY ENGAGED IN
[01:15:36] WORKFORCE DEVELOPMENT EFFORTS AND INITIATIVES FOR MORE THAN
[01:15:39] 25 YEARS, TODAY'S BRIEFING IS THE FIRST STEP IN CREATING THE
[01:15:43] FIRST FORMAL WORKFORCE DEVELOPMENT POLICY FOR THE PORT
[01:15:46] OF SEATTLE.
[01:15:48] NEXT SLIDE PLEASE.
[01:15:55] ARE WE THERE?
[01:16:00] YES, WE ARE. THANK YOU. SORRY, I DON'T KNOW WHY I STILL CAN'T
[01:16:03] SEE IT.
[01:16:05] ONE MAJOR IMPACT OF THE POLICY DIRECTIVE IS HOW IT EXPANDS THE
[01:16:09] DEFINITION OF PORT RELATED SECTORS. THE ADDITION OF THE

[01:16:12] WORD "TRADES" BROADENS THE SCOPE OF CONSTRUCTION SKILLS AND
[01:16:15] ALIGNS WITH THE PORT'S LONG HISTORY OF SUPPORTING THE
[01:16:18] TRADES THAT ARE NECESSARY TO MAINTAIN A THRIVING
[01:16:20] CONSTRUCTION INDUSTRY. WE'RE RECOMMENDING RETAINING AVIATION
[01:16:24] AND MARITIME WHILE BROADENING "CONSTRUCTION" TO "CONSTRUCTION
[01:16:27] TRADES" AND ADDING "GREEN CAREERS". THE ADDITION OF THE
[01:16:30] GREEN CAREERS GREEN JOBS SECTOR ALLIANCE WITH THE PORT'S GOAL
[01:16:34] TO BE THE GREENEST PORT IN NORTH AMERICA WHICH INCLUDES
[01:16:38] THE DUWAMISH VALLEY COMMUNITY BENEFITS COMMITMENT THAT CALLS
[01:16:40] FOR BUILDING AN INCREASINGLY GREEN ECONOMY AND CREATING
[01:16:43] GREEN JOBS PATHWAYS.
[01:16:46] NEXT SLIDE PLEASE.
[01:16:49] AND WE'RE ON IT.
[01:16:52] THE PORT'S COMMITMENT TO WORKFORCE DEVELOPMENT HAS BEEN
[01:16:54] DRIVEN BY OUR PRIMARY PURPOSE AND AUTHORITY TO ENGAGE IN
[01:16:57] ECONOMIC DEVELOPMENT. LAST YEAR WE BECAME THE FIRST PORT
[01:17:00] AUTHORITY IN THE NATION TO CREATE A STANDALONE DEPARTMENT
[01:17:03] RESPONSIBLE FOR EQUITY DIVERSITY AND INCLUSION.
[01:17:06] BOOKDHA GAYSAR'S LEADERSHIP OF THAT DEPARTMENT HAS BEEN
[01:17:09] INSTRUMENTAL IN DRAFTING A POLICY AND DEVELOPING A NEW
[01:17:11] STRATEGIC PLAN THAT WILL GUIDE THE PORT'S EQUITY DRIVEN
[01:17:14] INITIATIVES TO MEET THE CURRENT AND FUTURE NEEDS OF THE
[01:17:17] PORT RELATED INDUSTRIES AND THE COMMUNITY.
[01:17:21] THIS POLICY IS DRAFTED WITH TWO OVERARCHING GOALS IN MIND.
[01:17:25] THE FIRST GOAL IS TO INCREASE EQUITABLE ACCESS TO ECONOMIC
[01:17:28] PROSPERITY. WE'LL DO THIS BY FOCUSING ON WORKFORCE TRAINING
[01:17:32] AND EDUCATION IN PORT RELATED INDUSTRIES WHERE THE
[01:17:35] GREATEST GAPS AND DISPARITIES AND EQUITIES AND DIVERSITY
[01:17:38] EXISTS. PROMOTING ACCESS TO WRAP AROUND SERVICES AND
[01:17:42] INFRASTRUCTURE THAT ARE NECESSARY TO IMPROVE THE
[01:17:44] DELIVERY OF SERVICES TO THOSE WHO FACE BARRIERS TO EMPLOYMENT
[01:17:48] AND JOB RETENTION.
[01:17:51] NEXT SLIDE PLEASE.
[01:17:54] WE'RE ON SLIDE FIVE.
[01:17:57] THE SECOND GOAL IS TO LEVERAGE THE PORT'S IMPACT & INNOVATION.
[01:18:01] THIS MEANS MAKING STRATEGIC INVESTMENTS IN THE MARITIME,
[01:18:04] AVIATION, CONSTRUCTION TRADES, AND GREEN CAREER SECTORS WHERE
[01:18:07] THE PORT IS UNIQUELY POSITIONED TO LEVERAGE THE GREATEST
[01:18:10] COMMUNITY IMPACT AND DEVELOP METRICS TO
[01:18:13] DEMONSTRATE THE OPPORTUNITIES FOR LEADERSHIP, INFLUENCE, AND
[01:18:17] INVESTMENT. IT ALSO MEANS FOSTERING PARTNERSHIPS WITH
[01:18:21] COMMUNITY-BASED ORGANIZATIONS, EDUCATIONAL INSTITUTIONS, LABOR
[01:18:24] INDUSTRY STAKEHOLDERS, AND GOVERNMENT AGENCIES TO MAXIMIZE
[01:18:27] THE WORKFORCE DEVELOPMENT IMPACT OF THE PORT OF SEATTLE.
[01:18:32] STRATEGIC INVESTMENTS AND STRONG PARTNERSHIPS ARE KEY TO
[01:18:34] EFFORTS TO SUPPORT PROGRAMS
[01:18:38] FOCUSED ON PRIORITY HIGHER CAREER AND TECHNICAL EDUCATION
[01:18:41] AND YOUTH EMPLOYMENT.
[01:18:45] NEXT SLIDE PLEASE.
[01:18:49] WE'RE THERE.
[01:18:51] TO UNDERSTAND OUR PROGRESS AND HOW WE'RE ACHIEVING THESE
[01:18:54] GOALS WE ARE RECOMMENDING THAT AN ANNUAL REPORT BE PROVIDED TO
[01:18:58] THE COMMISSION IN APRIL OF EVERY YEAR. THE REPORT WILL TELL
[01:19:02] US HOW WE ARE APPLYING CAREER CONNECTED LEARNING BEST
[01:19:04] PRACTICES, IT WILL SHOW HOW THE PORT'S WORKFORCE DEVELOPMENT
[01:19:08] RESOURCES ARE UTILIZED TO LEVERAGE INDUSTRY INVOLVEMENT,
[01:19:11] AND TELL US HOW OUR PARTNERSHIPS ARE HELPING US TO
[01:19:13] ADDRESS EVOLVING WORKFORCE TRAINING, EDUCATION, AND
[01:19:16] RETENTION DEMAND PROJECTIONS AS NECESSARY.
[01:19:20] IT WILL TELL US HOW MANY STUDENTS ARE PLACED IN
[01:19:23] INTERNSHIPS, HOW MANY PEOPLE HAVE BEEN TRAINED, RECRUITED,
[01:19:26] PLACED IN JOBS, AND RETAIN
[01:19:30] WHAT TYPES OF JOBS PROGRAM PARTICIPANTS

[01:19:33] ARE BEING PLACED IN, THE RANGE OF COMPENSATION FOR THOSE
[01:19:37] JOBS,
[01:19:39] AND HOW MANY AND WHAT KIND OF BUSINESSES OUR PROGRAMS ARE
[01:19:41] SERVING.
[01:19:44] NEXT SLIDE PLEASE.
[01:19:48] WE'RE ON SLIDE SEVEN.
[01:19:50] AS AARON PREVIOUSLY MENTIONED, ADOPTION OF A WORKFORCE
[01:19:53] DEVELOPMENT POLICY DIRECTIVE IS BOTH CRITICAL AND TIMELY AND
[01:19:56] THOUGH IT MAY APPEAR THAT THIS PROCESS HAS BEEN RUSHED BECAUSE
[01:19:58] WE ARE HERE WITH THE INTRODUCTION AND A REQUEST FOR
[01:20:01] ADOPTION, IT'S IMPORTANT TO NOTE THAT WE'VE BEEN WORKING ON
[01:20:03] THIS POLICY DIRECTIVE FOR OVER A YEAR. OUR INTENDED TIMELINE HAD
[01:20:07] BEEN POSTPONED DUE TO COVID-19 AND THEN EXPEDITED TO
[01:20:10] SUPPORT THE PORT'S COVID-19 RECOVERY AND RELIEF
[01:20:14] EFFORTS. STAFF IS PREPARED TO IMMEDIATELY BEGIN WORKING
[01:20:17] TOWARDS PORT'S COVID-19 RELIEF EFFORTS AS THAT'S WINDING UP
[01:20:20] AND WILL CONTINUE TO IMPLEMENT THE GOALS OF THE
[01:20:23] SOUTH KING COUNTY FUND, DUWAMMISH RIVER GREEN JOBS PROGRAM, AND
[01:20:26] ALL OTHER WORKFORCE DEVELOPMENT PROGRAMS OF THE PORT OF SEATTLE.
[01:20:30] WE ASK FOR INTRODUCTION ADOPTION OF RESOLUTION 3 7 7 6
[01:20:34] AND ARE HAPPY TO ANSWER ANY QUESTIONS YOU MAY HAVE.
[01:20:38] AND I'M SORRY MY SCREEN IS COMPLETELY FROZEN SO I CAN'T
[01:20:41] SEE ANYTHING AT ALL BUT I CAN HEAR.
[01:20:45] ALL RIGHT WELL I WILL CLOSE THE PRESENTATION THEN AND GO BACK
[01:20:49] OVER TO COMMISSIONER STEINBRUECK WHO I'M UNMUTING NOW.
[01:20:59] I SHOULD ALSO MENTION THAT WE HAVE BOOKDHA AVAILABLE
[01:21:02] TO HELP US ANSWER ANY QUESTIONS AS WELL.
[01:21:06] THANK YOU LEON FOR THAT DETAILED
[01:21:11] BRIEFING.
[01:21:13] PLEASE UNMUTE COMMISSIONERS FOR QUESTIONS AND COMMENTS THEY MAY
[01:21:16] HAVE AND PRESENTERS PLEASE REMAIN AUDIBLE.
[01:21:24] OKAY COMMISSIONER BOWMAN.
[01:21:29] GREAT THANK YOU. ACTUALLY WHY DON'T WE START WITH
[01:21:31] COMMISSIONER FELLEMAN? I BELIEVE HE HAS A AMENDMENT HE
[01:21:34] WANTED TO OFFER SO
[01:21:38] THERE'S A PROCESS YOU'LL NEED TO GO THROUGH TO VOTE ON THIS
[01:21:42] MOTION BECAUSE YOU NEED TO VOTE THREE TIMES.
[01:21:48] SO WE NEED A MOTION FIRST TO WAIVE THE RULE SO BEFORE WE GET
[01:21:52] INTO AMENDMENTS SO LET'S JUST STICK TO THE PRINCIPAL SUBJECT
[01:21:57] HERE WHICH WAS THE PRESENTATION AND ANY QUESTIONS ON THE OVERALL
[01:22:04] PLANS AND DETAILS HERE.
[01:22:07] OKAY SOUNDS GOOD. WELL THEN I'LL JUST WANT TO OFFER
[01:22:10] MY THANKS TO LEE ANN AND THE REST OF THE STAFF FOR ALL OF
[01:22:14] THEIR REALLY HARD WORK OVER THE LAST 18 MONTHS IN PULLING THIS
[01:22:19] TOGETHER. IT HAS BEEN A LONG TIME IN THE MAKING BUT I THINK
[01:22:23] THAT WE'VE ENDED UP WITH A REALLY GOOD WORK PRODUCT THAT
[01:22:27] IS I HOPE A NEW ERA FOR THE PORT. WE'VE BEEN WORKING ON
[01:22:30] WORKFORCE DEVELOPMENT ISSUES FOR ALL OF THE SEVEN YEARS THAT
[01:22:34] I'VE HAD THE PRIVILEGE OF BEING ON THE PORT COMMISSION. IT
[01:22:37] STARTED OFF AS A SMALLER PROGRAM SEVEN YEARS AGO AND I
[01:22:40] FEEL LIKE IT'S BOTH ROBUST AND YET MORE TARGETED THAN IT EVER
[01:22:45] HAS BEEN BEFORE AND
[01:22:48] LEANNE WITH YOUR GOOD WORK AND THAT OF BOOKDHA AND THE REST OF
[01:22:51] THE TEAM. AARON YOU'VE BEEN A PHENOMENAL RESOURCE FOR
[01:22:55] EVERYBODY IN THE COMMISSION OFFICE. I THINK THAT WE'RE GOING
[01:22:57] TO FINALLY TO REALLY ACHIEVE OUTCOMES AND START FOCUSING
[01:23:02] MORE ON THAT. IN ADDITION TO THE MANY MANY OUTPUTS THAT WE HAVE,
[01:23:07] I THINK THIS IS THE WAY THAT WE CAN VERY MUCH SHOW THE PORT OF
[01:23:11] SEATTLE'S IMPACTS TO THE COMMUNITY AND MORE IMPORTANTLY
[01:23:15] HAVE A POSITIVE IMPACT ON THE LIVES OF THE WORKING AND MIDDLE
[01:23:20] CLASS IN OUR CITY AND OUR REGION.
[01:23:23] WE HAVE TENS OF THOUSANDS OF JOBS ASSOCIATED WITH THE PORT
[01:23:27] OF SEATTLE AND YET MANY PEOPLE DON'T KNOW ABOUT THEM. THESE ARE

[01:23:31] CAREERS THAT ARE AMAZING FAMILY WAGE JOBS. THEY'RE CAREERS THAT
[01:23:37] ARE VERY HEARTFELT AND VERY SATISFYING IN A WAY THAT SOME
[01:23:42] OF THE HIGH-TECH CAREERS AREN'T AND SO OUR WORKFORCE
[01:23:45] DEVELOPMENT PROGRAM STARTING WITH OUR STUDENT INTERNSHIP
[01:23:48] PROGRAM AND GOING ALL THE WAY THROUGH THE CAREER REPLACEMENT
[01:23:54] OPPORTUNITIES I THINK IS ONE OF THE MOST ROBUST PROGRAMS IN THE
[01:23:58] COUNTRY. LEE ANNE I KNOW THAT YOU AND I ALSO WANT TO
[01:24:01] RECOGNIZE CONSUELO OVER IN THE OED OFFICE FOR HER LONG WORK ON
[01:24:07] THIS. SHE'S FREQUENTLY IN THE BACKGROUND BUT HAS DONE
[01:24:11] HUNDREDS OF HOURS ON THIS AS WELL. SO COMPLIMENTS TO ALL OF
[01:24:15] YOU AND LOOK FORWARD TO MY COLLEAGUES SUPPORTING THIS.
[01:24:21] COMMISSIONERS WISHING TO COMMENT?
[01:24:24] SO NEXT WE WOULD GO TO COMMISSIONER CALKINS.
[01:24:30] THANK YOU. YEAH THIS MOTION I THINK IS IN MANY WAYS
[01:24:35] USED AS CLOSELY AS POSSIBLE TO OUR MISSION AS WE COULD COME. IT
[01:24:40] IS A AN ECONOMIC DEVELOPMENT MOTION AND IT'S HARD AND I SAY
[01:24:46] THAT IN THAT I MEAN THAT WORKFORCE DEVELOPMENT IS
[01:24:49] ECONOMIC DEVELOPMENT AND VICE VERSA AND SO I'M PARTICULARLY
[01:24:53] GRATEFUL TO COMMISSIONER BOWMAN WHO HAS BEEN AT THIS FOR HER
[01:24:56] ENTIRE TIME ON THE COMMISSION AND IT SHOWS WITH HER DEPTH OF
[01:24:59] KNOWLEDGE AND CONTINUED EDITS AND REVISIONS TO THE PROGRAM TO
[01:25:04] ENSURE THAT IT'S FOCUSED ON THAT AND ESPECIALLY BECAUSE IT
[01:25:09] FULFILLS THE GOAL OF SHARED PROSPERITY THAT WE HAVE PUSHED
[01:25:14] VERY HARD TO ENSURE, THAT WE ARE BUILDING AN ECONOMY THAT
[01:25:17] PERCOLATES UP RATHER THAN TRICKLES DOWN AND I THINK THE
[01:25:21] EFFORTS IN THIS MOTION
[01:25:24] ARE TARGETED TOWARD FULFILLING THAT MISSION. ALSO ONE
[01:25:28] LITTLE SIDE NOTE. I'M ESPECIALLY APPRECIATIVE AND I
[01:25:31] DON'T KNOW WHO GETS CREDIT FOR THIS BUT THE INCLUSION OF GREEN
[01:25:34] JOBS INTO THIS MOTION AND INTO THE WORK OF WORKFORCE
[01:25:37] DEVELOPMENT IN PARTICULAR IS ONE OF THOSE IDEAS THAT YOU
[01:25:42] JUST KICK YOURSELF WHEN YOU HEAR IT BECAUSE YOU THINK WHY
[01:25:44] DIDN'T I THINK OF THAT? IT'S SO SMART AND IT'S SUCH A GOOD
[01:25:47] ADDITION AND SO GREAT WORK TO THE STAFF AND TWO COMMISSIONERS
[01:25:50] CHO AND BOWMAN FOR ADVANCING THIS.
[01:25:53] IF I COULD JUST MENTION SPECIAL PROPS TO
[01:25:56] THE ADDITION OF GREEN JOBS GREEN CAREERS TO KRISTINA
[01:25:58] BILLINGSLEY AND ELIZABETH LOVETT.
[01:26:06] YEAH I JUST WANT TO TAKE A MOMENT TO THANK COMMISSIONER
[01:26:10] BOWMAN AND COMMISSIONER CALKINS FOR ALL THEIR WORK. OBVIOUSLY
[01:26:14] THE WORK ON WORKFORCE DEVELOPMENT PRECEDED ME AS A
[01:26:17] COMMISSIONER AND I REALLY FEEL LIKE I'M RIDING ON THE
[01:26:20] COATTAILS OF SOME EXCELLENT WORK THAT WAS LAID DOWN BEFORE
[01:26:22] I GOT HERE SO I REALLY JUST WANT TO THANK STEPHANIE AND
[01:26:25] RYAN FOR THAT. I THINK THAT THIS MOTION IS COMING AT THE
[01:26:30] PERFECT TIME AS WE DEAL WITH COVID-19 AND THE
[01:26:35] ONGOING RECESSION. YOU KNOW RE-EVALUATING AND MAKING SURE
[01:26:40] THAT WE'RE VERY CLEAR ABOUT OUR OBJECTIVES ON WORKFORCE
[01:26:42] DEVELOPMENT WILL HELP US
[01:26:45] BE AN EFFECTIVE LEADER IN THE COMING RECOVERY
[01:26:50] ESPECIALLY SINCE WE'VE SEEN HOW COVID-19 HAS DISPROPORTIONATELY
[01:26:54] IMPACTED COMMUNITIES OF COLOR IN SOUTH KING COUNTY AND SO I'M
[01:26:58] REALLY LOOKING FORWARD TO SEEING THE FRUITS OF ALL THE
[01:27:00] LABOR
[01:27:02] OF NOT JUST PASSING THE MOTION BUT ALSO PUTTING IT ACTION
[01:27:05] THROUGH VARIOUS INITIATIVES LIKE THE OPPORTUNITY MOTION. SO
[01:27:08] JUST AGAIN WANT TO THANK STEPHANIE, RYAN, LEE ANN, BOOKDHA
[01:27:14] AND EVERYONE ELSE WHO WAS INVOLVED IN THIS MOTION. I'M
[01:27:16] REALLY EXCITED TO SEE THE RESULTS.
[01:27:19] OKAY. THANK YOU. COMMISSIONER FELLEMAN.
[01:27:32] HI. WELL, I DEFINITELY THINK THIS IS A GREAT STEP IN THE
[01:27:36] RIGHT DIRECTION IN FULFILLING THE GOALS THAT WE HAVE AS A
[01:27:41] ORGANIZATION TO LIFT THE BOAT FOR EVERYBODY TO FLOAT IN. I

[01:27:46] DEFINITELY HAD A DIRECT ROLE IN GREEN JOBS INSERTION INTO THIS
[01:27:50] THING THE WORKING WITH CHRISTINA AND BIZ AND
[01:27:54] ESPECIALLY IN GETTING IT IN THIS
[01:27:57] CURRENT OPPORTUNITY FUND MEASURE. WE IN A RESTORATION
[01:28:01] ECONOMY. WE HAVE SPENT MANY YEARS DAMAGING THAT WHICH WE
[01:28:08] RELY ON. SOME SAY THAT THE ECONOMY IS A WHOLLY OWNED
[01:28:11] SUBSIDIARY OF THE ENVIRONMENT AND THERE'S A LOT OF WORK TO BE
[01:28:15] ABLE TO PUT HUMPTY DUMPTY BACK TOGETHER AGAIN AND WE SPEND
[01:28:18] HUNDREDS OF MILLIONS OF DOLLARS AT THE PORT OF SEATTLE
[01:28:22] SPECIFICALLY DOING THAT AND WE OFTEN REPORT ON THESE THINGS AS
[01:28:26] FINANCIAL LIABILITIES WHEREAS MANY OF THE OTHER THINGS WE DO
[01:28:29] WE TALK ABOUT IT JOBS CREATION. THIS IS A FUNDAMENTAL ROLE OF
[01:28:34] THE FUNCTIONING AS THE PORT AND
[01:28:37] THE FACT THAT WE HAVE NOW THE ABILITY TO
[01:28:41] MAKE THIS A CAREER PATHWAY. IN THE EYES OF I KNOW SOME OF OUR
[01:28:46] LAWYERS ARE THINKING THIS IS SOMETHING NOVEL. THIS IS
[01:28:49] SOMETHING THAT'S BASIC TO WHO WE ARE AND WHAT WE DO AND
[01:28:53] CLEARLY ARE JOBS OF THE FUTURE SO I'M GLAD THAT THAT'S BEEN
[01:28:56] INCORPORATED AND I APPRECIATE THIS MOVING FORWARD.
[01:29:03] I THINK THAT BRINGS US TO THE NEXT RELATED ITEM, WHICH IS
[01:29:10] A MOTION TO WAIVE THE RULES TO ALLOW ADOPTION OF RESOLUTION 3
[01:29:15] 7 7 3 ON THE SAME DAY AS INTRODUCTION. SO MOVED.
[01:29:21] SECONDED. OKAY IT'S MOVED AND SECONDED. COMMISSIONERS, PLEASE
[01:29:25] SAY YES OR NO WHEN YOUR NAME IS CALLED. COMMISSIONER BOWMAN. AYE
[01:29:32] COMMISSIONER CALKINS. AYE. COMMISSIONER CHO. AYE. COMMISSIONER FELLEMAN.
[01:29:39] AYE. AND COMMISSIONER STEINBREUCK. YES, YOU HAVE FIVE
[01:29:46] AYES AND ZERO NAYS. MOTION PASSES. NEXT. IS THERE A MOTION
[01:29:51] TO INTRODUCE AND ADOPT RESOLUTION THREE SEVEN SEVEN
[01:29:54] SIX AND WE WILL GET TO THE AMENDMENT.
[01:29:58] SO MOVED. SECONDED.
[01:30:03] AND NOW WE HAVE A MOTION AND A SECOND. NOW IS THERE A
[01:30:06] MOTION TO ADOPT AMENDMENT ONE?
[01:30:13] CAN WE JUST GO OVER WHAT THE AMENDMENT IS FIRST? YEAH THAT'S
[01:30:16] A GOOD IDEA.
[01:30:20] SO IF I COULD SPEAK TO THIS.
[01:30:23] AS IT STATES VERY CLEARLY IN THE MOTION THAT ONE OF THE REAL
[01:30:28] FUNDAMENTAL ISSUES HERE IS THE TO FULFILL WORKFORCE
[01:30:31] DEVELOPMENT GOALS IS THE PARTNERSHIPS THAT WE HAVE TO
[01:30:35] MAKE THAT HAPPEN. THE PORT ITSELF ISN'T THE EMPLOYER AT
[01:30:39] LARGE AND THAT
[01:30:43] IT'S OUR CONNECTIVITY TO THE INDUSTRIES,
[01:30:47] COMMUNITIES, ACADEMIC INSTITUTIONS, LABOR UNIONS, ALL
[01:30:51] OF WHICH ARE WELL ARTICULATED UNDER THE SECTION B2,
[01:30:57] FOSTER PARTNERSHIPS. BUT WHEN IT COMES TO MEASURING THE
[01:31:02] METRICS OF HOW WE KNOW THAT WE ARE ACHIEVING THE JOB I DID NOT
[01:31:07] SEE THAT ARTICULATED IN A WAY THAT I THINK IS REALLY AN
[01:31:11] IMPORTANT METRIC FOR US TO,
[01:31:15] ON THESE ANNUAL REPORTS, TO COME BACK AND SAY IT'S NOT JUST A WE
[01:31:18] CREATED A HUNDRED JOBS BUT HOW MANY AND WHAT INSTITUTIONS
[01:31:24] WERE THE
[01:31:26] PLACEMENTS MADE AND THINGS LIKE THAT. SO IT'S A VERY SIMPLE
[01:31:29] ADDITION ON LINE 348. IT'S ONE MORE LINE. WE DISCUSS DOING
[01:31:34] THIS AT ANOTHER PLACE YESTERDAY BUT IF WE JUST ADDED ONE MORE
[01:31:37] LINE ON 348 AND JUST SAY LIST THE PARTNERSHIPS
[01:31:42] IDENTIFIED UNDER SECTION 5 B 2 THAT WOULD JUST BE THE
[01:31:47] INCLUSION OF THIS ONE OTHER PARAMETER IN THE ANNUAL REPORT.
[01:31:53] OKAY DID I HEAR A MOTION TO ADOPT THE AMENDMENT AS STATED
[01:31:58] BY COMMISSIONER FELLEMAN?
[01:32:03] A MOTION
[01:32:05] TO ADOPT THE AMENDMENT? SO MOVED. IS THERE A SECOND?
[01:32:11] SECOND.
[01:32:13] OKAY LET'S TAKE A VOTE AND REQUIRES AT LEAST FOUR AYES.
[01:32:18] SO THIS IS A MOTION FOR THE AMENDMENT. COMMISSIONER BOWMAN

[01:32:24] ONE SECOND. COMMISSIONER BOWMAN SAYS SHE'S STILL MUTED. I'M GOING
[01:32:27] TO SEND THE PROMPT AGAIN.
[01:32:32] THANK YOU. AYE.
[01:32:35] COMMISSIONER CALKINS. AYE. COMMISSIONER CHO. AYE.
[01:32:40] COMMISSIONER FELLEMAN. AYE. COMMISSIONER STEINBRUECK. YES.
[01:32:46] YOU HAVE FIVE AYES AND ZERO NAYS. AMENDMENT PASSES. WE
[01:32:51] CAN MOVE ON TO ADOPTION OF THE RESOLUTION AS AMENDED.
[01:32:56] RESOLUTION THREE SEVEN SEVEN THREE. WE HAVE A MOTION AND A
[01:32:59] SECOND ON THE TABLE. SO THIS IS ACTUALLY RESOLUTION 3776.
[01:33:06] I BELIEVE THERE WAS A TYPO. SORRY ABOUT THAT.
[01:33:10] CAN I JUST INQUIRE? DID WE CORRECT THE ADOPTION DATE? IT'S CURRENTLY
[01:33:14] LISTED AS 14TH JULY. YES SO THAT THAT'S A DRAFT
[01:33:19] RESOLUTION SO WE WILL CORRECT THE ADOPTION
[01:33:22] DATE WHEN WE GET THE SIGNATURE FINAL VERSION OUT. AYE. GREAT.
[01:33:28] OKAY SO MOTION THREE SEVEN SEVEN SIX.
[01:33:34] OKAY COMMISSIONER BOWMAN.
[01:33:37] AYE.
[01:33:38] COMMISSIONER CALKINS. AYE. COMMISSIONER CHO. AYE.
[01:33:45] COMMISSIONER FELLEMAN. AYE.
[01:33:49] COMMISSIONER STEINBREUCK. YES.
[01:33:54] FIVE AYES AND ZERO NAYS.
[01:33:57] MOTION PASSES. THE RESOLUTION IS ADOPTED.
[01:34:01] ITEM NUMBER 8.
[01:34:04] ITEMS REMOVED FROM THE CONSENT AGENDA.
[01:34:07] SO YOUR FIRST ITEM REMOVED FROM THE CONSENT AGENDA IS ITEM 6B
[01:34:13] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR TO ONE, EXECUTE A
[01:34:17] PROFESSIONAL SERVICES CONTRACT FOR DESIGN; TWO, PAY AN HONORARIUM
[01:34:22] TO SHORTLISTED DESIGN FIRMS WHO DO NOT WIN THE AWARD TO DEVELOP
[01:34:25] CONCEPT PROPOSALS; THREE, UTILIZE PORT CREWS FOR
[01:34:29] PRELIMINARY WORK; FOUR AND COMPLETE THE DESIGN FOR THE
[01:34:33] AIRPORT KITCHEN FOOD TRUCKS PROJECT AT SEATTLE-TACOMA
[01:34:37] INTERNATIONAL AIRPORT FOR AN ESTIMATED COST OF 1 MILLION ONE
[01:34:42] HUNDRED AND FIFTY THOUSAND DOLLARS. THE TOTAL ESTIMATED
[01:34:46] PROJECT COSTS TO THE PORT IS \$5,500,000.
[01:34:55] COMMISSIONERS THIS ACTION WILL AUTHORIZE FUNDS FOR THE DESIGN
[01:34:58] OF A SHARED KITCHEN FOOD TRUCK PROJECT AT
[01:35:03] THE PORT. ONCE COMPLETE THIS PROJECT WILL PROVIDE SMALL
[01:35:06] BUSINESS OPPORTUNITIES AND ADD TO THE DIVERSITY OF FOOD
[01:35:09] OPTIONS AT THE AIRPORT. THE PRESENTERS ARE DAWN HUNTER,
[01:35:13] SENIOR MANAGER FOR AIRPORT DINING AND RETAIL AND ALSO
[01:35:17] AVAILABLE IS JJ JORDAN, CAPITAL PROJECT MANAGER TO ANSWER
[01:35:20] QUESTIONS.
[01:35:28] DO WE HAVE THEM UNMUTED? YES BOTH JOHN AND JJ SHOULD BE
[01:35:32] UNMUTED.
[01:35:35] OKAY SO I AS I UNDERSTAND IT THERE ARE NO PRESENTATIONS
[01:35:40] FOLLOWING THIS. THEY ARE JUST AVAILABLE FOR QUESTIONS. IS THAT RIGHT? THERE ARE PRESENTATIONS.
[01:35:48] THERE IS A POWERPOINT YES.
[01:35:51] LET'S DO THAT WHEN THEY'RE READY.
[01:35:56] DAWN AND JJ ARE YOU ABLE TO JOIN US?
[01:36:04] I'M ON. YES. OKAY. LET ME TRY AND SEND THE PROMPT
[01:36:09] AGAIN.
[01:36:28] DAWN, ARE YOU WITH US? DID YOU RECEIVE THE UNMUTE PROMPT?
[01:36:50] OKAY
[01:36:53] I'M NOT SURE IF I HADN'T HEARD ANYTHING FROM HER IN THE CHAT
[01:36:57] BOX EITHER.
[01:37:03] SHE SAID SHE HAS NOT RECEIVED THE PROMPT. LET ME
[01:37:07] SEND IT AGAIN.
[01:37:13] YES.
[01:37:17] WOULD YOU LIKE ME TO PULL UP THE PRESENTATION? YES PLEASE.
[01:37:43] ALL RIGHT DAWN ARE YOU SEEING THE PRESENTATION? I AM. DO YOU
[01:37:47] WANT ME TO REQUEST CONTROL? YOU'RE GOING TO CONTROL IT? NOPE
[01:37:50] I'M GOING TO CONTROL IT. PERFECT.
[01:37:53] GOOD AFTERNOON COMMISSIONERS AND THE EXECUTIVE DIRECTOR

[01:37:56] METRUCK. AS WAS STATED MY NAME IS DAWN HUNTER, I'M THE SENIOR
[01:38:00] MANAGER FOR AIRPORT DINING AND RETAIL AND MY CO-PRESENTER
[01:38:04] TODAY IS JJ JORDAN WHO WAS WITH A PROJECT MANAGEMENT GROUP WHO
[01:38:07] WORKS DIRECTLY WITH THE AIRPORT DINING AND RETAIL TEAM. AS
[01:38:11] STATED, WE'RE HERE REQUESTING AUTHORIZATION TO EXECUTE A
[01:38:13] PROFESSIONAL SERVICE, A CONTRACT FOR DESIGN, UTILIZE PORT CREWS
[01:38:18] FOR PRELIMINARY WORK, COMPLETE THE DESIGN FOR THE AIRPORT
[01:38:21] SHARED KITCHEN FOOD TRUCK PROJECT WHICH WILL INCLUDE AN
[01:38:25] HONORARIUM TO SHORTLISTED DESIGN FIRMS WHO DO NOT WIN AT
[01:38:28] THE AWARD AND CURRENTLY WE ARE ASKING FOR 1.15 MILLION. IF YOU
[01:38:32] CAN GO TO THE NEXT SLIDE PLEASE.
[01:38:38] SO THE SCOPE OVERVIEW. THIS WILL BE LIKE OUR RETAIL INTRODUCTORY
[01:38:44] KIOSK WHERE THE PORT BUILDS, MAINTAINS, AND IT BECOMES PORT
[01:38:48] INFRASTRUCTURE.
[01:38:50] OUR THOUGHT WAS AS WE WORK WITH RETAIL THAT WE WOULD
[01:38:53] PROVIDE OPPORTUNITIES FOR FOOD AND BEVERAGE INTRODUCTORY SO
[01:38:57] THAT PEOPLE WHO ARE FOOD AND BEVERAGE PROVIDERS WILL HAVE
[01:39:00] THE OPPORTUNITY TO LEARN THE AIRPORT BUSINESS. WHEN I GOT
[01:39:04] HERE THREE YEARS AGO I REMEMBER THAT COMMISSIONER BOWMAN
[01:39:07] WENT TO PORTLAND AND SAW THESE FOOD TRUCKS AND THEY WERE
[01:39:10] VERY IMPRESSED BY THEM AND SO WE STARTED THE WORK ON THIS
[01:39:13] PARTICULAR PROJECT.
[01:39:16] THEY'LL BE FAUX FOOD TRUCK EXTERIORS WITH SOME DIGITAL
[01:39:18] SIGNAGE TO MAKE THE TRANSITION BETWEEN TENANTS EASY.
[01:39:22] ONE OF THE THINGS THAT WE'VE DISCUSSED HERE SEVERAL TIMES IS
[01:39:25] OUR LACK OF
[01:39:31] DIVERSITY IN OUR FOOD OPTIONS. WE'VE HAD PEOPLE ASK FOR HALAL
[01:39:33] AND DIFFERENT OTHER TYPES OF ETHNIC FOODS. THIS WOULD BE A
[01:39:37] GREAT WAY TO HAVE THOSE TYPES OF BUSINESSES IN THE
[01:39:42] AIRPORT AND OF COURSE WE REALLY WANT TO PROVIDE MORE
[01:39:46] OPPORTUNITY FOR OUR WMBE BUSINESSES THAT WANT TO DO
[01:39:51] BUSINESS WITH THE AIRPORT. IF YOU CAN GO THE NEXT SLIDE
[01:39:54] PLEASE.
[01:39:59] SO THIS WILL BE INCORPORATED INTO OUR SMALL BUSINESS KIOSK
[01:40:01] PROGRAM. WE CURRENTLY HAVE INTRODUCTORY AND INTERMEDIATE
[01:40:05] FOR THE RETAIL SIDE. THIS WOULD BE INTRODUCTORY FOR THE FOOD
[01:40:08] AND BEVERAGE SIDE AND OUR HOPE IS THAT WE GIVE PEOPLE ENOUGH
[01:40:11] EXPERIENCE OF WHEN WE DO HAVE AT LEAST GROUP THAT THEY COULD
[01:40:13] ACTUALLY PARTICIPATE AND BE VIABLE. IT REDUCED THE COST OF
[01:40:16] ENTRY. AS YOU KNOW OUR TENANTS HAVE TALKED ABOUT OUR COSTS FOR
[01:40:19] CONSTRUCTION HERE AT THE AIRPORT AND IT JUST TAKES AWAY
[01:40:23] THAT INITIAL COST. IT PROVIDES THEM WITH FLEXIBILITY AND
[01:40:26] THEY'RE LEASING AND ABLE TO TEST OFFERINGS AT THE AIRPORT
[01:40:30] THAT YOU KNOW DURING A NORMAL LEASE WE WOULD NOT BE ABLE TO
[01:40:33] DO. BUT PROVIDES DIVERSITY FOR OUR DINING
[01:40:37] OPTIONS AND OF COURSE IT CREATES A NEW STREAM OF NON-AERONAUTICAL
[01:40:40] REVENUE. THE OTHER THING I WANTED TO POINT OUT TOO
[01:40:43] IS I KNOW THAT THERE'S BEEN A LOT OF CONVERSATION ABOUT
[01:40:46] BRINGING NEW BUSINESS AND CANNIBALIZING CURRENT BUSINESS
[01:40:49] IN THIS COVID ENVIRONMENT AND WE'RE LOOKING OUT TO 2023
[01:40:53] FOR THIS PROJECT AND I THINK THAT
[01:40:57] WE NEED TO PLAN AHEAD INSTEAD OF FOCUSING ON WHAT
[01:41:00] WE'RE DOING RIGHT HERE IN THE COVID ENVIRONMENT AND ALSO IF
[01:41:04] YOU REMEMBER WE DID A 2017 DEMAND ANALYSIS STUDY THAT SAID
[01:41:08] WE WERE ALREADY UNDERSERVED IN FOOD AND SO EVEN IF WE'RE
[01:41:11] BACK TO AROUND 75 PERCENT OF THE 2019 LEVELS, WE WERE STILL
[01:41:14] BE UNDERSERVED AND I THINK THAT THIS WILL BRING IN NEW OPTIONS
[01:41:19] FOR FOOD THAT WE OTHERWISE WOULD NOT GET IN A NORMAL LEASE
[01:41:23] GROUPS. WE'RE JUST TRYING TO MAKE SURE THAT WE'RE INNOVATIVE
[01:41:26] AND PROVIDING MORE OPPORTUNITIES TO SMALL
[01:41:29] BUSINESSES HERE AT THE AIRPORT. I WILL NOW TURN IT OVER TO JJ.
[01:41:34] ALL RIGHT. THANK YOU DAWN. GOOD AFTERNOON COMMISSIONERS. GOOD
[01:41:37] AFTERNOON EXECUTIVE DIRECTOR. MY NAME IS JJ JORDAN I'M A CAPITAL

[01:41:41] PROJECT MANAGER WITH THE AVIATION PROJECT
[01:41:44] MANAGEMENT GROUP. NEXT SLIDE PLEASE.
[01:41:51] SO WE HAVE SELECTED TWO LOCATIONS WHICH ARE SUITABLE
[01:41:53] FOR THESE CONCEPTS. THE FIRST IS ON CONCOURSE B. THIS
[01:41:59] LOCATION FORMERLY SERVED AS A COMMISSARY KITCHEN FOR
[01:42:01] TEMPORARY FOOD SERVICE IN THE CENTRAL TERMINAL BUT IS NOW
[01:42:04] VACATED. NEXT SLIDE PLEASE.
[01:42:10] THE SECOND LOCATION WITHIN THE CENTRAL TERMINAL IS WITHIN THE
[01:42:13] CENTRAL TERMINAL DIRECTLY ADJACENT TO THE FORTHCOMING
[01:42:16] [INAUDIBLE] THIS LOCATION WAS FORMERLY OCCUPIED
[01:42:21] BY ANTHONY'S WALK UP FISH BAR AND IS ALSO OUTDATED. NEXT SLIDE
[01:42:25] PLEASE.
[01:42:29] THE PROJECT IS CURRENTLY IN THE PLANNING PHASE AND ACCORDINGLY
[01:42:32] THE BUDGET AND SCHEDULE CONTAINED A HIGH DEGREE OF
[01:42:34] UNCERTAINTY. NEXT SLIDE.
[01:42:40] AND WE'VE FOCUSED ON SEVERAL RISKS AND CONSIDERATIONS IN THE
[01:42:43] PLANNING OF THIS PROJECT. THE FIRST IS UTILITY CAPACITY. WE
[01:42:47] BELIEVE THAT THERE ARE ADEQUATE UTILITIES IN THESE LOCATIONS.
[01:42:51] BOTH WERE PRIOR FOOD SERVICE LOCATIONS BUT HAVE BEEN UNABLE
[01:42:55] TO PERFORM CAPACITY ASSESSMENTS DUE TO ONGOING CONSTRUCTION
[01:42:59] WORK IN THE CENTRAL TERMINAL.
[01:43:03] SECONDLY A LARGE CONSIDERATION FOR US IS
[01:43:07] THE PASSENGER EXPERIENCE DURING CONSTRUCTION SPECIFICALLY. THERE
[01:43:12] WILL BE A BARRICADE NEEDED IN THE CENTRAL TERMINAL LOCATION
[01:43:15] THROUGHOUT THE CONSTRUCTION PERIOD. AND THIRD
[01:43:21] WE WANT TO PAY A LOT OF ATTENTION TO THE PASSENGER
[01:43:24] EXPERIENCE AFTER CONSTRUCTION.
[01:43:27] PRIMARILY THE APPEARANCE OF THE FOOD TRUCK FACADE IS A KEY
[01:43:31] FEATURE AND KEY COMPONENT ESPECIALLY IN THE CENTRAL
[01:43:34] TERMINAL AND WILL REALLY BE A HIGHLIGHTED FEATURE.
[01:43:37] WE'VE INCLUDED AN HONORARIUM TO ENCOURAGE
[01:43:40] COMPETITION IN THE DESIGN OF THESE HIGHLY IMPACTFUL FEATURES.
[01:43:45] NEXT SLIDE.
[01:43:51] SO IN TERMS OF SCHEDULE AND BUDGET, AS STATED EARLIER WE ARE
[01:43:55] HERE TODAY TO REQUEST 1.15 MILLION DOLLARS FOR THE DESIGN
[01:43:58] AUTHORIZATION.
[01:44:01] WE WILL RETURN IN QUARTER 2 OF 2022 TO REQUEST AUTHORIZATION
[01:44:05] FOR CONSTRUCTION WHICH IS CURRENTLY ESTIMATED AT AN
[01:44:08] ADDITIONAL FOUR POINT THREE MILLION DOLLARS. THE TOTAL
[01:44:11] PROJECT ESTIMATE IS CURRENTLY FIVE POINT FIVE MILLION DOLLARS
[01:44:15] WITH A NESTED ESTIMATED OPENING DATE OF QUARTER TWO IN 2023.
[01:44:20] NEXT SLIDE.
[01:44:22] ARE THERE ANY QUESTIONS?
[01:44:25] YES.
[01:44:27] I'LL START WITH A COUPLE OF QUESTIONS HERE UNLESS COMMISSIONER BOWMAN
[01:44:30] WOULD LIKE TO START SINCE THIS WAS SOMETHING I THINK THAT SHE
[01:44:33] AND FORMER COMMISSIONER GREGOIRE INITIATED. YEAH I'VE
[01:44:38] GOT A FEW QUESTIONS IF YOU DON'T MIND. THANK YOU
[01:44:40] COMMISSIONER STEINBRUECK.
[01:44:43] THIS WAS A CONCEPT THAT WE HAD ASKED SEVERAL YEARS
[01:44:47] AGO FOR THE STAFF TO LOOK INTO AND SO FIRST I WANT TO THANK
[01:44:51] YOU FOR DOING THAT. SO I WAS A LITTLE PERPLEXED BY THIS
[01:44:56] PROPOSAL IN READING THROUGH THE MEMO IN THAT
[01:45:00] I'M CONFUSED ON THE IDEA THAT IT'S BEING CALLED BOTH A SHARED
[01:45:04] KITCHEN / FOOD TRUCKS WHEN I'M NOT UNDERSTANDING HOW THE
[01:45:09] KITCHEN IS SHARED. SO IF I READ THE MEMO CORRECTLY DAWN IT SAYS
[01:45:13] THAT THIS SPACE WOULD BE LEASED FOR 6 TO POTENTIALLY UP TO 18
[01:45:20] MONTHS FOR A TENANT. SO WHEN A TENANT IS IN THERE WOULD THEY
[01:45:23] BE SHARING THE KITCHEN WITH ANYONE ELSE? NO WE USE A TERM
[01:45:28] SHARE KITCHEN BECAUSE IT WILL BE USED BY MULTIPLE TENANTS AT
[01:45:31] DIFFERENT TIMES BUT THEY WOULD NOT BE SHARING THAT KITCHEN AND
[01:45:34] I THINK THE LOCATION ON B WAS
[01:45:38] INITIALLY CALLED A SHARED KITCHEN BECAUSE THAT WAS WHERE

[01:45:42] THE LOCATION IVAR'S BUILT FOR US AND IT WAS SHARED BY ALL THE
[01:45:45] CENTRAL TERMINAL TENETS KIOSKS. RIGHT YEAH. IT MAKES SENSE FOR
[01:45:49] THE CONCOURSE B THAT IT WAS CALLED THAT BUT THAT'S NOT
[01:45:52] ACTUALLY WHAT THIS PROPOSAL IS. IT'S NOT FOR A SHARED KITCHEN
[01:45:55] AND IF I'M READING THE MEMO PROPERLY IS NEITHER ACTUALLY
[01:45:58] FOR FOOD TRUCKS. IT'S JUST A FACADE OF A FOOD TRUCK IN FRONT
[01:46:03] OF THOSE LOCATIONS. IS THAT CORRECT? THAT IS CORRECT. SO
[01:46:08] THAT LEADS ME TO SOME CONCERN. WHEN WE FIRST STARTED TALKING
[01:46:11] ABOUT THIS SEVERAL YEARS AGO IT WAS IN FACT ABOUT BRINGING FOOD
[01:46:16] TRUCKS INTO THE AIRPORT THE WAY THAT OTHER AIRPORTS HAVE FOOD
[01:46:20] TRUCKS IN THEIR AIRPORT AND SO THIS IS A DIFFERENT CONCEPT
[01:46:24] THAN THAT IF THIS IS JUST SIMPLY A FACADE OF THE FOOD
[01:46:27] TRUCK. THAT'S VERY DIFFERENT. AND THAT'S OKAY I JUST WANT TO
[01:46:33] BE CLEAR ABOUT WHAT IT IS. IT'S JUST A FACADE AND SO THAT LEADS
[01:46:37] ME TO MY SECOND POINT WHICH IS NUMBER ONE I JUST I HAVE A VERY
[01:46:43] HARD TIME UNDERSTANDING WHY A TENANT WOULD COME IN FOR
[01:46:47] UNDER A YEAR? FOR EVEN 12 MONTHS WITH THE COST OF COMING INTO
[01:46:52] THE AIRPORT AND RUNNING IT. AND THEN IF YOU CAN HELP ME
[01:46:56] UNDERSTAND. WE'RE GOING TO BE GOING INTO LEASE GROUP 5. WHAT
[01:47:02] OTHER LEASING OPPORTUNITIES, SIGNIFICANTLY SEEN
[01:47:05] OPPORTUNITIES, ARE THERE IN THE COMING YEARS? SO IF THIS IS DONE
[01:47:09] IN 2023 IN THE FIRST TENANT MOVES IN FIRST QUARTER OF 2024.
[01:47:15] WHEN WILL THEY BE ABLE TO BID ON A LOCATION AT THE AIRPORT?
[01:47:22] SO
[01:47:23] JUST A COUPLE THINGS. SO THE FAUX FOOD TRUCK IDEA COMES IN
[01:47:29] BECAUSE I MEAN BECAUSE OF HEALTH DEPARTMENT, SOME FIRE
[01:47:34] ISSUES. WE CAN'T ACTUALLY BRING AN ACTUAL TRUCK AND SO THAT'S
[01:47:37] WHY WE ARE WITH THE FAUX FOOD TRUCK AND SINCE WE JUST GAVE
[01:47:41] EXTENSIONS DUE TO RELIEF, A LOT OF LEASES ARE SET TO EXPIRE
[01:47:46] UNTIL 2026 WOULD BE OUR NEXT OPPORTUNITIES. SO IF THEY WENT
[01:47:50] IN AND 2024 AND THEY SPENT A YEAR OR 18 MONTHS THERE, THEIR
[01:47:54] NEXT BIDDING OPPORTUNITY WOULD BE IN 2026.
[01:48:00] OKAY SO A COUPLE OF YEARS AFTER. SO IF THEY HAVE IF
[01:48:04] THEY GO IN FOR A YEAR AND THEN IT'LL BE APPROXIMATELY
[01:48:08] TWO YEARS BEFORE THEY MIGHT BE ABLE TO BID ON AN OPENING AND
[01:48:13] AGAIN MOST PEOPLE DON'T UNDERSTAND THE WAY THAT LEASING
[01:48:16] WORKS BUT IT'S A ROLLING LEASING. BUT I THINK THAT WOULD
[01:48:19] HAVE BEEN REALLY HELPFUL TO HAVE AND PERHAPS MAYBE YOU
[01:48:22] PROVIDE IT AS BACKGROUND TO THE REST OF THE COMMISSIONERS ABOUT
[01:48:25] WHEN THOSE OPPORTUNITIES WOULD ACTUALLY BE COMING FORWARD FOR
[01:48:29] THEM TO TRANSITION INTO A MORE PERMANENT SPACE. MY THIRD
[01:48:34] QUESTION WAS THIS IS DIFFERENT THAN OUR OTHER
[01:48:39] CONCEPTS IN THAT, CORRECT ME IF I'M WRONG, THE TENANTS HAVE
[01:48:43] FAIRLY SIGNIFICANT TENANT IMPROVEMENT COSTS WHEN THEY
[01:48:47] SIGN UP FOR A LONG-TERM LEASE AND IT APPEARS FROM THIS
[01:48:51] CONCEPT THAT THE PORT IS ESSENTIALLY PICKING UP ALMOST
[01:48:54] ALL OF THE INFRASTRUCTURE COSTS AND I WOULD BE
[01:48:59] BE CONCERNED IF THAT PUTS OUR LONGER TERM TENANTS AT A
[01:49:04] DISADVANTAGE TO FOLKS THAT WOULD GET A SHORT-TERM LEASE
[01:49:08] AND NOT HAVE THE SAME TI COST.
[01:49:13] IF YOU COULD MAYBE WALK ME THROUGH THAT AND THEN ALSO IN
[01:49:17] ADDITION TO THAT IF A TENANT IS IN THIS ONE OF THESE LOCATIONS
[01:49:21] FOR A YEAR AND THEN IT SWITCHES TO A NEW TENANT, I
[01:49:26] CAN'T IMAGINE YOU'RE JUST GOING TO CHANGE IT FROM STEPHANIE'S
[01:49:30] TACO TRUCK TO PETER'S MILKSHAKES AND CHANGE THE SIGN.
[01:49:34] RIGHT LIKE YOU'RE GOING TO THERE'S BRANDING INVOLVED AND
[01:49:37] SO THEN WHO'S GOING TO PAY FOR THE UPDATED BRANDING OR WERE
[01:49:41] YOU ANTICIPATING IT WOULD JUST ALWAYS LOOK LIKE A FOOD TRUCK
[01:49:44] AND WE JUST CHANGED THE NAME OF IT?
[01:49:48] SO I'LL GO BACK TO YOUR FIRST QUESTION.
[01:49:52] WE WANTED TO MODEL THIS LIKE THE RETAIL KIOSK THAT WE
[01:49:56] HAVE
[01:49:57] THAT WAS HERE BEFORE I CAME. IN THE INTRODUCTORY KIOSK WE BUILD

[01:50:01] ALL OF THE INFRASTRUCTURE AND A TENT COMES IN AND SELLS THEIR
[01:50:05] WARES AND THE THOUGHT BEHIND THAT IS WE WANT YOU TO
[01:50:08] BE ABLE TO INTRODUCTORY LEARN HOW TO GET A BADGE, LEARN HOW TO
[01:50:11] BRING PRODUCT IN, LEARN REALLY HOW TO OPERATE. AS WE SAW IN A
[01:50:15] LOT OF THE LEASE GROUPS THAT WE HAD REALLY SMALL BUSINESSES WHO ARE BIDDING
[01:50:18] BUT THEY CLEARLY COULDN'T COMPETE ON THAT LEVEL
[01:50:22] AND WE'RE REALLY THINKING THAT WE REALLY NEED TO WORK WITH
[01:50:25] SOME OF THESE SMALLER BUSINESS ON THE FOOD AND BEVERAGE SIDE
[01:50:27] AND GIVE THEM THE OPPORTUNITY AND WHY WE'RE TAKING ON THE
[01:50:31] COST COMPARED TO GIVING A 10-YEAR LEASE, IN A 10-YEAR
[01:50:35] LEASE YOU HAVE TIME TO AMORITIZE YOUR INVESTMENT. IN
[01:50:39] A ONE-YEAR LEASE YOU DON'T AND SO THAT'S THE MAJOR DIFFERENCE.
[01:50:41] THEIR COSTS ARE MORE BUT THEY HAVE ADDITIONAL TIME TO
[01:50:45] AMORTIZE IT AND NOW WE'VE GIVEN THEM 13 YEARS TO DO THAT WITH
[01:50:49] OUR RELIEF EXTENSIONS WHEREAS A PERSON COMING IN AND SPENDING A
[01:50:53] MILLION DOLLARS TO BUILD THIS FOOD FOR FOOD TRUCK WOULD ONLY
[01:50:55] GET A YEAR WHICH WOULDN'T MAKE ANY SENSE.
[01:50:58] HOW WE DID IT AT LAX, THE TRANSITION
[01:51:02] BETWEEN TENANTS, WE ACTUALLY WRAPPED. THERE WAS A WRAP THAT
[01:51:04] WENT ON THERE SO WE I THINK WE'RE GOING TO EXPLORE ALL OF
[01:51:07] THAT AS WE GO THROUGH THE DESIGN, HOW WE'RE ACTUALLY GOING
[01:51:09] TO DO THAT. AND WE ARE TAKING ON THAT COST BECAUSE WHAT WE DON'T
[01:51:12] WANT TO DO IS BRING SOMEONE IN, GIVE THEM A SHORT-TERM LEASE,
[01:51:15] AND THEN PUT THEM AT AN ECONOMIC DISADVANTAGE
[01:51:19] COMING IN RIGHT OFF THE BAT. SO WE WOULD TAKE ON THE
[01:51:21] RESPONSIBILITY OF MAKING SURE THAT THE SPACE IS CLEAN AND
[01:51:26] TRANSITIONED OVER. WHETHER THAT IS A WRAP OR IT'S JUST THE MENU
[01:51:30] WE HAVEN'T REALLY GOTTEN THAT FAR. I THINK WE'RE GOING TO
[01:51:32] START EXPLORING THAT AS WE MOVE DOWN THE DESIGN ROAD WITH THIS
[01:51:37] 1.15
[01:51:39] MILLION THAT WE'RE REQUESTING. SO THEN DAWN HELP ME
[01:51:43] UNDERSTAND HOW MANY OF OUR. I'M VERY FAMILIAR WITH OUR KIOSKS
[01:51:46] PROGRAM AND I'VE BEEN SUPPORTIVE OF IT BUT I'VE
[01:51:48] ALSO HEARD FROM TENANTS THAT THEY'VE BEEN
[01:51:51] UNABLE TO GRADUATE AS IT WERE TO A PERMANENT LOCATION AND SO
[01:51:58] THAT'S WHAT I'M TRYING TO UNDERSTAND. SO KIOSK WHERE
[01:52:02] THEY'RE SELLING CHOCOLATES OR CANDLES OR SPICES
[01:52:08] HAS A MUCH LOWER INFRASTRUCTURE COST THAN THIS APPEARS TO HAVE
[01:52:12] WITH IT FOR THE PORT.
[01:52:17] IT'S NOT A TURNKEY OPERATION UNLESS OF COURSE THAT GOES BACK
[01:52:20] TO MY EARLIER POINT. HOW ARE YOU GOING TO CHANGE OUT
[01:52:24] THE FACADE SO THAT THE BRANDING IS CONSISTENT WITH THE
[01:52:27] BUSINESS THAT WOULD BE COMING IN. I JUST I WANT IT TO BE SUCCESSFUL.
[01:52:33] I'M CURIOUS AS TO WHAT MARKET DATA WE HAVE, WHO WOULD WANT TO
[01:52:37] COME INTO THE AIRPORT FOR A YEAR
[01:52:42] BECAUSE FOR A FOOD AND BEVERAGE IT'S A MUCH DIFFERENT
[01:52:46] SITUATION THAN SOMEBODY SELLING A RETAIL PRODUCT THAT DOESN'T
[01:52:51] HAVE THE SAME REQUIREMENTS. AS FOOD SERVICE DOES. AGREED.
[01:52:56] THEY DON'T HAVE THE SAME REQUIREMENTS.
[01:53:00] OUR RETAIL KIOSKS. I JUST WANT TO MENTION WHEN [INAUDIBLE]
[01:53:03] FIGHT WAS GOING ON, WE WENT TO ALL OF OUR INTERMEDIATE KIOSK
[01:53:06] VENDORS. THEY CHOSE NOT TO BID. SO WE WERE DISAPPOINTED IN THAT
[01:53:10] BECAUSE THERE ARE FEW OPPORTUNITIES BUT WE DID
[01:53:12] HAVE SOME OPPORTUNITIES AND THEY CHOSE NOT TO BID.
[01:53:15] BUT WHAT I WANTED TO POINT OUT IS THAT WE HAVE DONE A LOT OF
[01:53:19] WORK. ME AND RICE, THE DIRECTOR OF DIVERSITY IN
[01:53:22] CONTRACTING, WE HAVE DONE A TREMENDOUS AMOUNT OF PORT GENS.
[01:53:26] WE EVEN HAD A SMALL BUSINESS
[01:53:29] VENDOR FAIR WHERE PEOPLE COMING BRINGING THEIR FOOD AND
[01:53:32] BEVERAGE AND WE HAD A TREMENDOUS RESPONSE. WE GET, ON
[01:53:36] A WEEKLY BASIS, A LOT OF PEOPLE WHO ARE INTERESTED AND COMING
[01:53:39] IN. THEY JUST WANT THAT EXPERIENCE ESPECIALLY ON THE
[01:53:41] FOOD AND BEVERAGE SIDE AND SO WE HAVE A LOT OF INTEREST AND

[01:53:45] THIS IS WHAT WAS KIND OF PROPELLING US FORWARD. PEOPLE
[01:53:47] WHO JUST WANT TO GET IN. THEY WANT TO SEE IF THEY WILL BE
[01:53:50] VIABLE IN THE AIRPORT AND THIS GIVES US AN OPPORTUNITY TO SEE
[01:53:53] IF THIS STYLE OF FOOD WOULD BE VIABLE ALSO IN THE AIRPORT
[01:53:57] WITHOUT OBLIGATING THEM TO A 10-YEAR LEASE IF THIS IS NOT SOMETHING
[01:54:00] THE TRAVELING PUBLIC ACTUALLY WANTS. OKAY THAT'S HELPFUL.
[01:54:04] THANK YOU. THAT WOULD HAVE BEEN GREAT TO HAVE BEEN
[01:54:06] REFERENCED IN THE MEMO. THAT THERE HAD BEEN THAT OUTREACH
[01:54:10] AND THAT YOU HAVE SOME SORT OF DATABASE EXPRESSING DEMANDS
[01:54:14] FOR THIS. AGAIN I'M ALWAYS ALWAYS FOR TRYING TO
[01:54:18] BRING IN
[01:54:20] SMALLER LOCAL FIRMS INTO THE AIRPORT BUT I'M JUST SO HIGHLY
[01:54:24] COGNIZANT RIGHT NOW OF THE BURDEN THAT OUR ADR TENANTS
[01:54:28] ARE FACING RIGHT NOW POST COVID AND
[01:54:35] IT'S NOT READILY APPARENT TO ME THAT THAT NECESSARILY HAS BEEN
[01:54:40] CONSIDERED IN MOVING THIS CONCEPT FORWARD I KNOW
[01:54:43] SEVERAL FOLKS THAT HAD BID ON
[01:54:47] THE LAST LEASE GROUP PACKAGE AND CONTACTED ME AND SAID THANK
[01:54:50] GOD I DIDN'T GET INTO THE AIRPORT GIVEN WHAT'S HAPPENED
[01:54:53] WITH COVID AND SO I HOPE THE DEMAND IS STILL OUT THERE. I
[01:54:58] DON'T KNOW IF YOU'VE HAD AN OPPORTUNITY TO TEST THAT.
[01:55:01] BUT BE THAT AS IT MAY. MY LAST QUESTION WAS REALLY ABOUT THE
[01:55:04] HONORARIUM.
[01:55:06] IN MY EXPERIENCE I DON'T RECALL I THINK I ONLY RECALL ONE OTHER
[01:55:10] INSTANCE WHERE WE'VE OFFERED AN HONORARIUM TO FIRMS THAT DIDN'T
[01:55:14] WIN AND SO I'M GETTING A LITTLE CONCERNED ABOUT
[01:55:19] OVVING WITH THAT CONCEPT OF OFFERING HONORARIUMS
[01:55:28] JJ? YES I CAN SAY THAT WE'VE BEEN COORDINATING WITH THE
[01:55:31] CENTRAL PROCUREMENT OFFICE IN THAT EFFORT
[01:55:37] AND SO I BELIEVE THAT WE'VE DONE ALL OF OUR HOMEWORK TO
[01:55:39] MAKE SURE THAT IT IS FEASIBLE TO DO AND I WOULD SAY THAT WE
[01:55:43] JUST SEE IT AS
[01:55:46] WE WANT THESE STOREFRONT FACADES TO REALLY
[01:55:50] REPRESENT THE PORT OF SEATTLE, REPRESENT A CONCEPT WELL AND
[01:55:54] OUR TENANTS DO SUCH A FANTASTIC JOB PUTTING UP THEIR OWN
[01:55:58] STOREFRONTS THAT WE WANT TO MAKE SURE THAT WE LIVE UP TO
[01:56:01] THAT SAME STANDARD SO
[01:56:04] I REALLY THINK THAT AN HONORARIUM ENCOURAGES
[01:56:06] COMPETITION FOR THAT FACADE DESIGN IS GOING TO GIVE US THE
[01:56:09] BEST STOREFRONT POSSIBLE.
[01:56:14] OKAY WELL THEN MAYBE MY LAST QUESTION FOR STAFF JUST AS A
[01:56:16] FOLLOW-UP WOULD BE CAN
[01:56:20] SOMEBODY PROVIDE ME WITH INFORMATION WRIT LARGE HOW MANY
[01:56:23] HONORARIES WE OFFER TO FIRMS THAT BID ON PROJECTS. IT'S
[01:56:27] BECAUSE AGAIN I'M CONCERNED IT'S NOT NECESSARILY WITH
[01:56:29] THIS PROJECT IT'S THAT WE'RE GOING DOWN A PATH OF OFFERING
[01:56:32] HONORARIUMS FOR BIDDING ON WORK AND NOT BEING SUCCESSFUL. AND
[01:56:36] IT'S AND WE'VE DONE IT ONCE BEFORE IN MY RECOLLECTION AND
[01:56:39] IT WAS WARRANTED. I'M CONCERNED THAT THIS IS STARTING TO BECOME.
[01:56:43] I WOULD HATE TO SEE IT BECOME THE NEW NORMAL
[01:56:46] YOU KNOW AS MY UNDERSTANDING FROM OUR AIRPORT DIRECTOR IS
[01:56:50] THAT WE HAVE EXTREME BUDGET CHALLENGES AT THE AIRPORT SO I
[01:56:54] WOULD JUST ASK AGAIN IF WE COULD JUST QUESTION ALL OF OUR
[01:56:57] ASSUMPTIONS THAT WE HAD PRIOR TO COVID AND REALLY THINK
[01:57:01] ABOUT IS THIS THE SAME WAY THAT WE INTEND TO DO BUSINESS MOVING
[01:57:04] FORWARD. AND THEN THE LAST QUESTION I HAD WAS MORE IN
[01:57:08] TERMS OF THE UTILITIES. YOU MENTIONED IN YOUR POWERPOINT
[01:57:12] SLIDE THAT THERE WAS UNCERTAINTY. ONE OF THE RISKS
[01:57:15] WAS UNCERTAINTY ABOUT THE UTILITIES. WHEN YOU SAY
[01:57:18] UTILITIES, DOES THAT INCLUDE THE AVAILABILITY OF ENOUGH. ARE
[01:57:23] ENOUGH CONDITIONED AIR? IS THAT WHAT YOU WERE REFERRING
[01:57:27] TO IN THE MEMO OR IS IT IN
[01:57:30] ADDITION TO?

[01:57:32] THAT'S PRIMARILY WHAT I'M REFERRING TO IS THE CONDITIONED
[01:57:35] AIR.
[01:57:37] ONLY REASON I ASK IS A YEAR AND A HALF AGO WE HAD AN
[01:57:41] ADR TENANT AND WE GOT INTO THE BUILDING WITH THE TI AND
[01:57:46] WE HAD NOT PLANNED THAT THEY NEEDED I THINK IT WAS
[01:57:50] GREASE DUCTS AND IT ENDED UP COSTING SEVERAL
[01:57:54] MILLION DOLLARS. SO IT'S JUST BEEN THAT WE ARE AS YOU
[01:57:58] MENTIONED IN YOUR PRESENTATION STILL VERY MUCH HIGH IN THE
[01:58:01] CONE OF UNCERTAINTY AND SO
[01:58:05] TO PROCEED FORWARD WITH A DESIGN WHILE WE STILL HAVE VERY
[01:58:09] HIGH IN CERTAINTY I'D JUST BE CONCERNED ABOUT WHAT THE FINAL
[01:58:12] FINAL COST IS GOING TO BE TO THE PORT SINCE WE'RE NOT ASKING
[01:58:15] THE TENANTS- IT DOESN'T APPEAR THAT WE'RE ASKING THE
[01:58:18] TENANTS TO CONTRIBUTE MUCH IF ANYTHING.
[01:58:24] IS THAT CORRECT? THAT IS CORRECT.
[01:58:29] ARE YOU THROUGH? YEP.
[01:58:33] I DO HAVE SOME QUESTIONS MYSELF. I THINK
[01:58:36] COMMISSIONER BOWMAN RAISED SOME EXCELLENT QUESTIONS AND
[01:58:40] CONCERNS. I HAVE NUMEROUS QUESTIONS AND CONCERNS SOME OF
[01:58:44] WHICH ARE ECHOED BY COMMISSIONER BOWMAN'S QUESTIONS BUT FIRST OF
[01:58:47] ALL WE'RE AT A TIME AT THE AIRPORT WHERE WE NEED TO
[01:58:50] CONTAIN COST. WE ARE ALSO HEARING ABOUT THE EXTREME
[01:58:55] DIFFICULTIES THAT OUR CURRENT
[01:59:00] RESTAURANTS AND CONCESSIONS ARE EXPERIENCING. WE REALLY DON'T
[01:59:04] KNOW WHEN DEMAND IS GOING TO RESUME. NOBODY REALLY HAS THAT
[01:59:07] IN THEIR CRYSTAL BALL PRECISELY. NOT EVEN THE AIRLINES. I ASKED
[01:59:12] THEM THE OTHER DAY AND THEY COULDN'T TELL ME SO I
[01:59:16] THINK THIS REALLY NEEDS TO BE POSTPONED FOR THE
[01:59:19] FOLLOWING REASONS: ONE, COST CONTAINMENT SHOULD BE DRIVING
[01:59:24] MUCH OF WHAT WE DO RIGHT NOW, TWO, I'M CONCERNED ABOUT
[01:59:29] OF THE SPLITTING OF THE PIE OF ALREADY LOW DEMAND, A MUCH LOWER
[01:59:34] DEMAND FOR RESTAURANTS AND CONCESSIONS AND THERE'S NO
[01:59:39] CLEAR SIGN THAT THAT'S GOING TO CHANGE REAL SOON.
[01:59:43] THIS IS A VERY EXPENSIVE PROJECT AT FIVE AND A HALF
[01:59:47] MILLION FOR WHAT APPEARS TO BE TWO LOCATIONS.
[01:59:52] OR A FAUX DESIGN OF SOMETHING. I WOULD MUCH
[01:59:57] RATHER SEE SOMETHING AUTHENTIC THAN A FAUX FOOD TRUCK. I
[02:00:01] LIKE THE CONCEPT IN THE RIGHT PLACE AND IT'S VERY APPEALING
[02:00:05] AS A BRANDING BUT IT'S FAKE AND AT THE SAME TIME THE COST OF IT
[02:00:10] IS REALLY A DIRECT SUBSIDY THAT I THINK IS AT
[02:00:13] THE DISADVANTAGE OF THE OTHER CONCESSIONS THAT HAVE TO SPEND
[02:00:16] A LOT OF MONEY TO BE IN BUSINESS AND AMORTIZE OVER 10
[02:00:22] TO THIRTEEN YEARS WHEREAS THESE TENANTS PRESUMABLY WOULD NOT BE
[02:00:27] BEARING THE COST OF THAT CAPITAL INVESTMENT. AND I DO
[02:00:31] LIKE THE IDEA AND THE GOAL HERE OF PROVIDING
[02:00:35] MORE DIVERSITY OF CHOICES AND SUPPORTING MICRO BUSINESS AND
[02:00:40] STARTUPS. I THINK THOSE ARE WONDERFUL CONCEPTS I DON'T
[02:00:44] THINK THIS IS REALLY THE WAY TO DO IT NOR DO I THINK WE NEED
[02:00:47] IT AT THIS TIME NOR DO I THINK WE CAN AFFORD IT. WITH REGARD
[02:00:51] TO THE HONORARIUM, THAT'S USUALLY RESERVED FOR LARGE
[02:00:54] SIGNATURE TYPE PROJECT THAT WARRANT DRAWING THE VERY BEST
[02:01:00] CREATIVE TALENT OUT THERE AND SUPPORTING THAT
[02:01:04] THROUGH A COMPETITIVE DESIGN PROCESS. IN THIS CASE WE'VE
[02:01:07] ALREADY ESTABLISHED THAT THROUGH THE DETERMINATION THAT
[02:01:11] THESE WOULD BE FULL FOOD TRUCKS. WHAT IS THERE THAT WE'RE
[02:01:15] NOW SEEKING IN TERMS OF COMPETITIVE ARTISTIC DESIGN
[02:01:19] WITHIN THOSE RESTRICTIONS?
[02:01:22] I COULD GO ON BUT I REALLY THINK THAT THERE'S A LOT HERE
[02:01:26] THAT IS JUST NOT READY FOR MOVING FORWARD AND I WOULD
[02:01:30] INVITE A MOTION TO POSTPONE THIS PROPOSAL. IF NOT THEN I
[02:01:36] WILL VOTE AGAINST IT.
[02:01:40] I'M UNHAPPY TO HEAR OTHER COMMISSIONER COMMENTS.
[02:01:44] COMMISSIONER, LANCE LITTLE, AIRPORT MANAGING DIRECTOR

[02:01:50] WOULD LIKE TO COMMENT
[02:01:52] ABOUT AFFORDABILITY. OF COURSE.
[02:01:56] DIRECTOR LITTLE.
[02:01:58] GOOD AFTERNOON COMMISSIONERS. STEVE, THANK YOU.
[02:02:02] JUST A COUPLE OF POINT TO RE-EMPHASIZE WHAT DAWN SAID.
[02:02:07] I'VE HEARD THE COMMENT THAT TENANTS RIGHT NOW
[02:02:12] ARE CONCERNED THAT WE DON'T HAVE ENOUGH PASSENGERS
[02:02:15] IN THE AIRPORT. WE'RE IN 2020 RIGHT.
[02:02:21] THIS FACILITY WOULD NOT BE IN PLACE UNTIL 2023, THREE YEARS FROM NOW.
[02:02:26] I KNOW WHAT DAWN SAID, IF WE GET UP TO 75 PERCENT. IF WE GET BACK
[02:02:31] TO 50 PERCENT OF THE TRAFFIC THAT WE HAD, WE WILL STILL NOT
[02:02:34] HAVE ENOUGH CONCESSIONS IN THIS AIRPORT TO SUPPORT THE
[02:02:39] PASSENGER COUNT THAT'S COMING TO THE AIRPORT. ONE OF THE
[02:02:42] CONCERNS I HAVE ABOUT NOT JUST US BUT IN THE INDUSTRY IN
[02:02:45] GENERAL IS THAT ANYTIME WE HAVE AN INCIDENT, A DOWN TURN IN
[02:02:51] THE ECONOMY, WE STOP EVERYTHING AND THEN WHEN WE START BACK
[02:02:54] WHEN ALL THE TRAFFIC RETURNS, WE DON'T KNOW WHEN IT'S GOING
[02:02:57] TO RETURN BUT WE KNOW IT WILL RETURN JUST LIKE WE DIDN'T KNOW
[02:03:00] WHEN THIS
[02:03:01] DON'T TURN WAS GOING TO HAPPEN BUT WE KNOW IT WOULD HAPPEN.
[02:03:04] THAT'S THE CYCLE OF THE AVIATION INDUSTRY. AND WE'RE
[02:03:09] TALKING ABOUT 2023 RIGHT. AND I'M CONCERNED THAT WE'RE GOING
[02:03:13] TO BE WAY BEHIND THE CURVE AS WELL. BUT I'M ALSO EVEN MORE
[02:03:16] CONCERNED THAT THERE ARE SOME VERY SMALL BUSINESSES, SMALL
[02:03:21] MINORITY-OWNED BUSINESSES, OR INDIVIDUALS THAT HAS ABSOLUTELY
[02:03:25] NO CHANCE OF BIDDING ON ANYTHING AT THIS AIRPORT
[02:03:28] BECAUSE THOSE PACKAGES ARE TOO LARGE AND THIS WOULD BE THE
[02:03:32] ONLY OPPORTUNITY FOR THEM TO GET A FOOTHOLD INTO THIS
[02:03:36] AIRPORT. EVEN IF IT'S FOR ONE YEAR, IF IT'S FOR 18 MONTHS. I
[02:03:40] THINK IT'S EXTREMELY IMPORTANT FOR US TO DO THAT. AND WE'RE
[02:03:44] SAYING OKAY IT'S EXPENSIVE. IT'S IT'S FIVE MILLION DOLLARS BUT
[02:03:48] THOSE FACILITIES, DAWN, ARE GOING TO BE IN PLACE FOR HOW MANY
[02:03:51] YEARS?
[02:03:52] LIFE CYCLE OF RESTAURANTS 10 YEARS. BEFORE WE NEED TO
[02:03:55] REVAMP. WE'RE TALKING ABOUT 10 YEARS AND WE'RE TALKING ABOUT
[02:03:58] PROVIDING OPPORTUNITIES FOR MAYBE 10, OR, IT'S GOING TO BE
[02:04:02] TWO DIFFERENT LOCATIONS. A BUNCH OF SMALL COMPANIES OVER THAT
[02:04:07] TIME PERIOD. AND I THINK IF YOU LOOK AT IT THROUGH THAT LENS
[02:04:11] I THINK IT'S AN INVESTMENT THAT FOR ME IT'S WORTH DOING. WE'RE
[02:04:15] IN 2020 RIGHT NOW. WE'RE TALKING 2023. THREE YEARS FROM NOW. SO I
[02:04:21] UNDERSTAND THE COMPANIES THAT ARE ON BOARD AND THEY'RE SAYING
[02:04:24] THEY'RE CONCERNED THAT WE MIGHT BE BRINGING IN TOO MANY
[02:04:30] COMPANIES RIGHT NOW BECAUSE OF THE NUMBER OF PASSENGERS COMING
[02:04:33] TO THE AIRPORT AND I AGREE WITH THAT.
[02:04:36] IF WE WERE BRINGING IN ANOTHER
[02:04:40] UNIT RIGHT NOW. BUT WE'RE NOT. WE'RE BRINGING IN THE UNIT IN
[02:04:43] 2023. THREE YEARS FROM NOW. AND ANYBODY WHO THINKS THAT
[02:04:46] WE'RE NOT GOING TO RECOVER, YOU KNOW, JUST LOOK AT HISTORY WE.
[02:04:50] HAVE ALWAYS RECOVERED. SO I JUST REALLY THINK WE SHOULD
[02:04:54] RETHINK THIS AND WE SHOULD NOT ALLOW AN OPPORTUNITY
[02:04:57] LIKE THIS. AGAIN. THERE MANY SMALL BUSINESSES. YOU SAW
[02:05:01] THEM AT THE EVENTS THAT WE HAVE HAD.
[02:05:04] THEY'RE SHOWING THEIR PRODUCTS, THEY'VE SHOWN WHAT THEY CAN DO.
[02:05:07] THEY JUST DON'T HAVE AN OPPORTUNITY TO BID ON ANYTHING
[02:05:09] AT THIS AIRPORT BECAUSE IT'S TOO BIG AND I THINK THE
[02:05:13] COMPANIES THAT ARE HERE AT THE AIRPORT RIGHT KNOW
[02:05:17] AND THEY SHOULD ACTUALLY BE ENCOURAGING OTHER
[02:05:21] ESPECIALLY VERY SMALL BUSINESSES TO PARTICIPATE.
[02:05:25] THE PIE MIGHT BE VERY SMALL RIGHT NOW BUT AS ENPLANEMENT
[02:05:28] GROWS, THAT PIE WILL GET BIGGER AND BIGGER. AND AGAIN LET ME
[02:05:31] REITERATE THAT EVEN IF WE GET BACK TO ABOUT 50% OF
[02:05:36] THE TRAFFIC THAT WE HAD, WE STILL WERE EXTREMELY LOW IN
[02:05:40] THE AMOUNT OF SQUARE FOOTAGE THAT WE NEEDED FOR AIRPORT

[02:05:42] DINING AND RETAIL AT THIS AIRPORT.
[02:05:45] LANCE, DO YOU THINK THAT THE COST OF THIS AT 5.5 MILLION
[02:05:50] AMORTIZED OVER 10 YEARS CAN SUPPORT THE RENT LEVEL THAT
[02:05:56] WOULD BE DETERMINED ON A MONTHLY BASIS? IT'S ABOUT 46,000
[02:06:01] A MONTH JUST TO COVER THE CAPITAL INVESTMENT BETWEEN TWO
[02:06:05] OUTLETS. SO IS THE RENT GOING TO SUPPORT AND PAY THAT BACK OR IS
[02:06:10] IT SIMPLY A SUBSIDY?
[02:06:13] I'D HAVE TO HAVE DAWN ANSWER THAT QUESTION.
[02:06:30] THEY DO DECENT. I THINK IT WOULD COVER THE COST.
[02:06:33] I KNOW WE'VE DONE SOME ANALYSIS THAT WENT INTO THIS
[02:06:36] WITH OUR FINANCING BUDGET TEAM. I CAN PROVIDE YOU WITH SOME
[02:06:39] MORE INFORMATION BUT OUR KIOSKS. [INAUDIBLE]
[02:06:46] YES THE SUBWAY KIOSK THAT WE HAD IN THE CENTRAL TERMINAL. IN
[02:06:50] ONE MONTH THEY DID WELL OVER 400,000. I THINK IN AUGUST THEIR
[02:06:54] HIGHEST MONTH THEY DID OVER \$500,000. SO THE FOOD KIOSKS DO
[02:06:59] VERY WELL BECAUSE THEY'RE QUICK. IT'S A DIFFERENT TYPE OF FOOD
[02:07:03] THAN WHAT'S OFFERED IN THE AIRPORT AND THE PASSENGERS SEEM
[02:07:06] TO RESPOND REALLY WELL TO THEM.
[02:07:09] AND I WANTED TO JUST ALSO ADDRESS. I KNOW THERE'S SOME
[02:07:13] ANGST ABOUT THE FAUX BUT WHAT IS ALLOWED BASED ON BUILDING, HEALTH
[02:07:18] DEPARTMENT, AND FIRE DEPARTMENT IS DIFFERENT BASED ON THE STATE
[02:07:23] IN WHICH YOU'RE IN. SO A LOT OF THESE UNITS THAT YOU SEE LOOK
[02:07:25] LIKE ACTUAL FOOD TRUCKS BUT THEIR FAUX BECAUSE YOU CANNOT
[02:07:28] BRING IN A NATURAL FOOD TRUCK INTO AN AIRPORT. SO THAT'S WHY
[02:07:31] WE CALL IT A FAUX FOOD TRUCK BUT WE CAN MAKE IT LOOK HOWEVER WE
[02:07:35] LIKE IF THAT IS PART OF THE ANGST IN THAT.
[02:07:40] OKAY OTHER COMMISSIONERS. LET'S OPEN IT UP FOR ANY ADDITIONAL
[02:07:43] COMMENTS OR QUESTIONS. YES YOU KNOW I'D LIKE TO MAKE A FEW
[02:07:47] COMMENTS AND ADDRESS SOME OF THE CONCERNS MY COLLEAGUES HAVE
[02:07:49] BROUGHT UP. FIRST AND FOREMOST WITH REGARDS TO THE HONORARIUM.
[02:07:55] THE MEMO SAYS THAT IT'S \$10,000 PER DESIGN FOR OR A TOTAL
[02:08:00] AGGREGATE OF \$40,000. I MEAN \$40,000 WERE TALKING ABOUT. AND
[02:08:04] IF THERE'S ANYONE WE SHOULD BE PROVIDING HONORARIUMS TO, IT'S TO
[02:08:08] REALLY SMALL BUSINESSES. LIKE MICRO BUSINESSES. NOT TO HUGE
[02:08:11] GENERAL CONTRACTORS WHO CAN AFFORD TO DO THESE DESIGNS. SO I
[02:08:15] HAVE NO CONCERNS AS FAR AS PROVIDING AN HONORARIUM TO
[02:08:18] MICRO-BUSINESSES. SECONDLY I AGREE WITH LANCE THAT THE FACT
[02:08:22] THAT THIS AREA WILL OPEN IN 2023. I DON'T THINK IN
[02:08:28] 2023 THAT HAVING ENOUGH TRAFFIC TO ACCOMMODATE THE EXTRA FOOD
[02:08:32] STANDS WILL BE AN ISSUE.
[02:08:34] AND SO I AGREE WITH THE TIMELINE AND MAKING SURE
[02:08:39] THAT THE CAPACITY FOR THIS THE SUPPLY IS THERE.
[02:08:45] AND I WOULD ALSO LIKE TO REMIND MY COLLEAGUES. THIS IS
[02:08:47] JUST A DESIGN AUTHORIZATION..
[02:08:49] WE'RE NOT AUTHORIZING THE
[02:08:50] ENTIRE PROJECT. SO YOU KNOW IT'S NOT LIKE WE'RE VOTING ON THE
[02:08:54] ENTIRE PROJECT HERE. WE'RE REALLY JUST LOOKING AT DESIGN
[02:08:57] AND CONCEPTS
[02:08:59] AND SO YOU KNOW I UNDERSTAND ALL THE CONCERNS THAT
[02:09:05] FOLKS MIGHT HAVE ABOUT THIS BUT THE SAME TIME, I THINK IF YOU JUST LOOK AT
[02:09:09] IT FOR WHAT IT IS, WHAT WE'RE VOTING ON, I DON'T SEE ANY
[02:09:13] TREMENDOUS RISK. I MEAN
[02:09:16] THE DESIGN COST
[02:09:21] IS FAR LESS THAN THE TOTAL COST OF THE PROJECT.
[02:09:26] THE OTHER COMMISSIONERS? MAY I ASK ANOTHER QUESTION RELATED? COMMISSIONER CALKINS FIRST.
[02:09:38] I THINK I AGREE WITH SAM IN THAT
[02:09:51] THE INTENT OF THIS PROGRAM IS TO TRY TO KNOCK DOWN
[02:09:55] SOME OF THE STRUCTURAL BARRIERS TO PEOPLE WHO HAVE NOT
[02:09:58] HISTORICALLY HAD AN OPPORTUNITY TO PARTICIPATE IN OUR ADR
[02:10:01] PROGRAM. AND
[02:10:04] MY READ ON THIS IS THAT IT IS INFORMED BY THE EFFORTS WE'VE
[02:10:08] MADE OVER THE LAST FIVE YEARS, SOME SUCCESSFUL SOME NOT, TO TRY
[02:10:11] TO DO THAT VERY WORK. I SEE THAT WE'VE INTEGRATED

[02:10:15] THINGS LIKE HONORARIUM IN ORDER TO OPEN JUST THE
[02:10:20] APPLICATION PROCESS TO SMALL MICRO FIRMS WHO WOULD NOT
[02:10:24] OTHERWISE BE ABLE TO PARTICIPATE. WE'VE
[02:10:28] CREATED A PROGRAM THAT IS SMALLER SO THAT THE
[02:10:32] UPFRONT CAPITAL COST WOULD BE WITHIN REACH OF A MICRO
[02:10:35] BUSINESS THAT WOULDN'T OTHERWISE BE ABLE TO DO IT
[02:10:38] INDIVIDUALLY. THEY'D EITHER HAVE TO PARTNER WITH ANOTHER GROUP
[02:10:41] AND THAT MAY NOT PENCIL OUT FOR THEM OR MAY NOT BE FEASIBLE OR
[02:10:45] MAY NOT BE IN THEIR INTEREST IN TERMS OF PROTECTING THEIR OWN
[02:10:49] BRAND.
[02:10:51] I THINK BOTH COMMISSIONER STEINBRUECK AND BOWMAN RAISED
[02:10:54] SOME REALLY INTERESTING QUESTIONS. I WOULD
[02:10:57] SUPPORT PAUSING THIS DISCUSSION IN ORDER TO GET SOME
[02:11:02] ANSWERS THOSE QUESTIONS. BUT I DON'T THINK WE SHOULD TABLE IT
[02:11:05] INDEFINITELY. I THINK THIS IS A VALID PROGRAM TO PURSUE AND I,
[02:11:09] LIKE COMMISSIONER CHO, BELIEVE THAT IT IS A REASONABLE AMOUNT
[02:11:16] TO ENSURE THAT BY 2023 WE DO HAVE THE RETAIL OFFERINGS
[02:11:22] NECESSARY TO ACCOMMODATE EVEN A CONSERVATIVE RETURN TURN TO
[02:11:26] NORMAL FLOWS AT THE AIRPORT.
[02:11:30] COMMISSIONER FELLMAN. YOU HAVEN'T SPOKEN
[02:11:35] WHICH IS A RARE THING. [LAUGHTER]
[02:11:42] WHY THANK YOU PETER FOR THAT GENEROUS
[02:11:47] INTRODUCTION.
[02:11:51] I KNOW THAT STEPHANIE HAS BEEN ON
[02:11:55] THIS FOR VERY LONG TIME AND THAT THERE WAS A LOT OF
[02:11:58] VERY THOUGHTFUL QUESTIONS THAT SHE HAD POSED THAT I THINK
[02:12:02] COULD HAVE BEEN THAT COULD HAVE BEEN ARTICULATED IN THE MEMO.
[02:12:05] CONCEPTUALLY I THINK IT
[02:12:08] MAKES A LOT OF SENSE. THE FACT THAT
[02:12:11] IT DOES FILL A NICHE AND THAT IT HAS I THINK IT'S SOMETHING
[02:12:15] CREATIVE WAY OF APPEARING LIKE A FOOD TRUCK BUT CLEARLY IS NOT.
[02:12:19] I WOULD BE SUPPORTIVE OF GETTING SOME OF THESE THINGS
[02:12:21] MORE FLESHED-OUT. PUT A PAUSE ON IT BUT TAKING IT UP AT THE NEXT
[02:12:25] MEETING ONCE SOME OF THESE THINGS ARE RUN DOWN WITH A
[02:12:29] LITTLE BIT MORE DETAIL. BUT I MEAN CONCEPTUALLY I DON'T HAVE
[02:12:33] A PROBLEM WITH IT. BUT I DO THINK THAT IT'S BEEN A LONG
[02:12:37] TIME IN THE MAKING SO WE MIGHT AS WELL JUST MAKE SURE IT'S RIGHT.
[02:12:42] OKAY WELL IF THERE IS A MOTION TO POSTPONE OR TABLE TO THE
[02:12:46] NEXT MEETING I WOULD WELCOME THAT. IF NOT WE'LL TAKE A VOTE
[02:12:49] TO MOVE IT FORWARD. I'LL MAKE THE MOTION TO POSTPONE BUT I
[02:12:53] ALSO HAVE ONE MORE QUESTION IF I MIGHT BEFORE THAT AND IT WAS
[02:12:57] JUST REGARDING
[02:12:59] I'M A LITTLE CONFUSED. I'M READING THE MEMO AND I'M TRYING
[02:13:02] TO UNDERSTAND WHERE COMMISSIONERS CHO AND CALKINS
[02:13:04] ARE ARE GETTING THE INFORMATION. I DON'T SEE IT IN A MEMO. SO I
[02:13:08] APOLOGIZE IF I'VE MISSED IT BUT ABOUT THAT THE HONORARIUM WOULD
[02:13:12] GO TO INCENTIVIZE MICRO BUSINESSES TO BID ON THE DESIGN.
[02:13:17] WHERE I READ IT ON PAGE 3 IT SAYS THE HONORARIUM
[02:13:22] IS INTENDED TO INCENTIVIZE DESIGN COMPETITION TO RECEIVE
[02:13:26] THE BEST AESTHETIC STOREFRONT CONCEPTS FOR PANEL REVIEW AND
[02:13:30] SELECTION. IF YOU READ PAGE ONE, AT THE BOTTOM OF PAGE ONE IT SAYS AN
[02:13:35] HONORARIUM
[02:13:37] WILL BE PROVIDED TO SHORTLISTED CANDIDATES WHO
[02:13:39] PREPARED A DESIGN AS PART OF THE COMPETITION BUT DID NOT WIN.
[02:13:43] THIS WOULD NOT EXCEED 10,000 FOR DESIGN--
[02:13:48] THERE'S NOTHING IN THE MEMO
[02:13:51] THAT SAYS THAT THE FIRM'S THAT WILL BE SUBMITTING THE DESIGN
[02:13:55] OUR MICRO BUSINESSES. BUT AREN'T THE FIRMS
[02:13:59] BIDDING ON THIS MICRO BUSINESS? I MEAN DO WE
[02:14:01] HAVE HUGE CORPORATIONS BIDDING ON THIS DAWN? I SHOULD SAY
[02:14:05] I'VE UNMUTED DAWN HUNTER SO SHE'S ABLE TO ANSWER AS THE MEMO AUTHOR.
[02:14:20] LET ME TRY AND UNMUTE DAWN.
[02:14:25] YEAH SORRY IT WAS MUTED.

[02:14:29] I AM GOING TO ASK
[02:14:32] JJ JORDAN TO SPEAK TO THE HONORARIUM. THAT PARTICULAR ITEM
[02:14:41] I CAN'T SPEAK TO AT THIS POINT. I KNOW THAT THAT WAS SOMETHING
[02:14:43] THAT WAS DISCUSSED AS THEY WERE PUTTING TOGETHER THE PROJECT
[02:14:48] MANAGEMENT GROUPS. IF JJ'S BACK
[02:14:51] ON, IF YOU CAN UNMUTE HIM.
[02:14:55] I'M HAPPY TO SPEAK TO THAT DAWN.
[02:14:58] AND THANK YOU FOR THE QUESTION.
[02:15:01] THE HONORARIUM IS NOT, AS IT'S WRITTEN AND AS WE CONSIDERED IT,
[02:15:06] RESTRICTED TO MICRO BUSINESSES IN TERMS OF DESIGNERS.
[02:15:11] NOR WAS THE ADVERTISEMENT I THINK INTENDED TO BE
[02:15:14] RESTRICTIVE. I WILL SAY THAT THE AMOUNT OF \$10,000
[02:15:19] WOULD ALLOW A MICRO BUSINESS WHO WITHIN THIS ENVIRONMENT,
[02:15:23] ESPECIALLY IF THEIR BUSINESS HAS BEEN AFFECTED BY A
[02:15:27] COVID-19,
[02:15:29] THEY COULD NOT AFFORD TO PUT OUT A DESIGN EXPENDITURE
[02:15:34] OR ESSENTIALLY A COMPETITIVE PROPOSAL
[02:15:39] WITHOUT THE ASSURANCE THAT THEY'RE GOING TO GET SOME KIND
[02:15:43] OF FUNDING TO COVER THAT PROPOSAL.
[02:15:47] THROUGH THAT MECHANISM IT WOULD ALLOW FOR THOSE SMALLER
[02:15:49] BUSINESSES TO CONSIDER THAT FINANCIAL RISK AND PUTTING
[02:15:52] THEIR PROPOSAL TOGETHER
[02:15:55] WHEN REALLY LARGER COMPANIES
[02:15:59] WOULD BE LESS RISK-AVERSE KNOWING WHAT THEY'VE GOT THE
[02:16:02] LARGER BANK ROLLED PAPER. SOMETHING LIKE THAT OKAY SO IN
[02:16:05] THAT CASE I AGREE WITH STEPHANIE. I THINK THAT
[02:16:10] AGAIN WE SHOULD BE INCENTIVIZING SMALL BUSINESSES
[02:16:13] OR MICRO BUSINESSES TO BID ON THIS PROJECT AND I
[02:16:20] DON'T SEE WHY A 10,000 DOLLAR EXPENSE FOR A LARGE CORPORATION
[02:16:24] IS SOMETHING WE SHOULD BE SUBSIDIZING SO
[02:16:30] PERHAPS IT'S MY MISUNDERSTANDING BUT ARE WE
[02:16:35] REIMBURSING THE DESIGN COMPANIES THEMSELVES OR THE
[02:16:38] BUSINESSES THAT ARE ACTUALLY
[02:16:40] BIDDING ON THIS PROJECT?
[02:16:43] THESE WOULD PAY THE DESIGN COMPANY THEMSELVES.
[02:16:47] WHY ARE WE PAYING THE DESIGN COMPANIES? WHY
[02:16:50] WOULDN'T WE JUST PAY THE BIDDERS WHO PAID FOR THE
[02:16:53] DESIGNS?
[02:16:58] SO THE WAY THIS IS WORKING IS THAT THIS IS THE PORT THAT IS
[02:17:01] GOING TO PUT OUT FOR THE DESIGN FIRM. SO THE SMALL COMPANIES
[02:17:04] COMING IN, THEY'RE NOT ACTUALLY HIRING DESIGNERS. WE ARE. SO I
[02:17:08] THINK THE WAY THIS WAS THOUGHT ABOUT IS IF PEOPLE, WHOEVER BID
[02:17:12] FOR THE PORT'S
[02:17:14] DESIGN, THEY WOULD GIVE THEM AN HONORARIUM BASED ON
[02:17:18] THAT. IT'S NOT THE INDIVIDUAL MICRO BUSINESSES.
[02:17:24] I SEE. OKAY.
[02:17:29] WHEN WE'RE TALKING ABOUT THE FIRMS THAT DON'T WIN THE
[02:17:31] BIDDING PROCESS, YOU'RE REFERRING TO THE DESIGN FIRMS
[02:17:33] WHO SUBMIT DESIGNS AND DON'T GET IT.
[02:17:36] CORRECT. THE IDEA BEHIND THE HONORARIUM WOULD BE THAT WE
[02:17:39] WOULD SHORT LIST FIVE DESIGN FIRMS FROM AN INITIAL PROPOSAL,
[02:17:43] HAVE THEM COME IN AND PROPOSE CONCEPTS OF WHAT THE FACADE AND
[02:17:46] WHAT THE FOOD TRUCK WOULD REALLY LOOK LIKE, AND THEN FOR
[02:17:51] THAT EFFORT REIMBURSE THE FIRMS THAT WERE NOT AWARDED.
[02:17:56] OKAY SO THEN EXPLAIN TO ME HOW THAT HELPS SMALL BUSINESSES.
[02:18:02] I THINK THE PRIMARY THOUGHT WOULD BE THAT IT WOULD
[02:18:04] ENCOURAGE GETTING A STRONG DESIGN OF THE FACADE.
[02:18:09] I DO STILL BELIEVE THAT IT WOULD ALLOW FOR SMALLER DESIGN
[02:18:13] FIRMS TO TAKE THE RISK OF PROPOSING AND SPENDING MONEY UP
[02:18:17] FRONT
[02:18:18] WHO MAY NOT OTHERWISE BE SO. OKAY SO THIS IS COMPLETELY
[02:18:22] DIFFERENT FROM WHAT I INITIALLY UNDERSTOOD. I THOUGHT
[02:18:25] THAT WE WERE REIMBURSING THE ACTUAL POTENTIAL TENANTS OF THE

[02:18:31] AREA WHO MAY BE SUBMITTING DESIGNS THAT THEY'RE
[02:18:35] PROPOSING TO THE PORT IF THEY WERE TO BECOME TENANTS. BUT WHAT
[02:18:40] YOU'RE SAYING IS THAT WE ARE REIMBURSING
[02:18:44] DESIGNERS
[02:18:46] IRREGARDLESS OF WHO THE TENANT IS.
[02:18:51] EXACTLY.
[02:18:58] COMMISSIONER FELLOWMEN? COMMISSIONER CALKINS HAS
[02:19:00] INDICATED HE WOULD LIKE TO CHIME IN, AND THEN COMMISSIONER
[02:19:03] BOWMAN, AS WELL AS EXECUTIVE DIRECTOR METRUCK. SO IF YOU GUYS
[02:19:06] DON'T MIND IF WE CAN GO IN THAT ORDER AND THEN WE WILL COME
[02:19:09] BACK TO COMMISSIONER FELLEMAN? THANK YOU. COMMISSIONER CALKINS.
[02:19:14] I THINK THAT'S A GOOD CLARIFICATION ALTHOUGH I DON'T
[02:19:17] THINK IT MATERIALLY CHANGES MY PERSPECTIVE ON THIS. I THINK IT
[02:19:20] OPENS UP TO DESIGN FIRMS THAT ARE WMBE OR OTHER
[02:19:27] HISTORICALLY UNDERREPRESENTED GROUPS TO BE ABLE TO
[02:19:30] PARTICIPATE IN THE DESIGN PORTION OF THIS. THE SECOND
[02:19:35] QUESTION IS HOW THEN DO WE ENCOURAGE WITH WMBE
[02:19:40] FIRMS TO BECOME TENANTS AS WELL. SO YOU KNOW I'D WANT US TO DO
[02:19:44] OUR HOMEWORK ON THAT. BUT AGAIN I THINK THE USE OF AN
[02:19:48] HONORARIA TO LOWER THE BARRIER TO FIRMS THAT WOULD OTHERWISE
[02:19:53] BE ABLE TO PARTICIPATE. AND I COME TO THIS FROM A PERSPECTIVE
[02:19:55] OF WORKING REGULARLY WITH SMALL BUSINESSES WHO WALK AWAY FROM
[02:20:00] OPPORTUNITIES BECAUSE THEY DO NOT HAVE THE UPFRONT CAPITAL OR
[02:20:04] THEY DON'T HAVE THE UPFRONT TIME. IF THEY DEVOTE THEMSELVES,
[02:20:08] THEIR OWN TIME, TO A HUNDRED HOURS OF WORK TO PUT TOGETHER
[02:20:10] THE BID DOCUMENTS FOR SOMETHING LIKE THIS, IT'S FOREGONE REVENUE
[02:20:14] FROM OTHER SOURCES AND SO THIS IS A REAL BARRIER TO SMALL AND
[02:20:19] DISADVANTAGED BUSINESSES AND SO I THINK
[02:20:24] IN TERMS OF VALUES, I DON'T HAVE ANY CONCERN ABOUT IT
[02:20:27] PARTICULARLY BECAUSE IT IS NOT A SIGNIFICANT PORTION OF THE
[02:20:30] OVERALL COST STRUCTURE OF THE LONG TERM. ONCE THIS IS
[02:20:35] BUILT OUT AND GENERATING REVENUE FOR US IT'S
[02:20:38] A PRETTY NOMINAL PORTION OF THE OVERALL COST. BUT I WOULD LIKE
[02:20:41] TO SEE THAT YOU KNOW WE ARE WORKING TO ACHIEVE THOSE
[02:20:45] DIVERSITY IN CONTRACTING AND
[02:20:48] DIVERSITY IN LEASING AND DIVERSITY IN HIRING GOALS BOTH
[02:20:51] THROUGH THE DESIGN AND THE EVENTUAL TENANT STRUCTURE AS WELL.
[02:20:57] ALRIGHT COMMISSIONER BOWMAN.
[02:21:03] I THINK SHE STILL MUTED.
[02:21:07] I JUST GO BACK TO MY EARLIER MOTION.
[02:21:10] I JUST WANT TO REITERATE. I REALLY HAVE BEEN TALKING ABOUT
[02:21:13] THIS FOR SEVERAL YEARS. I DO SUPPORT THE CONCEPT AND LANCE
[02:21:17] VERY VERY MUCH SUPPORT GETTING AS MANY SMALL LOCAL AND
[02:21:21] PARTICULARLY MINORITY BUSINESSES INTO THE AIRPORT AS
[02:21:24] POSSIBLE. I'M JUST WONDERING IF THERE'S AN ADDITIONAL WAY TO DO
[02:21:28] IT SO REALLY APPRECIATE YOU AND YOUR STAFF BEING OPEN TO
[02:21:32] CONTINUING THIS CONVERSATION. I DON'T WANT TO DELAY IT TOO MUCH
[02:21:35] LONGER BUT APPRECIATE IF YOU WOULD WORK WITH US ON ANSWERING
[02:21:39] SOME QUESTIONS OVER THE NEXT COUPLE OF WEEKS. SO AGAIN. REALLY.
[02:21:43] THE WORK IS GOOD AND APPRECIATE THAT THIS HAS
[02:21:46] BEEN GOING ON BEHIND THE SCENES BUT I THINK THERE'S STILL A
[02:21:49] LITTLE BIT MORE THAT NEEDS TO BE DONE.
[02:21:53] AND WITH THAT I HAVE A MOTION TO DELAY. OR IS IT POSTPONE?
[02:21:58] POSTPONE.
[02:22:00] WOULD YOU LIKE TO POSTPONE TO THE JULY 14TH MEETING?
[02:22:04] COMMISSIONER BOWMAN OR TO INDEFINITELY?
[02:22:08] MAY I JUST SAY INDEFINITELY? I THINK WE HAVE A LOT ON
[02:22:11] THE JULY 14TH AGENDA AT THIS POINT SO MAYBE GIVE THE STAFF A
[02:22:16] MONTH? AM I ABLE TO ASK MY QUESTION BEFORE WE TAKE A VOTE?
[02:22:20] SORRY FRED. SORRY COMMISSIONER FELLEMAN. PLEASE GO.
[02:22:23] SO I JUST WANT TO BE CLEAR. ARE THESE
[02:22:28] ONLY FOR SHORT-TERM LEASES? COULD A SMALL
[02:22:31] BUSINESS WANT TO BE IN A KIOSK FOR MORE THAN A YEAR OR SO?

[02:22:42] I GUESS I'LL ANSWER THAT. THIS IS DAWN.
[02:22:46] I'M SURE THEY WOULD WANT TO BE IN FOR MORE THAN A YEAR. THIS IS
[02:22:48] SOMETHING NEW. WE ARE DEVELOPING
[02:22:51] ALL THE GUIDELINES FOR THIS AND SO RIGHT NOW WE'RE LOOKING
[02:22:56] AT ANYWHERE UP TO 18 MONTHS BECAUSE IT'S STRUCTURING JUST
[02:22:58] LIKE OUR RETAIL KIOSK PROGRAM. HOWEVER WE CAN BE AS FLEXIBLE
[02:23:04] AS WE NEED TO BE WITH THIS AND THAT'S THE WHOLE BEAUTY OF THE
[02:23:07] KIOSK PROGRAM IS BECAUSE IT'S NOT TIED TO AT LEASE GROUP, WE
[02:23:11] HAVE SOME FLEXIBILITY IN HOW WE STRUCTURE IT AND SO MOVING
[02:23:16] FORWARD WE WOULD BE OPEN TO HEAR WHAT YOU LIKE TO SAY BUT
[02:23:20] WE USE THE TERM, WE DO AN 18 MONTHS INTO THE MEMO
[02:23:23] BECAUSE IT FALLS IN LINE CURRENTLY WITH OUR INTRODUCTORY
[02:23:26] KIOSK PROGRAM THAT WE HAVE ON THE RETAIL SIDE.
[02:23:30] IT JUST STRIKES ME THAT
[02:23:34] IF THIS IS REALLY SORT OF LIKE A STEPPING STONE KIND
[02:23:37] OF AN OPPORTUNITY THAT A YEAR TO 18 MONTHS IS LIKE
[02:23:41] YOU'RE JUST GETTING YOUR YOUR LEGS UNDER YOU. IT'S LIKE
[02:23:45] AT THAT POINT IT SEEMS TO ME TO BE HARD TO
[02:23:48] IMAGINE THAT YOU'RE FULLY FLEDGED AND READY TO GET INTO A
[02:23:51] FULL SIZED FACILITY. I COULD SEE SMALL BUSINESS
[02:23:57] WANTING TO
[02:23:59] HAVE LIKE A FOOD TRUCK BUSINESS FOR A WHILE.
[02:24:03] WHATEVER. SOME SMALL COMPANY LIKE A TACO
[02:24:06] BELL. I'M KIDDING SO BUT THE IDEA BEING THAT
[02:24:10] IF I WAS GOING TO BE WANTING TO
[02:24:13] SEE MYSELF IN THAT KIND OF A NICHE BUSINESS I MIGHT WANT TO
[02:24:17] TAKE ON THE INVESTMENT IN THE DESIGN. RIGHT SO THE IDEA THAT A
[02:24:25] SMALL COMPANY WOULD WANT TO
[02:24:26] ACTUALLY BID ON BOTH THE DESIGN
[02:24:28] AS WELL AS THE-- NOT LEAST BUT WHATEVER YOU'RE
[02:24:33] CALLING THIS. IT SEEMS TO BE KIND OF AN OPPORTUNITY TO
[02:24:36] REALLY MAYBE FURTHER THE
[02:24:40] A OPPORTUNITIES IF INDEED
[02:24:45] THEY COULD BE BID ON TOGETHER.
[02:24:49] BUT YOU'RE LOOKING TO HAVE ONE DESIGN FIRM
[02:24:52] DO ALL OF YOUR
[02:24:54] FOOD TRUCKS, WOULD IT NOT BE POSSIBLE FOR A POTENTIAL
[02:24:59] TENANT TO DO THEIR OWN DESIGN?
[02:25:02] THEY COULD BUT IT WOULD BE TAKING THEM OUT OF THE MICRO
[02:25:04] BUSINESS SPHERE AND THEN WE'LL BE GOING TO THE SAME COMPANIES
[02:25:08] WHO ARE ABLE TO BID AS LEASE GROUPS AND ABLE TO
[02:25:12] AFFORD THE DESIGN. THE DESIGN PORTION OF A BID IS RELATIVELY
[02:25:16] EXPENSIVE FOR THESE COMPANIES AND THAT'S WHAT WE SAW IN OUR
[02:25:20] LEASE GROUPS THAT WE HAD A LOT OF COMPANIES WHO BID AND THEY
[02:25:23] JUST COULD NOT COMPETE ESPECIALLY ON THE DESIGN SIDE
[02:25:26] OF THAT. WE HAD ONE GENTLEMAN MR. RICHARD, GOD BLESS HIS SOUL
[02:25:29] HE BID IN EVERY SINGLE LEASE GROUP BUT HE'S ONE OF THOSE
[02:25:33] PEOPLE WE REALLY WANT TO TARGET BECAUSE HE DID,
[02:25:36] HE TRIED. BUT BASED ON HIS LIMITED FUNDING HE COULD NOT
[02:25:40] COMPETE WITH THE HOST AND THE SSPS OF THE WORLD OR EVEN WITH
[02:25:44] THE POLLINOSE OF THE WORLD. I MEAN THAT'S JUST HOW LIMITED
[02:25:47] HIS SCOPE WAS BECAUSE HE'S TRULY WE A MICRO BUSINESS. AND
[02:25:50] SO I'M NOT AGAINST PUTTING THEM TOGETHER BUT I SEE WHEN WE DO
[02:25:53] THAT WE'LL TAKE AWAY FROM THE MICRO BUSINESS REALM AND PUT IT
[02:25:56] BACK TO THE SAME PEOPLE WHO ARE ABLE TO PARTICIPATE IN THESE
[02:25:59] GROUPS. IF I COULD ADD THIS. IF
[02:26:03] THERE'S LIKE A DESIGN FIRM GOING TO COME UP WITH LIKE JUST
[02:26:07] LIKE A GENERIC TRUCK AND THEN IT WILL BE FOR THE THE BUSINESS
[02:26:13] TO SAY OKAY I WANT THIS TO BE AN ICE CREAM TRUCK VERSUS A
[02:26:17] TACO TRUCK OR SOMETHING ELSE. YOU STILL
[02:26:22] HAVE TO HAVE ROOM FOR THE. UNLESS ARE WE JUST GOING TO
[02:26:25] HAVE SOMEBODY WANTS TO BID ON THE ICE CREAM TRUCK CONTRACT?
[02:26:29] I DON'T UNDERSTAND. HOW SPECIFIC IS THIS DESIGN

[02:26:34] THAT YOU'RE ASKING TO HAVE DONE? SO IT'S TWOFOLD. THE
[02:26:38] WAY THESE THINGS WORK ACROSS THE COUNTRY IS YOU HAVE
[02:26:41] STANDARDIZED EQUIPMENT THAT'S IN THERE. SO WHETHER IT'S
[02:26:45] CHINESE FOOD, ITALIAN FOOD, OR ITS AFRICAN FOOD, THEIR
[02:26:47] STANDARDIZED EQUIPMENT THAT HAS TO GO IN THERE SO WE CAN
[02:26:50] GET THE HEALTH PERMIT TO OPERATE. IT SO A BUSINESS WOULD
[02:26:54] IN THEORY COME IN AND HAVE TO UTILIZE WHAT'S ALREADY IN THERE.
[02:26:58] AND THE WAY IT WORKS AT OTHER AIRPORTS IT'S EITHER IT'S
[02:27:00] WRAPPED OR THERE'S A CHANGE OF SIGNAGE OR HOWEVER WE WOULD
[02:27:04] WANT THAT TO GO. BUT THERE HAS TO BE SOME STANDARDIZED
[02:27:09] EQUIPMENT PLACED IN THERE THAT, NO MATTER WHAT THE BUSINESS,
[02:27:12] THEY BE ABLE TO OPERATE IN THAT SPACE. AND COMMISSIONER FELLEMAN
[02:27:16] IF I COULD JUST GO BACK AND JUST ANOTHER QUESTION THAT
[02:27:19] YOU ASKED. SO THE INTENTION WAS NEVER FOR SOMEONE TO GO
[02:27:23] FROM THIS INTRODUCTORY CONCEPT TO A FULL-BLOWN UNIT.
[02:27:29] THE CONCEPT WAS YOU MOVE EQUITY FROM THE
[02:27:32] INTRODUCTORY TO WHAT'S CALLED AN INTERMEDIATE. SO WE HAVE AN
[02:27:35] INTERMEDIATE KIOSKS THAT SITS BETWEEN THE INTRODUCTORY AND
[02:27:39] THE FULL-BLOWN UNIT. SO WHEN WE SAY SOMEBODY WOULD BE IN HERE
[02:27:43] DAWN IS SAYING FOR 12 MONTHS ,18 MONTHS, THAT'S PART OF THE
[02:27:46] INTRODUCTORY. NOW AT THAT POINT THE INDIVIDUAL CAN MAKE A
[02:27:49] DECISION. YOU KNOW, THIS IS SOMETHING GOOD FOR ME. I REALLY
[02:27:52] WANT TO CONTEMPLATE CONTINUING IN THE AIRPORT. OR MIGHT SAY YOU
[02:27:55] KNOW THIS IS NOT FOR ME. I'M OUT OF HERE.
[02:27:58] AND AS DAWN SAID THAT THERE'S SOME FOLKS THAT HAVE
[02:28:01] GONE THROUGH THIS PROGRAM THAT HAS DECIDED WE'RE NOT GONNA BID
[02:28:04] ON ANYTHING FURTHER BECAUSE THIS IS JUST NOT FOR ME. BUT THE
[02:28:07] INTENTION IS TO GO FROM INTRODUCTORY TO INTERMEDIATE
[02:28:10] AND THEN FROM THE INTERMEDIATE THEN YOU'D PROBABLY GO AFTER
[02:28:13] ONE OF THE BIGGER UNITS. THANKS FOR THE CLARIFICATION.
[02:28:17] THIS IS STEVE. IF I CAN JUST ADD THAT LANCE IS DESCRIBING
[02:28:21] AN ECHO SYSTEM HERE OF THE DIFFERENT
[02:28:24] BUSINESSES WITHIN THAT AND I THINK THIS IS IN MY MIND,
[02:28:27] WHEN I ENDORSED THIS, THIS IS THAT ECHO SYSTEM OF
[02:28:31] LEADING UP THOSE STEPS TO DO THAT. AND IF I CAN JUST ADDRESS
[02:28:34] A COUPLE THINGS. THAT I DO HEAR THE COMMISSIONERS ABOUT THIS
[02:28:36] USE OF. THERE'S A BIGGER ISSUE HERE JUST NOT ON THIS ONE
[02:28:39] PROJECT BUT I DID HEAR FROM COMMISSIONERS SPECIFICALLY
[02:28:42] COMMISSIONER BOWMAN TO GET BACK AND TALK ABOUT THE USE OF HONORARIUMS AND
[02:28:45] GIVE A LITTLE BIT OF ANALYSIS OF THE USE OF
[02:28:47] HONORARIUMS AND THE OBJECTIVES WITH THAT SO I THINK WE CAN GET
[02:28:51] BACK TO COMMISSIONERS ON THAT. AND THE OTHER THING I WANT TO
[02:28:53] POINT OUT IS THAT I DID HEAR SOME QUESTIONS ABOUT
[02:28:55] AFFORDABILITY AND I THINK LOOKING TO LANCE
[02:29:00] TO HEAR ABOUT AFFORDABILITY OF THIS IS IMPORTANT GOING FORWARD.
[02:29:03] WHETHER WE TALK ABOUT THAT NOW WE'RE TALK ABOUT THAT IN THE
[02:29:05] FUTURE. BUT I THINK THERE'S GOING TO BE A NUMBER OF THINGS
[02:29:08] THAT COME BEFORE US THAT WE'RE GOING TO CONTINUE ON THAT AND
[02:29:12] AS WE AS WE LOOK FORWARD, WE CAN'T THINK OF WHERE WE ARE
[02:29:15] TODAY BUT WE HAVE TO PLAN OUT A PLAN OUT THREE YEARS, FIVE
[02:29:20] YEARS, AND SEVEN YEARS, EVEN FARTHER BEYOND THAT ON SOME
[02:29:22] THINGS DEPENDING ON THE PROJECT ON WHAT IT TAKES TO
[02:29:25] HAVE THEM COME TO FRUITION. SO JUST AS LANCE POINTED OUT I
[02:29:28] DON'T THINK WE WANT TO BE IN A POSITION WHERE WE'RE BEING
[02:29:31] SHORT-SIGHTED BASED ON OUR ANALYSIS SO WE'RE CAUGHT SHORT
[02:29:35] OF WHERE WE NEED TO BE IN THE FUTURE. SO I WILL STOP THERE.
[02:29:40] OKAY ARE THERE ANY FURTHER FINAL COMMENTS QUESTIONS?
[02:29:44] I HAVEN'T HEARD A SECOND ON THE MOTION TO POSTPONE
[02:29:47] INDEFINITELY.
[02:29:56] COMMISSIONER STEINBRUECK?
[02:29:58] AMY IS TRYING TO CLARIFY THE MOTION TO POSTPONE.
[02:30:02] I AM ASKING FOR A SECOND ON THAT MOTION WHICH I DID NOT HEAR.
[02:30:06] THERE'S NO SUCH THING AS POSTPONING SOMETHING INDEFINITELY.

[02:30:10] CORRECT. COMMISSIONER CHO IS CORRECT. SO AMY WAS GOING
[02:30:13] TO CLARIFY THAT BEFORE WE HAVE A MOTION OR A SECOND.
[02:30:17] JUST A MOTION TO POSTPONE PLEASE.
[02:30:22] I'M MAKING A MOTION TO POSTPONE ITEM 6B. IS THERE A SECOND? I'LL SECOND.
[02:30:31] I THOUGHT IT HAD TO BE TO THE NEXT MEETING OR TWO MEETINGS
[02:30:34] FROM NOW, NO? NO. YOU CAN YOU CAN JUST POSTPONE.
[02:30:40] I'LL SECOND. OKAY IT'S BEEN MOVED AND SECONDED. ANY FURTHER
[02:30:44] DISCUSSION OR COMMENT ON THE MOTION TO POSTPONE?
[02:30:50] OKAY HEARING NO FURTHER COMMENT, CLERK PLEASE CALL THE ROLL ON A
[02:30:53] MOTION TO POSTPONE THIS ITEM. OKAY COMMISSIONER BOWMAN. AYE.
[02:30:59] COMMISSIONER CALKINS.
[02:31:09] NAY.
[02:31:12] OKAY COMMISSIONER CHO.
[02:31:17] I WILL VOTE AYE.
[02:31:20] COMMISSIONER FELLEMAN. AYE. COMMISSIONER STEINBRUECK. YES.
[02:31:27] OKAY SO YOU HAVE FOUR AYES AND ONE NAY. THE MOTION CARRIES.
[02:31:50] OKAY YOUR NEXT ITEM IS ITEM 6 G AUTHORIZATION FOR THE EXECUTIVE
[02:31:55] DIRECTOR TO EXECUTE THE FIRST AMENDMENT TO THE LEASE WITH MAD
[02:31:58] ANTHONY'S INCORPORATED SUBSTANTIALLY SIMILAR TO THE
[02:32:02] ATTACHED DRAFT AMENDMENT AND ON THE FOLLOWING TERMS EFFECTIVE
[02:32:06] JUNE 1ST 2020. ONE, REMOVE MINIMUM RENT REQUIREMENT FOR TWO YEARS;
[02:32:12] TWO, INCREASE PERCENTAGE RENT FROM 6% TO SIX AND A HALF
[02:32:16] PERCENT FOR 2 YEARS; THREE, EFFECTIVE JUNE FIRST 2022 INCREASE
[02:32:21] PERCENTAGE RENT PERMANENTLY FROM 6% TO SIX AND A QUARTER
[02:32:26] PERCENT FOR THE REMAINDER OF THE LEASE TERM.
[02:32:29] OKAY GOOD. DIRECTOR METRUCK.
[02:32:33] COMMISSIONERS, AIRPORT DINING AND RETAIL TENANTS AREN'T THE
[02:32:36] ONLY PORT TENANTS HIT HARD BY THE PANDEMIC. MARITIME AND
[02:32:39] ECONOMIC DEVELOPMENT DIVISION TENANTS HAVE BEEN HIT ESPECIALLY
[02:32:42] HARD AS WELL. THIS AUTHORIZATION REFLECTS NEGOTIATIONS BETWEEN
[02:32:46] PORT STAFF AND MATT ANTHONY'S INC AND PROVIDES THEM WITH
[02:32:49] SOME RELIEF. THE DIRECTOR OF REAL ESTATE ASSET MANAGEMENT
[02:32:53] MELINDA MILLER WILL BE ABLE TO ANSWER QUESTIONS AND PROVIDE
[02:32:55] THE PRESENTATION IF THAT'S THE DESIRE.
[02:32:59] OKAY.
[02:33:08] COMMISSIONERS, PLEASE UNMUTE FOR COMMISSIONER QUESTIONS.
[02:33:17] THIS IS COMMISSIONER BOWMAN. I JUST HAD A COUPLE OF QUESTIONS.
[02:33:20] THANK YOU MELINDA FOR BEING HERE TO ANSWER. REALLY
[02:33:23] APPRECIATE IT. FIRST QUESTION, IS CHINOOK INCLUDED IN THIS?
[02:33:30] THANKS FOR ASKING MR. BOWMAN. NO.
[02:33:35] ANTHONY'S MANAGEMENT IS ASKING FOR JUST WHAT THEY NEED. THEY'RE
[02:33:39] VERY BULLISH ON CHINOOKS BECAUSE OF FISHMAN'S TERMINAL,
[02:33:43] BECAUSE OF THE EMBEDDED CUSTOMER BASE THERE, THEY'VE
[02:33:48] BEEN ABLE TO KEEP LITTLE CHINOOKS OPEN DURING THE
[02:33:51] PANDEMIC SO THEY'RE NOT ASKING FOR CHINOOKS. THIS IS JUST
[02:33:55] ANTHONY'S AT PIER 66 WHICH HAS BEEN SIGNIFICANTLY AFFECTED BY
[02:34:00] THE CRUISE UNCERTAINTY AS WELL AS THE PUBLIC HEALTH EMERGENCY.
[02:34:05] THE REASON I WAS ASKING, I WAS JUST CONFUSED. IN
[02:34:07] THE MEMO ON PAGE 3 THE DETAILS ABOUT THE PROPOSED AMENDED
[02:34:12] TERMS SAYS THE CURRENT LEASE IS 22,000 SQUARE FEET AND THREE RESTAURANTS.
[02:34:17] OH. GOT IT. IT'S
[02:34:20] THREE RESTAURANTS WITHIN ONE,
[02:34:23] BUILDING. THERE'S THE WHITE TABLECLOTH RESTAURANT UPSTAIRS,
[02:34:26] THERE'S THE DINER, AND THEN THERE'S THE FISH BAR. OH OKAY.
[02:34:30] GOT IT. I DIDN'T REALIZE THAT THE RESTAURANT UPSTAIRS WAS
[02:34:33] CONSIDERED A SEPARATE RESTAURANT. YES, THEY'RE ALL
[02:34:36] THREE. THEY HAVE DIFFERENT OPERATING HOURS, DIFFERENT MENUS
[02:34:40] SEPARATE KITCHENS EVEN. WHICH IS A BENEFIT FOR THEM
[02:34:45] MOVING INTO THE POST COVID TIME WHERE THEY HAVE A
[02:34:48] DIVERSITY OF PRODUCT. BUT AT THE SAME TIME IT'S A HUGE
[02:34:54] FACILITY.
[02:34:56] AND THEN MY SECOND QUESTION WAS
[02:34:59] ON THE SAME PAGE THERE WAS A NOTE THAT THEY HAVE

[02:35:02] REGULARLY PAID THEIR PERCENTAGE RENTS ANNUALLY OVER THE LAST 10
[02:35:06] YEARS. WHAT HAVE BEEN THEIR GROSS SALES PER MONTH? SO AM I
[02:35:12] READING THAT CORRECTLY? SO THEY'VE BEEN PAYING 6% OF GROSS
[02:35:16] SALES? WELL THEIR RENT IS BASED. THEY HAVE A MINIMUM
[02:35:20] RIGHT WHICH IS AROUND THIRTY ONE THOUSAND. OR
[02:35:25] SIX PERCENT OF SALES WHICHEVER
[02:35:30] IS GREATER. IT'S PAID ON A QUARTERLY BASIS AND
[02:35:36] THEN RECONCILED ON AN ANNUAL BASIS. THAT COMMENT WAS
[02:35:40] SOLELY TO SHOW YOU THAT THEY'VE
[02:35:45] BEEN GOOD OPERATORS AND THEY'VE BEEN SUCCESSFUL UNTIL MARCH OF
[02:35:50] THIS YEAR AND SO.
[02:35:53] THEY'VE BEEN AROUND
[02:35:58] SIX MILLION DOLLARS A YEAR IN GROSS SALES. IF THAT'S PART OF
[02:36:02] THE QUESTION THAT YOU'RE ASKING. IT IS. OKAY.
[02:36:05] SO IF THEY GET BACK TO
[02:36:09] THAT LEVEL, WHICH WE CERTAINLY HOPE THEY WILL IN THE NEXT
[02:36:13] YEAR, TWO YEARS OR SO, THEN HAVING THE INCREASED
[02:36:17] PERCENTAGE RENT MEANING THE EXTRA HALF A PERCENT AND
[02:36:22] THE EXTRA QUARTER PERCENT GOING OUT TO THE END OF THE
[02:36:25] TERM WE MAY ULTIMATELY BE IN A BETTER PLACE THAN WE ARE
[02:36:31] WITH THE EXISTING TERMS. BUT AT LEAST IT WILL MITIGATE THAT IN
[02:36:36] SOME WAY.
[02:36:39] DOES THAT MAKE SENSE?
[02:36:41] IT DOES. AND THEN AND THEN MY LAST QUESTION WAS,
[02:36:47] CANDIDLY, IT WAS JUST IN TERMS OF THE MEMO AND THE
[02:36:50] ALTERNATIVES AND THE IMPLICATIONS CONSIDERED.
[02:36:54] I JUST WANTED TO TO CALL OUT ON ALTERNATIVE NUMBER TWO
[02:36:58] WHERE THEY AGREE TO THE
[02:37:02] TERMS AS INITIALLY PROPOSED BY ANTHONY'S. AND THIS
[02:37:05] IS SIMILAR TO THE NEXT ITEM.
[02:37:08] THE ALTERNATIVES THAT WE'RE GIVEN IS REJECT THE TENANTS
[02:37:11] PROPOSAL, AGREE TO THEIR PROPOSAL, OR HAVE THEM AGREE TO
[02:37:16] OUR PROPOSAL.
[02:37:20] I THINK THERE'S PROBABLY MORE ALTERNATIVES THERE BUT
[02:37:22] I WAS JUST CONCERNED ABOUT ALTERNATIVE TWO AND ONE OF THE
[02:37:25] PROS THAT IF WE WERE TO ACCEPT THE TENANTS PROPOSAL, WE WOULD
[02:37:29] THUS STRENGTHENED OUR RELATIONSHIP. I TAKE A LITTLE
[02:37:32] UMBRAGE TO THAT. I THINK WE HAVE HAD A VERY STRONG
[02:37:36] RELATIONSHIP WITH ANTHONY'S AND JUST BY WRIT LARGE ACCEPTING
[02:37:40] THEIR PROPOSAL, I DON'T SEE HOW, I HOPE IT
[02:37:44] THAT'S NOT WHAT IT WOULD TAKE TO STRENGTHEN A RELATIONSHIP
[02:37:46] WITH ANTHONY'S CONSIDERING THAT WE BUILT THIS BUILDING AND THEY
[02:37:49] HAVE A LEASE THROUGH 2041. SO I'VE ALWAYS THOUGHT THAT WE
[02:37:55] WERE ON GOOD TERMS WITH THEM. SO I DON'T NECESSARILY CONSIDER
[02:37:58] THAT A REASON BY WHICH WE SHOULD ACCEPT SOMEBODY'S
[02:38:02] PROPOSAL IF THAT MAKES SENSE. YES IT DOES MAKE SENSE. AND YOU
[02:38:07] KNOW I TOTALLY AGREE WITH YOU WE HAVE EXCELLENT RELATIONSHIP
[02:38:09] WITH THEM. THEY'VE BEEN A FANTASTIC CUSTOMER. THIS IS A
[02:38:14] VERY DRAMATIC MOMENT FOR THEM. IT'S AN INFLECTION POINT IN
[02:38:19] THEIR WHOLE OPERATION. THAT WAS JUST AN ALTERNATIVE.
[02:38:23] THEY MADE A PROPOSAL TO US AND THEN I FEEL THAT WE MADE THEIR
[02:38:28] PROPOSAL BETTER FOR THE PORT. AND MORE REASONABLE IN
[02:38:32] OUR STAFFS ESTIMATION SO.
[02:38:36] SORRY ABOUT THAT. NO NO I JUST WANTED TO
[02:38:39] CLARIFY THAT WAS WHAT IT WAS.
[02:38:43] JUST TO BE FAIR AND THIS IS NO
[02:38:48] REFLECTION ON ANTHONY SO I DON'T WANT ANYONE TO TAKE THIS
[02:38:50] THE WRONG WAY BUT
[02:38:52] HAS THIS BEEN AUDITED AT ALL THAT YOU'RE AWARE OF?
[02:38:57] WE DO REGULAR AUDITS OF OUR TENANTS AND SO
[02:39:01] I'M JUST CURIOUS AS TO LAST TIME THAT THIS LEASE AND THE
[02:39:04] GROSS RECEIPTS WERE AUDITED. THANKS FOR THAT QUESTION
[02:39:08] BECAUSE IT HAS A CONCESSION OF PERCENTAGE RENT IT

[02:39:12] IS AUDITED ON A REGULAR BASIS. OH GREAT. IT WAS A YEAR TO A
[02:39:18] YEAR AND A HALF AGO I'D SAY. BUT I'VE BEEN AT THE PORT FOR A
[02:39:22] WHILE BUT AND I HAVE PARTICIPATED IN SEVERAL AUDITS
[02:39:26] OF ANTHONY'S LEASES. BOTH OF THEM ACTUALLY.
[02:39:30] MY LAST QUESTION WAS SO IF THEY'VE BEEN GROSSING
[02:39:34] APPROXIMATELY SIX MILLION DOLLARS ANNUALLY THAT
[02:39:38] WOULD BE ABOUT IT WOULD BE \$30,000 A MONTH? BALLPARK YEAH.
[02:39:43] BALLPARK. AND SO
[02:39:46] YOU HAVE RECORDS THAT SHOW THAT WE'VE
[02:39:49] BEEN RECEIVING AT LEAST THE 31,000 CORRECT? YES BECAUSE
[02:39:55] OUR MINIMUM RENT IS MORE THAN THAT. IT'S ABOUT 31,000 RIGHT
[02:40:00] NOW. YES. WE HAVE WE TRACK ALL GROSS SALES, WE TRACK THEIR RENT
[02:40:05] THEIR PERCENTAGE RENT, WE TRACK THEIR PAYMENT THROUGH
[02:40:09] ACCOUNTS RECEIVABLE. IT'S A HIGHLY SUPERVISED AGREEMENT.
[02:40:15] ALL RIGHT THANK YOU.
[02:40:18] OTHER QUESTIONS OR COMMENTS FROM COMMISSIONERS?
[02:40:23] OKAY WE'LL GO IN ORDER BECAUSE COMMISSIONERS ARE CURRENTLY
[02:40:26] MUTED HOWEVER IT LOOKS LIKE WE MAY HAVE LOST COMMISSIONER
[02:40:28] CALKINS UNLESS HE HAS JOINED US VIA PHONE. I KNOW HE MENTIONED
[02:40:32] HIS SPOTTY WI-FI BUT WE WE'LL GO TO COMMISSIONER CHO.
[02:40:42] I DON'T HAVE ANY FURTHER QUESTIONS. COMMISSIONER FELLEMAN?
[02:40:47] I'M IN SUPPORT OF IT. THIS IS BASICALLY THE SIMILAR SORT
[02:40:51] OF CONSIDERATION WE'RE GIVING OTHER TENANTS RIGHT?
[02:40:58] EXTENDING THEIR LEASE AND DEFERRING PAYMENT. THIS
[02:41:03] ISN'T A GIFT. THEY'RE AN IMPORTANT TENANT AND HOLD A
[02:41:08] FUNDAMENTAL PLACE ON THE WATERFRONT SO I'M HAPPY TO BE
[02:41:12] ABLE TO SUPPORT THEIR SUCCESS AND THEIR SUCCESS IS OUR
[02:41:17] SUCCESS.
[02:41:27] AND JUST TO RESPOND TO THAT. WE AREN'T EXTENDING THEIR LEASE
[02:41:30] TERM. THEIR CURRENT LEASE REQUIRES THEM
[02:41:35] TO BE THERE UNTIL 2041 BUT WE ARE PROVIDING THIS DEFERRAL PERIOD
[02:41:40] UNDER WHICH THEY'RE PAYING ONLY PERCENTAGE RENT. THANKS.
[02:41:48] I'M SORRY CAN YOU SAY THAT AGAIN? SO WE'RE EXTENDING THEIR
[02:41:50] LEASE? NO WE'RE NOT EXTENDING. WE'RE NOT. OKAY I JUST WANTED TO
[02:41:54] CLARIFY THAT. YEAH OKAY. THANK YOU.
[02:42:02] I HAVE NO FURTHER QUESTIONS. I WILL MAKE A MOTION TO APPROVE
[02:42:05] ITEM 6G.
[02:42:08] OKAY IT'S BEEN MOVED. IS THERE A SECOND.
[02:42:13] I'LL SECOND.
[02:42:17] THIS IS REALLY A GREAT LOCAL BUSINESS, LOCALLY OWNED,
[02:42:22] AND WE'RE VERY FORTUNATE TO HAVE THEM AND I THINK GIVEN THE
[02:42:28] TIMES WE'RE IN THAT IT'S.
[02:42:30] I'M GRATEFUL THAT WE ARE ABLE TO FIND A WAY TO MAKE SOME
[02:42:34] ACCOMMODATION HERE AND KEEP THIS BUSINESS ALIVE AND KEEP THE
[02:42:39] JOBS IN PLACE THERE AND TO CONTINUE THE GREAT SERVICE THAT
[02:42:43] THEY PROVIDED. CLERK PLEASE CALL THE ROLL. COMMISSIONER
[02:42:48] STEINBREUCK IF YOU DON'T MIND IT LOOKS LIKE WE GOT RYAN BACK. I
[02:42:50] WOULD LIKE TO GIVE HIM THE OPPORTUNITY TO ASK A
[02:42:52] QUESTION IF HE'D LIKE. COMMISSIONER CALKINS, DO YOU HAVE ANY QUESTIONS ON THE
[02:42:59] ANTHONY'S LEASE?
[02:43:05] LET ME TRY ON MUTING HIM ONE MORE TIME. COMMISSIONER CALKINS?
[02:43:16] OKAY. ALRIGHT MAYBE WE DIDN'T GET HIM BACK. WE NEED TO CONFIRM HE IS CONNECTED
[02:43:24] FOR THE ROLL CALL.
[02:43:29] OKAY COMMISSIONER BOWMAN?
[02:43:32] AYE.
[02:43:35] COMMISSIONER CALKINS? LET'S TRY AGAIN.
[02:43:41] IT LOOKS LIKE HE WENT AWAY AGAIN. SO I'M WONDERING IF HE'S
[02:43:43] HAVING TROUBLE CONNECTING.
[02:43:46] COMMISSIONER CHO? AYE.
[02:43:49] COMMISSIONER FELLEMAN. AYE. COMMISSIONER STEINBREUCK. YES.
[02:43:54] SO YOU HAVE FOUR YAYS AND 0 NAYS.
[02:43:59] CAN YOU HEAR ME? YES. COMMISSIONER CALKINS. GREAT.
[02:44:05] I JUST CALLED IN. I'M AN AYE ON THAT. YOU HAVE FIVE AYES ZERO NAYS.

[02:44:22] OKAY THE MOTION CARRIES FIVE ZERO AND IT'S ADOPTED. NEXT ITEM
[02:44:29] OF BUSINESS. OKAY YOUR NEXT ITEM IS 6H
[02:44:36] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR TO EXECUTE THE THIRD
[02:44:39] AMENDMENT TO THE GROUND LEASE WITH DUKES SHILSHOAL BAY
[02:44:43] CHOWDER HOUSE LLC SUBSTANTIALLY SIMILAR TO THE ATTACHED DRAFT
[02:44:47] AMENDMENT AND ON THE FOLLOWING TERMS EFFECTIVE APRIL 1ST 2020:
[02:44:52] REDUCE THE SQUARE FOOTAGE OF THE AMENDED GROUND LEASE TO
[02:44:56] 4,500 SQUARE FEET; TWO, REDUCE THE BASE MONTHLY RENT DURING THE
[02:45:00] CONSTRUCTION PHASE FROM FOUR THOUSAND ONE HUNDRED AND EIGHTY
[02:45:04] EIGHT DOLLARS A MONTH TO \$2048 DOLLARS A MONTH AND DURING THE
[02:45:09] POST CONSTRUCTION PHASE FROM FOURTEEN THOUSAND SEVEN HUNDRED
[02:45:12] AND FIFTY-THREE DOLLARS A MONTH TO SEVEN THOUSAND TWO HUNDRED
[02:45:16] AND SIXTEEN DOLLARS A MONTH; THREE, TO DEFER PAYMENT OF THE
[02:45:19] CONSTRUCTION PHASE RENT FROM APRIL FIRST 2020 THROUGH MARCH
[02:45:24] 31ST 2023; AND FOUR DUKES TO REPAY THE PORT FOR THE DEFERRED
[02:45:30] RUN OVER 10 YEARS BEGINNING APRIL 1ST 2023 THROUGH MARCH 31ST 2023.
[02:45:35] COMMISSIONERS THIS IS IN THE SAME LINE AS THE
[02:45:41] PREVIOUS ITEM TO LOOK AT THE RELIEF REQUESTED BY A TENANT.
[02:45:44] IN THIS CASE IT'S DUKE SHILSHOAL BAY CHOWDER HOUSE WHICH IS
[02:45:49] REQUESTING RELIEF AND THIS AUTHORIZATION REFLECTS NEGOTIATIONS
[02:45:52] BETWEEN THE PORT STAFF AND DUKES. I SHOULD ADD IN THIS CASE
[02:45:55] I THINK BELINDA MILLER IS AGAIN THE PRESENTER. I'LL ASK HER
[02:45:59] TO DO THE PRESENTATION SINCE IT INVOLVES A PROJECT MODIFICATION
[02:46:02] OF THE PROJECT THAT YOU WERE PREVIOUSLY BRIEFED ON. SO I
[02:46:05] THINK THAT WOULD BE APPROPRIATE IN THIS CASE. MELINDA.
[02:46:10] THANK YOU. SO WE'RE GOING TO DO THE PRESENTATION AND NOT JUST
[02:46:14] ANSWER QUESTIONS? YEAH I BELIEVE THAT'S
[02:46:17] APPROPRIATE MELINDA BECAUSE IT'S A PROJECT. SURE SO I'LL
[02:46:23] WAIT FOR THAT TO APPEAR.
[02:46:33] IT TAKES A MINUTE FOR THOSE TO APPEAR. IT'LL BE ONE MINUTE.
[02:47:09] OKAY YOU SHOULD BE SEEING THE PRESENTATION MOMENTARILY. OKAY.
[02:47:14] MELINDA YOUR SCREEN IS SHOWING THAT IT IS NOT
[02:47:18] DISPLAYING ON YOUR SCREEN OR SOMETHING. I'M NOT SEEING IT.
[02:47:22] HOW ABOUT NOW?
[02:47:24] LET'S SEE.
[02:47:28] OKAY THERE WE GO. THANK YOU VERY MUCH.
[02:47:32] I AM SEEING IT NOW SO IF YOU COULD GO TO THE
[02:47:37] NEXT SLIDE. THANK YOU. AGAIN THIS IS A
[02:47:44] TENANT. IT'S A DIFFERENT STRUCTURE OF A LEASE BECAUSE
[02:47:47] IT'S A GROUND LEASE. WE'LL TALK ABOUT THE
[02:47:50] SPECIFIC TERMS IN A MOMENT BUT I DID WANT TO GIVE AN OVERVIEW
[02:47:57] OF THE OVERALL TENANT RELIEF PROGRAM THAT WE'VE
[02:48:01] PURSUED AVIDLY FOR THE LAST FEW MONTHS. MY BELIEF IS THAT
[02:48:07] THIS REQUEST IS WITHIN THOSE GUIDELINES THAT WERE
[02:48:14] GUIDANCE FROM COMMISSION POLICY AND EXECUTIVE DIRECTOR.
[02:48:20] I'M NOT GOING TO GO INTO THE TO THE DETAIL HERE BECAUSE I THINK
[02:48:23] YOU'RE AWARE OF WHAT WE'VE DONE FOR VIRTUALLY ANY ECONOMIC
[02:48:26] DEVELOPMENT OR
[02:48:29] MARITIME LANDSLIDE CUSTOMER THAT HAS ASKED US. THOSE ARE
[02:48:34] THE TERMS OF DEFERRAL FOR FOUR MONTHS, REPAYMENT OVER UP TO A
[02:48:39] YEAR NOT STARTING UNTIL OCTOBER. WE HAD BETWEEN OCTOBER AND JANUARY 1
[02:48:45] TO START REPAYMENT. WE'RE IN THE MIDDLE OF THAT PROGRAM
[02:48:48] RIGHT NOW AND DUKES IS PARTICIPATING IN THAT DEFERRAL
[02:48:52] PROGRAM WITH THE HOPE THAT BECAUSE OF THE LONG-TERM NATURE
[02:48:56] AND THE HUGE INVESTMENT THAT THEY'LL BE MAKING THAT THEY CAN
[02:48:59] GET SOME
[02:49:01] UNIQUE, NOT UNIQUE TO OUR PROGRAM BUT SPECIFIC
[02:49:06] ASSISTANCE, THEY NEED. ACROSS THE PORT WE HAVE
[02:49:10] EXTENDED LEASE TERMS, WE'VE DEFERRED RENT WITH
[02:49:15] FREE PAYMENT PLANS, IN AND OUT OF THE AIRPORT WE'VE WAIVED MAG
[02:49:19] YOU KNOW, THE MINIMUM ANNUAL GUARANTEE.
[02:49:24] GO AHEAD TO THE NEXT SLIDE LAUREN.
[02:49:33] DUKES HAS A GROUND LEASE SO THEY'RE MAKING ALL THE

[02:49:36] INVESTMENT IN THIS FACILITY AND I KNOW THEY HAVE BEEN TO YOU
[02:49:40] TWICE BEFORE ASKING TO INCREASE THE SIZE OF THIS SPACE
[02:49:47] BUT DUE TO ESCALATING CONSTRUCTION COSTS PRE-COVID
[02:49:52] THAT WE ALL EXPERIENCED AND THEN THE IMPACT OF COVID, THEY
[02:49:56] HAVE COME TO THE CONCLUSION THAT THE MODEL AS THE PORT
[02:50:00] AND DUKES HAD VISUALIZED IS
[02:50:05] IS NOT FEASIBLE. SO THEY HAVE
[02:50:09] SPENT A LOT OF MONEY.
[02:50:11] WE'RE NOT GIVING THEM BACK THAT MONEY BUT WE ARE
[02:50:16] PROPOSING A
[02:50:19] DEFERRAL THAT WILL ADDRESS THIS. YOU WANT TO MOVE TO THE NEXT
[02:50:22] SLIDE?
[02:50:26] SO CURRENTLY AFTER TWO AMENDMENTS TO THE GROUND LEASE
[02:50:30] PAD AND THAT'S WHAT THE 9,200 SQUARE FEET IS, IT'S A
[02:50:35] DEVELOPMENT PAD, THAT THEY'RE REQUIRED TO LEASE AND THEN
[02:50:37] THEY BUILD THEIR BUILDING ON TOP OF THAT. OBVIOUSLY SET BACK
[02:50:41] FROM THE
[02:50:45] PREMISES LINE.
[02:50:48] THEY HAD BEEN WORKING ON THIS FOR A LONG TIME AND THROUGH
[02:50:55] DESIGN CHANGES AND THE RELATED ENGINEERING CHANGES
[02:51:01] AS THEY TRIED TO DEVELOP THIS INTO A FLAGSHIP FACILITY
[02:51:06] AND THEN THE ESCALATING CONSTRUCTION COST REALLY DROVE
[02:51:11] THIS OUT OF THE REALM OF FEASIBILITY. THEY WENT FROM 4.3
[02:51:13] MILLION TO OVER 8 MILLION IN CONSTRUCTION COSTS. COVID 19
[02:51:19] HITS, ALL OF THEIR
[02:51:22] SEVEN OTHER RESTAURANTS CLOSE. WHICH MEANS THEIR CASH
[02:51:26] FLOW AS WELL. THEY'RE WORKING WITH EIGHT LANDLORDS
[02:51:29] TO MITIGATE THIS SITUATION.
[02:51:34] THEY ARE STILL VERY COMMITTED TO THE LOCATION AND THEY'RE
[02:51:37] VERY COMMITTED TO THE FACILITY. BUT IT NEEDS, IN THEIR MIND, TO
[02:51:41] BE A SMALLER MORE FLEXIBLE FACILITY. NEXT SLIDE PLEASE.
[02:51:47] SO THE NEW BUSINESS MODEL WHICH HAS YET TO BE FULLY DEVELOPED
[02:51:52] BUT THEY ARE WORKING WITH AN INTERNATIONAL CONSULTANT,
[02:51:57] ARCHITECTURE AND BUSINESS AND DESIGN CONSULTANT, TO DEVELOP
[02:52:02] THIS NEW MODEL WHICH IS A MUCH SMALLER, 4,500 SQUARE FEET
[02:52:06] INSTEAD OF 9200, WHAT I'M CALLING MULTIMODAL SERVICE.
[02:52:12] WHICH IS A LITTLE BIT MORE CONTEMPORARY AND WAY
[02:52:15] MORE FLEXIBLE AND I THINK RESPONSIVE TO THE COMMUNITY
[02:52:20] OUT THERE. YOU CAN GET YOUR FOOD IN MANY MANY WAYS. YOU
[02:52:25] CAN MOBILE IN AND TAKE IT OUT, YOU CAN MOBILE IN AND SIT DOWN,
[02:52:29] OR YOU CAN CHOOSE TO SIT AND BE SERVED. SO IT'S AN
[02:52:36] EXCITING PROPOSAL AND I'VE SEEN, AGAIN WE DON'T HAVE THE
[02:52:39] DRAWINGS FOR DUKES SPECIFICALLY, BUT I'VE SEEN THIS MODEL.
[02:52:44] IN THE STATES IT'S ONLY IN LA. IT'S ALL OVER ASIA AND EUROPE SO
[02:52:49] IT'S KIND OF A TESTED THING NOW AND I THINK IT COULD BE USEFUL.
[02:52:54] BUT I DON'T HAVE MUCH TO SHOW YOU TODAY ON THAT. BUT BECAUSE
[02:52:57] OF THE FACT THEY NEED TO COMPLETELY REDESIGN, RE-ENGINEER
[02:53:01] PERMIT, AND BUILD THEY'RE ASKING FOR.
[02:53:07] IT'S GOING TO TAKE THEM ABOUT PROBABLY TWO PLUS YEARS TO DO
[02:53:11] ALL THAT. WE'VE ASKED FOR THREE YEARS SO THAT IF THE
[02:53:16] ECONOMY GOES SIDEWAYS, IF OTHER
[02:53:20] THINGS HAPPEN TO PREVENT THEM FROM MOVING FORWARD POSTHASTE
[02:53:24] AS THEY ARE NOW, THEY WON'T HAVE TO COME BACK AND BUG YOU AGAIN. SO NEXT
[02:53:32] NEXT SLIDE PLEASE LAUREN.
[02:53:37] SO
[02:53:40] THE GENERAL TERMS ARE TO REDUCE THE SQUARE FOOTAGE, TO DEFER
[02:53:45] THE CONSTRUCTION RENT FOR THREE YEARS, AND THEN THEY WOULD PAY
[02:53:49] BACK EVERY PENNY OF THAT OVER 10 YEARS.
[02:53:56] THE RESTAURANT WOULD START PAYING THEIR FULL RENT
[02:54:00] EITHER AT THE END OF THAT THREE YEARS OR AT SUBSTANTIAL
[02:54:05] COMPLETION WHICHEVER IS EARLIER. SO THE RESTAURANT, IF THEY HAVE
[02:54:10] NO PROBLEMS IN PERMITTING, THEY HAVE NO PROBLEMS IN
[02:54:14] CONSTRUCTION, AND IT OPENS EARLIER, THAT'S WHEN THEIR

[02:54:16] FULL RENT WILL START. EVERYTHING ELSE IN THE
[02:54:20] LEASE IS ESSENTIALLY THE SAME. WE'RE NOT EXTENDING THE
[02:54:24] TERM. WE'RE NOT
[02:54:27] NOT CHANGING ANY OTHER MATERIAL TERMS. NEXT SLIDE.
[02:54:38] AS FAR AS RISKS AND BENEFITS.
[02:54:41] I DON'T THINK THE RISK IS GOING TO BE A SURPRISE TO
[02:54:44] ANYONE.
[02:54:46] BUT THE BENEFITS I'M NOT SURE THAT EVERYONE UNDERSTANDS THE
[02:54:52] THE STRONG DESIRE FOR A RESTAURANT AT SHILSHOAL MARINA.
[02:54:57] IT'S HUGE. IT'S BEEN OVER YEARS. IT'S THE NUMBER ONE
[02:55:01] COMMENT ON ALMOST EVERY SURVEY THAT WE'VE DONE UP
[02:55:05] THERE AND SO WE'VE BEEN COMMITTED TO TRYING TO PROVIDE
[02:55:08] THAT AMENITY.
[02:55:10] I WILL SAY
[02:55:12] UNLESS THE PORT CHOOSES TO BUILD SOMETHING, WHICH I DON'T THINK
[02:55:15] WE WANT TO DO, THIS REALLY IS OUR ONLY VIABLE RESTAURANT
[02:55:19] OPTION OUT THERE. I THINK EVERYONE WILL REMEMBER THAT WE
[02:55:23] DID A NATIONAL RFP FOR THIS SELECTION THAT DUKES WAS
[02:55:27] SELECTED FOR AND THEY WERE THE ONLY PROPOSER SO THAT HAS THAT
[02:55:33] CONCEPT OF A RESTAURANT OPERATOR DEVELOPING A GROUND-UP
[02:55:38] RESTAURANT. IT'S JUST NOT HAPPENING.
[02:55:41] SO
[02:55:42] THAT'S MY BIGGEST CONCERN.
[02:55:46] THE POSITIVE IS IT'S VERY LITTLE TO NO RISK TO US BECAUSE
[02:55:50] DUKES IS FINANCING ALL OF THE DESIGN, PERMITTING, CONSTRUCTION
[02:55:54] AND THIS WOULD RETAIN A REASONABLE REVENUE STREAM FOR
[02:55:58] US. NOT AS MUCH AS WE WOULD GET WITH THE EXISTING LEASE BUT
[02:56:02] THOSE EXISTING TERMS ARE NOT FEASIBLE AT THIS POINT.
[02:56:09] I'M VERY HAPPY TO ANSWER ANY
[02:56:14] QUESTIONS YOU HAVE ABOUT THIS.
[02:56:23] THIS IS COMMISSIONER BOWMAN. I HAVE SEVERAL QUESTIONS
[02:56:34] MELINDA I'VE GOT TO BE CANDID. I'M REALLY
[02:56:37] STRUGGLING WITH THIS ONE.
[02:56:39] FOR A NUMBER OF REASONS.
[02:56:45] DUKES JUST CAME TO US AND THE AND THE STAFF IN SEPTEMBER. SO
[02:56:49] LESS THAN A YEAR AGO, NINE MONTHS AGO WITH THE SECOND
[02:56:53] AMENDMENT TO THIS LEASE.
[02:56:55] THIS IS ACTUALLY THE THIRD AMENDMENT IN UNDER TWO YEARS.
[02:56:59] I CAN'T RECALL ANOTHER TIME WHEN WE'VE HAD
[02:57:04] SIGNIFICANT LEASE AMENDMENTS LIKE THIS IN SUCH A SHORT
[02:57:06] AMOUNT OF TIME WITH A NEW TENANT BUT BE THAT AS IT MAY,
[02:57:10] MY BIGGEST CONCERN IS THAT WHEN THE PROPOSAL
[02:57:13] THAT WE HAD FOR THE SECOND LEASE AMENDMENT WAS TO EXPAND.
[02:57:19] AND WE SPENT CONSIDERABLE TIME TALKING ABOUT HOW YOU HAD
[02:57:22] NEGOTIATED THE LEASE AND YOU HAD MORE LAND AND
[02:57:26] WE WERE GOING TO GET A HIGHER RETURN AND NOW WE'RE GOING IN
[02:57:29] THE COMPLETELY OPPOSITE DIRECTION. AND SO I UNDERSTAND
[02:57:33] THE REASONS WHY BUT IT'S CONCERNING THAT IN NINE MONTHS,
[02:57:38] EVEN BEFORE COVID THAT NOW THIS PROJECT IS GONE FROM 9,200
[02:57:43] SQUARE FEET DOWN TO 4500 SQUARE FEET AND I'M REALLY CONCERNED
[02:57:48] ABOUT HOW WELL THOUGHT OUT IT TRULY IS. AND THEN WHAT'S
[02:57:53] NOT MENTIONED IN THE MEMO AND MAYBE YOU COULD HELP ENLIGHTEN
[02:57:56] ME. WHAT IS THE PLAN FOR THE REMAINING SQUARE FEET THAT WE
[02:58:00] WOULD NOW NOT BE LEASING TO DUKE'S? RIGHT BECAUSE WHEN YOU
[02:58:03] BROUGHT THE SECOND AMENDMENT TO US YOU SAID I HAD THIS UNUSABLE
[02:58:07] LAND I WAS ABLE TO RENEGOTIATE IT. NOW THEY'RE TAKING ON MORE
[02:58:11] SQUARE FOOTAGE. THIS IS GREAT FOR THE PORT. SO NOW WE'RE DOING
[02:58:15] THE OPPOSITE. WHAT ARE WE DOING WITH THE EXTRA SQUARE FOOTAGE
[02:58:18] NOW THAT THEY WILL NOT BE LEASING?
[02:58:21] RIGHT THAT'S A EXCELLENT QUESTION AND QUESTION THAT
[02:58:24] OTHER COMMISSIONERS HAD ASKED AS WELL. AND AS WE THINK ABOUT IT,
[02:58:29] IT'S HARD TO KNOW WHAT WE WILL BE ABLE TO DO WITH THAT BUT OUR
[02:58:32] INTENT IS TO, IF THIS GOES FORWARD, TO WORK VERY TIGHTLY

[02:58:37] WITH THEM TO CITE THE NEW SMALLER RESTAURANT IN A
[02:58:41] LOCATION THAT LEAVES US AS MUCH AS POSSIBLE BEHIND FOR US TO
[02:58:47] USE. IT IS NOT A HUGE AMOUNT OF AREA, EVEN AT THOUSAND SQUARE
[02:58:52] FEET, FOR ANOTHER DEVELOPMENT OPPORTUNITY BUT IT
[02:58:57] MAY BE AN OPPORTUNITY FOR
[02:59:00] AND WE'VE JUST BEEN BRAINSTORMING ABOUT THIS
[02:59:03] RECENTLY
[02:59:05] MAYBE WE BUILD A PAD AND BRING IN CARTS OR
[02:59:14] NOT FOOD TRUCKS, PER SE, BUT MAKE IT EASIER FOR KIOSKS TO BE
[02:59:19] CREATED. IF NOT FOR FOOD, FOR OTHER USES. I KNOW THAT OUR
[02:59:23] KAYAK RENTAL PLACE WOULD LOVE TO HAVE A MORE CENTRALLY
[02:59:27] LOCATED. WE HAVEN'T PURSUED ANY OF THOSE BUT IT IS ON OUR RADAR
[02:59:32] TO MAKE SURE THAT THE RESTAURANT JUST DOESN'T POP
[02:59:35] DOWN IN THE MIDDLE OF THAT DEVELOPMENT PAD, THAT IT'S
[02:59:38] LOCATED APPROPRIATELY SO THAT WE CAN GET AS MUCH USEFUL AREA
[02:59:42] BACK. I HOPE THAT ANSWERS YOUR QUESTION.
[02:59:47] I APPRECIATE IT. VERY HELPFUL HERE TO HEAR, MELINDA, THAT
[02:59:50] YOU HAVE ALREADY STARTED THINKING ABOUT IT
[02:59:52] CREATIVELY AND I REALLY APPRECIATE THAT BUT I REALLY
[02:59:56] FOR A FIDUCIARY RESPONSIBILITY I CAN'T SUPPORT THIS UNTIL
[03:00:01] THERE'S A BETTER SENSE OF WHAT WE WOULD REALLY DO WITH THE
[03:00:05] OTHER 4,500 SQUARE FEET. IT'S REALLY CHALLENGING TO ASK US TO
[03:00:10] AMEND THIS LEASE, AT LEAST FOR ME, AND GIVE UP THE REVENUE AND
[03:00:14] THEN IN FACT GIVE THEM.
[03:00:18] I MEAN THIS IS A BIG DEFERRAL. THIS IS MUCH MORE. THIS IS NOT
[03:00:22] IN LINE WITH WHAT WE'VE DONE WITH OTHER TENANTS. IT'S A THREE
[03:00:25] YEAR DEFERRAL, NOT A THREE-MONTH DEFERRAL. IT'S A PAYBACK NOT AT
[03:00:29] THE END OF THE YEAR BUT OVER 10 YEARS. THAT IS A SIGNIFICANT
[03:00:34] GIVE BACK. AND T IT'S NOT A GIFT OF PUBLIC FUNDS BUT IT'S
[03:00:38] A SIGNIFICANT CONCESSION AND I DO WANT US TO BE FLEXIBLE BUT I
[03:00:43] REALLY, FOR ME, I NEED TO SEE THAT THERE ARE MORE CONCRETE
[03:00:47] PROPOSALS FOR THE OTHER 4,500 SQUARE FEET. AND I THINK A FOOD
[03:00:53] TRUCK CONCEPT, SURE, THAT'S INTERESTING. I DON'T KNOW WHAT
[03:00:56] THIS TENANT WOULD THINK ABOUT THAT, RIGHT? THAT WOULD BE A
[03:00:58] DIRECT COMPETITION. I WOULD IMAGINE THEY WOULD VIEW IT THAT
[03:01:01] WAY WITH THEIR FOOD SERVICE. SO MY STRONG PREFERENCE
[03:01:06] WOULD BE FOR THE STAFF TO GO BACK AND FLESH OUT SOME REAL
[03:01:11] DETAILS ABOUT A WHERE YOU WOULD LOCATE THEM AND WHAT SQUARE
[03:01:16] FOOTAGE WOULD BE LEFT FOR YOU TO UTILIZE AND START LOOKING AT
[03:01:20] SOME REAL PROPOSALS ABOUT WHAT COULD BE DONE BECAUSE OTHER
[03:01:24] THAN THAT WE'RE JUST GIVING UP REVENUE.
[03:01:29] THANKS FOR YOUR COMMENTS. I AM NOT SURPRISED. I MEAN, I
[03:01:33] UNDERSTAND COMPLETELY WHERE YOU'RE COMING FROM. I WILL SAY
[03:01:37] THAT THIS PROPOSAL IS IN CHARACTER OF OUR
[03:01:43] OTHERS BUT BECAUSE OF OUR OTHER DEFERRAL PROGRAMS BUT
[03:01:47] BECAUSE OF THE LONG-TERM COMMITMENT AND OBLIGATION
[03:01:51] THIS TENANT HAS TO US, IT DOES, IN MY MIND, IT'S PROPORTIONAL TO
[03:01:56] THAT. SO I AM NOT BEING
[03:02:01] ARGUMENTATIVE AT ALL.
[03:02:04] I KNOW YOU'RE NOT NO NO I KNOW YOU'RE NOT, MELINDA, AT ALL.
[03:02:07] IT'S JUST A TOUGH SITUATION.
[03:02:10] I THINK THE DIFFERENCE WITH ANTHONY'S IS THAT WHEN YOU LOOK
[03:02:13] AT THE TWO, THEY'RE NOT ACTUALLY SIMILAR .THE PORT BUILT ANOTHONY'S IN 1995.
[03:02:18] I VERY VERY MUCH APPRECIATE THE
[03:02:23] FACT THAT YOU NEGOTIATED IT THAT THIS PARTICULAR COMPANY
[03:02:28] WOULD UNDERTAKE ALL OF THE DEVELOP, DESIGN, AND DEVELOPMENT
[03:02:31] COSTS AND THAT IS RARELY DONE ANYMORE AND SO THANK YOU FOR
[03:02:35] THAT BUT I HAD CONCERNS AT THE VERY BEGINNING THAT MIGHT
[03:02:39] NOT BE SUSTAINABLE AND I'M CONCERNED THAT WE'RE NOW A YEAR
[03:02:43] TO TWO YEARS INTO THIS LEASE AND THIS IS THE THIRD CHANGE IN
[03:02:47] CONCEPT FOR THE SPACE. AND SO I'M LOSING FAITH
[03:02:52] IN TERMS OF
[03:02:54] OF THE VIABILITY OF THIS MOVING FORWARD AND SO I WOULD FEEL

[03:02:58] MORE COMFORTABLE IF I KNEW THAT WE HAD STRONGER PLANS FOR THE
[03:03:02] REMAINING SQUARE FOOTAGE AND JUST ASK FOR YOU ALL TO THINK
[03:03:05] ABOUT THAT. STEVE, I MEAN
[03:03:08] WE NEED TO HAVE A PLAN FOR THE REST OF THE SQUARE FOOTAGE AND
[03:03:11] I THINK THERE COULD BE MANY MORE OPPORTUNITIES BESIDES
[03:03:14] OTHER CONCESSIONS LIKE SAID KAYAKING, STAND-UP
[03:03:16] PADDLEBOARDING, OTHER BUSINESS WATER RELATED BUSINESSES. BUT I
[03:03:21] WOULD FEEL MUCH BETTER IF WE WERE FURTHER ALONG WITH THAT
[03:03:24] ANALYSIS.
[03:03:27] I THINK COMMISSIONER FELLEMAN HAS A COMMENT AND
[03:03:31] EXECUTIVE DIRECTOR METRUCK ALSO I THINK HAS A RESPONSE.
[03:03:35] WELL NO JUST I WAS GOING TO ACKNOWLEDGE I THANK YOU
[03:03:38] COMMISSIONER BOWMAN FOR YOUR COMMENTS ON THAT. I
[03:03:42] KNOW WE HAVE TO LOOK AT THE THE REST OF THOSE OPPORTUNITIES
[03:03:45] GOING FORWARD BUT
[03:03:50] CONSIDERING THE SITUATION THAT WE'RE IN WITH COVID AND
[03:03:52] THE IMPACT ON THE INDUSTRY, THAT'S WHY WE'RE COMING FORWARD
[03:03:55] WITH THIS AS THE BEST WAY FORWARD FOR THE PART OF
[03:03:58] THIS ON THAT. BUT I DO HEAR YOU ON THE REST OF THAT AND LOOKING
[03:04:01] FOR OPPORTUNITIES WITHIN THAT AND I DON'T THINK IT'S JUST FOR
[03:04:05] FOOD RELATED BUT FOR OTHER PURPOSES OF THAT. BUT I DO HEAR
[03:04:08] YOU ON THAT.
[03:04:12] THANK YOU.
[03:04:14] COMMISSIONER FELLEMAN DID YOU GET THE UNMUTE PROMPT?
[03:04:17] OKAY LET ME DO IT AGAIN.
[03:04:22] ALL RIGHT. THANK YOU.
[03:04:27] I APPRECIATE COMMISSIONER BOWMAN'S CONCERNS ABOUT THE
[03:04:31] AVAILABLE SPACE AND I WOULD HOPE AND EXPECT THAT
[03:04:36] WHATEVER THE FOOTPRINT THAT'S DECIDED ON IS SET IN THAT
[03:04:41] THERE' RESTRICTIONS ON WHAT THE PORT
[03:04:44] CAN DO WITH THE
[03:04:45] BALANCE OF OUR
[03:04:46] PROPERTY AND THAT IF THERE WAS
[03:04:48] ANY CONDITIONING PUT ON THAT,
[03:04:51] THAT THAT WOULD HAVE AN IMMEDIATE CONSTRAINT ON OUR
[03:04:55] FINANCIAL RETURN ON THAT LAND THAT WOULD HAVE
[03:04:58] OTHERWISE BEEN USED. I HAD ASKED PREVIOUSLY WHETHER THIS WAS
[03:05:02] GOING TO BE DESIGNED IN A MODULAR FASHION. THAT IN FACT IF
[03:05:06] THEY DID PROVE TO BE SUCCESSFUL THAT THEY CAN JUST SORT OF ADD
[03:05:09] ANOTHER WING AND IT WASN'T CLEAR TO ME. I THOUGHT THAT
[03:05:13] WAS BEING CONSIDERED./ QUITE FRANKLY
[03:05:17] CHARLIE'S WAS THERE BACK IN THE DAY WHEN
[03:05:22] RIGHT AROUND 2008 OR SOMETHING. THIS USED TO HAVE A
[03:05:26] RESTAURANT WHOLE BAR SCENE WAS A BIT OF A MESS BUT SHILSHOAL
[03:05:31] WAS A BIT OF A DESTINATION BACK IN THE DAY AND
[03:05:36] AND AS SUCH IT IS A KIND OF A REMOTE LOCATION FOR A
[03:05:41] LOT OF FOLKS. NOT SO MUCH IF YOU'RE A LIVE ABOARD AS I WAS
[03:05:46] BUT CLEARLY
[03:05:48] THERE'S A TREMENDOUS NEED FOR SUCH A FACILITY
[03:05:52] AND THE FACT IS THAT THERE'S BEEN NOBODY INTERESTED
[03:05:56] IN DOING IT. SO THE IDEA THAT WE ARE FOREGOING SOMETHING IS
[03:06:00] REALLY KIND OF THEORETICAL IN THAT NOBODY ELSE WANTED TO
[03:06:04] VENTURE INTO THIS OPPORTUNITY. SO I CERTAINLY WAS
[03:06:10] ENCOURAGED THAT THEY WERE
[03:06:12] GETTING MORE AND MORE BULLISH ON THEIR PLANS BUT
[03:06:17] THAT WAS IN THE ABSENCE OF ANYBODY ELSE DOING ANYTHING AND
[03:06:20] IT'S ALSO A DIFFICULT PLACE TO BUILD ON. AGAIN IT'S
[03:06:23] INSIDE THE WATERFRONT. SO THE SETBACKS AND ALL
[03:06:28] THAT ARE AN ISSUE. SO IT WAS ALWAYS A CHALLENGING SPOT TO
[03:06:31] DEVELOP. IT WAS AN ECONOMICALLY RISKY SPOT TO DEVELOP AND NOW
[03:06:37] WE HAVE JUST A SMALL PANDEMIC ON TOP OF IT. SO I AM
[03:06:43] SYMPATHETIC TO THE CHANGING OF THE PLANS. BUT AT THE SAME TIME
[03:06:47] I RECOGNIZE THE FACT THAT IT'S NOT LIKE WE HAVE A BUNCH OF

[03:06:50] FOLKS WAITING IN THE WINGS FOR ALTERNATIVE PLANS.
[03:06:55] I WOULD VERY MUCH SUPPORT MOVING FORWARD ON THIS BUT I WOULD
[03:06:59] ALSO WANT TO MAKE SURE THAT
[03:07:01] THERE ARE NO CONSTRAINTS BEING PUT ON WHAT WE ARE
[03:07:05] ALLOWED TO DO WITH OUR OTHER PROPERTY. AND IF THEY DON'T WANT
[03:07:07] TO SEE FOOD TRUCKS NEXT TO THEM,
[03:07:10] THAT'S THE PROBLEM.
[03:07:12] SO IF I MAY COMMENT ON THAT. THERE ARE NO CONDITIONS. THERE
[03:07:15] ARE NO EXCLUSIONS WITH ANY OF OUR RESTAURANTS.
[03:07:23] THIS IS A
[03:07:27] DESTINATION LOCATION. PEOPLE AREN'T JUST WALKING BY HERE. AND
[03:07:30] IT'S ALSO SEASONAL. SO SOMETIMES HAVING RESTAURANT NEIGHBORS
[03:07:35] CREATES AN ECONOMY. IT CREATES MORE INTEREST IN A LOCATION.
[03:07:40] BUT I AGREE THAT IT'S LIKELY NOT ADDITIONAL FOOD OPERATIONS.
[03:07:45] BUT THERE ARE NO CONDITIONS ON THE LEASE THAT PREVENT US FROM
[03:07:49] DOING ANYTHING, OTHER THAN APPROPRIATE SEPARATION BETWEEN
[03:07:52] THEIR PREMISES AND WHATEVER THE NEW USE WILL BE. IF THERE IS A
[03:07:57] NEW USE. SO AGAIN WE'RE SO PRELIMINARY IN THAT THINKING.
[03:08:01] WE'LL MAKE SURE THAT WE HAVE REALLY WELL-THOUGHT-OUT PLAN
[03:08:07] FOR THE REST OF THAT SPACE. ARE THEY ASKING FOR ANY RIGHT OF
[03:08:11] FIRST REFUSAL OF TRYING FOR EXPANSION? ARE THEY SHOWING
[03:08:14] ANY INTEREST IN HAVING THE OPTION TO DEVELOP FURTHER? NO.
[03:08:19] WE'VE TALKED ABOUT THAT AND RESPONDING TO COMMISSIONER
[03:08:24] BOWMAN'S COMMENT, BELIEVE ME NO ONE MORE THAN YOU AND I ARE
[03:08:30] CONCERNED THAT THIS IS THE THIRD TIME WE'VE BEEN TALKING
[03:08:32] ABOUT THIS. SO THAT'S WHY I WANTED TO UNDERSTAND WHO THIS
[03:08:36] NEW PLAYER IN THIS DEVELOPMENT IS. AND I REALLY WISH THEY HAD
[03:08:41] BEEN INVOLVED FROM THE VERY BEGINNING BUT THAT DIDN'T
[03:08:44] HAPPEN. SO THIS IS A VERY SPECIFIC MODEL. IT'S IT'S LOW
[03:08:49] COST, BUT THE MENU STAYS, THE SAME THE WAY YOU GET FOOD IS
[03:08:54] DIFFERENT, AND IT WILL ALSO STILL HAVE A BIG DECK, AND A BAR
[03:08:59] AND A RESTAURANT. IT'S JUST A LOT SMALLER AND IN SOME WAYS
[03:09:03] THE DESIGNS THAT I'VE SEEN ARE A LITTLE BIT COOLER,
[03:09:07] IF I MAY SAY, THAN A LOT OF DUKE'S CURRENT RESTAURANTS.
[03:09:12] SO THEY'RE NOT INTERESTED IN THINKING LONG-TERM ABOUT IT
[03:09:15] BEING LARGER.
[03:09:18] ALL RIGHT, WELL I'D LIKE TO MAKE A MOTION THAT WE ADOPT THIS
[03:09:24] THIS MOTION UNLESS SOMEBODY ELSE HAS ANYTHING FURTHER TO GO.
[03:09:31] SO THERE'S A MOTION ON THE FLOOR. IS THERE A SECOND?
[03:09:37] I WILL SECOND IT. COMMISSIONER CALKINS, YOU SAID YOU WANTED TO CHIME IN?
[03:09:46] YEAH AND DID YOU GET MY SECOND ON THE MOTION? YES.
[03:09:51] GREAT. I THINK THIS IS
[03:09:56] ONE OF THOSE REALLY CHALLENGING DECISIONS FOR ALL
[03:10:00] THE REASONS COMMISSIONER BOWMAN MENTIONED. AT THE SAME TIME I'M
[03:10:04] REMINDED OF THE APHORISM THAT A BIRD IN HAND IS WORTH TWO IN THE
[03:10:07] BUSH AND I THINK IN THIS PARTICULAR CIRCUMSTANCE TO BE
[03:10:11] ABLE TO SHORE UP SOME LONG-TERM REVENUE FOR THE PORT IS PRETTY
[03:10:15] IMPORTANT.
[03:10:17] AND I APPRECIATE THAT YOU KNOW IN OUR BRIEFING PRIOR TO THIS I
[03:10:20] ASKED ABOUT THAT AUXILIARY SPACE, TO FILL THAT SPACE AND IT
[03:10:24] BECOMES AVAILABLE AS A RESULT OF SHRINKING THE FOOTPRINT OF
[03:10:28] THE LEASE BASED ON THE NEW AMENDMENT AND APPRECIATE THAT
[03:10:33] STAFF HAS DONE SOME WORK TO ENSURE THAT
[03:10:36] THERE WOULDN'T BE
[03:10:38] ANY RESTRICTIONS ON IT. I THINK THERE'S A POSSIBILITY
[03:10:43] PARTICULARLY AS THE ECONOMY RECOVERS FOR A
[03:10:47] COMPLEMENTARY TENANT TO GO IN THAT SPACE.
[03:10:51] AND SO I WOULD HOPE THAT WE WOULD CONTINUE TO PURSUE
[03:10:54] REVENUE IN THAT LOCATION AS WELL. BUT THEY DO THINK IT'S
[03:10:58] WISE TO PROCEED WITH AN AMENDED LEASE WITH DUKES.
[03:11:06] THERE'S A MOTION AND A SECOND.
[03:11:10] IS THERE ANY FURTHER COMMISSIONER COMMENT REGARDING
[03:11:13] THE MOTION?

[03:11:15] I'M GOING TO ADD MY SUPPORT. I THINK DUKES IS AN INSTITUTION,
[03:11:19] GREAT CLAIM, THEY HAVE A GREAT PRODUCT, PEOPLE LOVE DUKES AND I
[03:11:25] THINK THIS IS AN ISOLATED AREA THAT IT'S BEEN DIFFICULT TO SAY
[03:11:30] THE LEAST TO RETAIN AND OPERATE A SUCCESSFUL BUSINESS IN
[03:11:36] THIS LOCATION AND SO FOR THOSE REASONS I THINK THIS IS NOT
[03:11:40] UNLIKE. DOWNSIZING DURING THIS ERA IS
[03:11:45] WHAT IS CALLED FOR SOME BUSINESS PLANS AND I THINK THAT
[03:11:50] THIS REPRESENTS A GOOD LONG-TERM BENEFIT NOT ONLY TO
[03:11:55] THE PORT TO HAVE A STABLE SUCCESSFUL TENANT THERE BUT TO
[03:11:59] THE PUBLIC TO ENJOY THEIR OFFERINGS. AND PETER TO
[03:12:05] YOUR POINT, FOR THOSE WHO ARE NOT FAMILIAR, THIS IS A
[03:12:08] TINY FOOTPRINT. IT'S NOT LIKE THIS IS GOING TO
[03:12:12] LOOK SMALL ON A BIG PAD. THE SPACE THERE ON THE WATERFRONT
[03:12:17] IS TREMENDOUSLY CONSTRAINED.
[03:12:22] IT ALMOST MAY LOOK MORE PROPORTIONAL. YEAH IT IS. AND
[03:12:26] MAYBE WE CAN FIND ONE OF THOSE MICRO BUSINESSES THAT CAN, OR
[03:12:30] STARTUPS, FOR THE REST OF THE SITE AT SOUTH SWIPES.
[03:12:36] THIS IS STEPHANIE. JUST ONE LAST COMMENT. SO I JUST WANTED TO
[03:12:43] REITERATE. I HOPE THAT, STEVE I'M JUST ASKING YOU DIRECTLY, TO
[03:12:48] PLEASE JUMP ON HAVING THE STAFF START TO RESEARCH WHAT ELSE CAN
[03:12:56] GO IN. IF WE'RE GOING TO BE REDUCING THE FOOTPRINT OF THIS
[03:12:58] LEASE THEN MY HOPE WOULD BE WE WOULD START IMMEDIATELY ON
[03:13:03] THINKING ABOUT WHAT OTHER TENANTS COULD GO IN. PARTICULARLY IF THEY'RE
[03:13:08] GOING TO BE IN A DESIGN
[03:13:10] PHASE FOR A NUMBER OF YEARS NOW. I MEAN IT'S JUST. THAT SPACE
[03:13:14] CONTINUES TO SIT EMPTY AND SO IF IT'S NOT GOING TO BE 9,200
[03:13:18] SQUARE FOOT RESTAURANT IT'S GOING TO BE A 4500 SQUARE FOOT
[03:13:22] RESTAURANT IN A COUPLE OF YEARS, LET'S GET IT THE REMAINING PAD
[03:13:25] UNDER LEASE AS SOON AS POSSIBLE. AND THEN THE ONLY OTHER THING
[03:13:29] I'D ASK IS THAT IF YOU COULD PROVIDE, MELINDA, NOT NOW BUT
[03:13:33] HOPEFULLY JUST VIA EMAIL A LITTLE MORE INFORMATION ABOUT
[03:13:37] THE RETURN TO THE PORT. I WAS SURPRISED THAT THERE
[03:13:40] WAS NO MORE DETAILED FINANCIAL ANALYSIS WITH THE MEMO.
[03:13:46] OBVIOUSLY THIS HAS AN IMPACT AND
[03:13:50] I'D LIKE TO BETTER UNDERSTAND WHAT IT IS. WILL DO. WE HAVE A
[03:13:54] FULL FINANCIAL ANALYSIS.
[03:13:57] WHAT FINANCE PUT INTO THE AGREEMENT IS IT'S
[03:14:01] ABOUT 2 MILLION DOLLARS IN
[03:14:03] NOMINAL CASH FLOW OVER THE INITIAL TERM. BUT YES.
[03:14:08] COMMISSIONER, I ALSO HEAR YOU ABOUT THE NEED TO REPORT BACK
[03:14:12] ON WHAT DEVELOPING PLANS ARE FOR THE REST OF THAT THAT'S NOT
[03:14:15] USED NOW ON THE WATERFRONT. YEP OKAY. THANK YOU
[03:14:20] ALRIGHT. VERY GOOD. THANK YOU COMMISSIONER BOWMAN.
[03:14:23] I AGREE WITH YOU. WITH THAT, LET'S CALL THE ROLL ON THE THE MOTION TO APPROVE.
[03:14:31] ALRIGHT COMMISSIONER BOWMAN.
[03:14:34] AYE.
[03:14:36] COMMISSIONER CALKINS. AYE.
[03:14:40] COMMISSIONER CHO.
[03:14:48] I'M SEEING COMMISSIONER CHOW. AND IT SHOWS HIM AS UNMUTED.
[03:14:53] THERE WE GO. I VOTE AYE.
[03:15:01] COMMISSIONER FELLEMAN. AYE.
[03:15:10] COMMISSIONER STEINBRUECK. YES. FIVE AYES AND ZERO NAYS.
[03:15:18] MOTION PASSES. ON TO THE NEXT ITEM. OKAY ITEM 8A IS MOTION
[03:15:25] 2020-17 A MOTION OF THE PORT OF SEATTLE COMMISSION SUPPORTING
[03:15:29] THE EXECUTIVE DIRECTOR'S RECOMMENDATION TO ADJUST THE
[03:15:33] COMMISSION APPROVED 2020 PORT BUDGET AND TO AUTHORIZE THE
[03:15:37] EXECUTION OF 3 MILLION DOLLARS IN NEW COMMUNITY BENEFIT
[03:15:41] PROGRAMS TO SPUR REGIONAL ECONOMIC RECOVERY.
[03:15:49] COMMISSIONERS WE'VE
[03:15:52] DISCUSSED THIS AT SEVERAL MEETINGS WHICH IS REVIEWING OUR BUDGET
[03:15:56] AND OUR REDUCTIONS THAT WE'VE UNDERTAKEN IN FACE OF THE
[03:15:58] PANDEMIC GOING FORWARD AND SO WE'VE BEEN BRIEFING ON THOSE
[03:16:02] WHICH WILL TOTAL TO A 70 MILLION DOLLARS IN REDUCTIONS TO THAT

[03:16:06] AND THEN ALSO DISCUSSING OUR CAPITAL INVESTMENT PLAN FOR THE
[03:16:09] REST OF 2020 GOING FORWARD AND HOW THIS BUDGET WITH
[03:16:13] YOUR APPROVAL RECOGNIZES THOSE REDUCTIONS AND HELP US PLAN
[03:16:17] GOING FORWARD FOR THE REST OF 2020. BUT IT ALSO LAYS THE
[03:16:20] GROUNDWORK FOR US FOR THE BUDGET FOR 2021 AS WELL. AND I
[03:16:24] WILL ALSO MENTION THIS ALSO WOULD APPROVE THOSE AREAS WHERE I
[03:16:27] WANT TO MAKE ADDITIONAL INVESTMENTS
[03:16:30] WHICH IS BOTH IN TOURISM AND THEN FOR WORKFORCE DEVELOPMENT
[03:16:33] GOING FORWARD AND SO WITH THAT I'M GOING TO TURN IT OVER TO
[03:16:36] AARON PRITCHARD TO DISCUSS FURTHER.
[03:16:40] THANKS EXECUTIVE DIRECTOR. COMMISSIONER THIS
[03:16:44] MOTION ACHIEVES THREE THINGS: FIRST IT SUPPORTS THE CHANGES
[03:16:47] MADE BY THE EXECUTIVE DIRECTOR TO REDUCE THE PORT OF SEATTLE'S
[03:16:50] BUDGET BY 70 MILLION FOR 2020. SECOND IT AUTHORIZES THE
[03:16:54] EXECUTIVE DIRECTOR TO EXECUTE ONE POINT FIVE MILLION DOLLARS
[03:16:57] FOR THE IMPLEMENTATION OF THE OPPORTUNITY INITIATIVE AND A
[03:17:00] MOTION AND 1.5 MILLION DOLLARS TO SUPPORT TOURISM WASHINGTON
[03:17:04] STATE.
[03:17:06] THE 1.5 MILLION DOLLARS FOR THE OPPORTUNITY INITIATIVE WILL
[03:17:09] CREATE 220 JOBS FOR YOUTH IN THE HARDEST-HIT COMMUNITIES IN
[03:17:12] KING COUNTY. I'M PARTICULARLY PROUD OF THE RESULTS HERE AS
[03:17:16] WE HAVE SEEN THE FULL WEIGHT OF THE OFFICE
[03:17:19] OF EQUITY DIVERSITY INCLUSION BEHIND TARGETING THOSE
[03:17:22] YOUTH HARDEST HIT BY THE PANDEMIC WHILE USING OUR
[03:17:26] PORT EQUITY LENS TO ENSURE THAT YOUTH OF COLOR ARE AT THE FOREFRONT
[03:17:29] OF THIS EFFORT. REALLY TREMENDOUS WORK. IT SHOWCASES
[03:17:32] WHAT THE PORT IS CAPABLE OF AND WHERE OUR VALUES LIE
[03:17:36] THE PORT WILL HOST A PRESS CONFERENCE ON THURSDAY AT 10:00
[03:17:38] A.M. TO INTRODUCE THE ORGANIZATIONS THE PORT IS WORKING WITH
[03:17:41] ON THE OPPORTUNITY INITIATIVE. I'LL OPEN IT UP FOR
[03:17:45] COMMISSIONERS TO MAKE ANY COMMENTS ON THE OPPORTUNITY
[03:17:47] INITIATIVE THEN I'LL MOVE ON TO THE TOURISM ELEMENT HERE.
[03:17:50] COMMISSIONERS IF YOU HAVE ANY COMMENTS.
[03:17:54] WE CAN GO ROUND ROBIN SO COMMISSIONER BOWMAN?
[03:18:00] THANK YOU FOR UNMUTING ME. APPRECIATE IT. I JUST WANT TO
[03:18:03] SAY I'VE SAID THIS TO STAFF MANY TIMES OVER THE LAST FEW
[03:18:06] WEEKS BUT I JUST WANTED TO SAY PUBLICLY AGAIN JUST HUGE
[03:18:10] KUDOS AND VERY GRATEFUL FOR ALL OF YOUR INCREDIBLE WORK OVER
[03:18:14] THE LAST REALLY SIX WEEKS IN PULLING THIS TOGETHER.
[03:18:19] I THINK I'D LIKE TO SAY THAT WE'VE MOVED FROM AN OPPORTUNITY
[03:18:21] MOTION TO AN OPPORTUNITY INITIATIVE FOR A CLASS OF
[03:18:26] RESIDENTS THAT ARE VERY MUCH AT THE GREATEST DISADVANTAGE AFTER
[03:18:31] COVID WHICH ARE YOUTH 16 TO 24. THEY'VE BEEN AT A DISADVANTAGE
[03:18:36] FOR EMPLOYMENT OPPORTUNITIES FOR A NUMBER OF YEARS BUT EVEN
[03:18:40] MORE SO NOW AND I'M JUST SO PROUD OF THE WORK THAT THE PORT
[03:18:44] STAFF IS DONE IN REACHING OUT TO LOCAL NONPROFITS TO FIND A
[03:18:49] WAY TO GET THESE KIDS EMPLOYED FOR THE NEXT COUPLE OF MONTHS
[03:18:53] AND THESE ARE ALL IN SUPPORT OF JOBS THAT HELP THE PORT AND
[03:18:57] MARITIME AND AVIATION INDUSTRIES. SO REALLY HAPPY.
[03:19:01] STEVE THANK YOU FOR YOUR SUPPORT AND FINDING THE MONEY
[03:19:04] IN THE BUDGET. YOU'VE DONE AN EXCEPTIONAL JOB OF SCRAPING THE
[03:19:08] BUDGET OVER THE LAST COUPLE OF MONTHS REALLY RAINING THINGS IN,
[03:19:13] LOOKING FOR COST CUTTING MEASURES, BUT THERE'S A TIME FOR
[03:19:16] AUSTERITY AND THERE'S A TIME FOR INVESTMENT AND I REALLY
[03:19:19] BELIEVE THAT THIS SMALL INVESTMENT OF 1.5 MILLION WILL
[03:19:23] YIELD GREAT RETURNS FOR OUR COMMUNITY AND SO I URGE
[03:19:27] EVERYONE'S SUPPORT.
[03:19:33] COMMISSIONER CALKINS?
[03:19:37] TO ADD TO THAT I WOULD SAY WHEN THIS CONVERSATION FIRST STARTED
[03:19:41] SIX WEEKS AGO THE FOCUS WAS ON DOING SOMETHING QUICKLY, DOING
[03:19:48] IT WITHIN OUR STATUTORY AUTHORITY, AND FOCUSING ON THOSE
[03:19:53] HARDEST HIT. AND AS COMMISSIONER BOWMAN JUST MENTIONED THE
[03:19:56] PARTICULAR COMMUNITIES AND AGE BRACKET THAT THIS TARGETS

[03:20:02] ARE THOSE THAT WE HAVE SEEN IN ALL SORTS OF DATA COMING OUT OF RESEARCH
[03:20:07] AROUND THE IMPACTS OF COVID AS THE ONES MOST HARDEST HIT
[03:20:11] AND WHO WOULD MOST BENEFIT FROM A PROGRAM LIKE THIS. SO
[03:20:15] A BIG THANK YOU TO STAFF AND TO THE PARTNERING AGENCIES FOR
[03:20:21] ENSURING THAT WE CAN
[03:20:23] HELP TO MITIGATE THE IMPACTS OF COVID DURING THIS REALLY
[03:20:27] URGENT TIME. SO THANK YOU SO MUCH AND I WOULD URGE PASSAGE
[03:20:29] AS WELL.
[03:20:31] OKAY COMMISSIONER CHO.
[03:20:35] YES JUST REAL QUICKLY WANT TO THANK STEPHANIE
[03:20:38] FOR REALLY PLEDGING ESTEEM AND PUSHING THIS FORWARD. I THOUGHT
[03:20:41] IT WAS A GREAT IDEA WHEN I FIRST STARTED. I'M REALLY GLAD
[03:20:43] WE GOT THIS DONE WITHIN THE TIME FRAME THAT WE DID. I THINK IT'S
[03:20:47] VERY APPROPRIATE GIVEN WHERE WE ARE WITH THE PANDEMIC
[03:20:51] AND AGAIN WHAT I MENTIONED EARLIER. THE
[03:20:53] COMMUNITIES THAT HAVE BEEN DISPROPORTIONATELY IMPACTED BY
[03:20:56] THE PANDEMIC AND SO I'M REALLY EXCITED TO SEE THIS PROGRAM
[03:20:59] TO FRUITION. THANKS.
[03:21:04] AND COMMISSIONER FELLEMAN.
[03:21:13] SO THANK YOU. I DEFINITELY ALSO SUPPORT THIS EFFORT AND IT'S
[03:21:18] ALSO IMPORTANT TO ACKNOWLEDGE THAT
[03:21:20] IT'S NOT JUST THE ABILITY TO PUT MONEY TOWARDS THIS ECONOMIC
[03:21:25] EFFORT BUT THAT THERE HAS TO BE WAYS IN WHICH
[03:21:29] THESE FUNDS CAN BE SPENT IN THIS TIME OF SOCIAL DISTANCING
[03:21:34] AND THINGS LIKE THAT SO THAT THERE'S SPECIFIC FOCUS ON
[03:21:40] OUTDOOR RELATED ACTIVITIES WHETHER IT BE IN THE
[03:21:43] RESTORATION OF THE DUWAMISH RIVER OR IN THE OUTDOOR
[03:21:48] RECREATION ASSOCIATED WITH OUR TOURISM EFFORTS. AND IT WAS JUST
[03:21:53] REALLY INTERESTING. THERE WAS JUST AN
[03:21:57] UPDATE TO THE STATE, SOME ECONOMIC ANALYSIS OF OUTDOOR
[03:22:00] RECREATION IN THE STATE JUST CAME OUT JUNE 23RD AND IT SHOWS
[03:22:05] THAT FROM FOLKS PARTICIPATING IN OUTDOOR REC
[03:22:09] IN 2015 SPENT FOUR HUNDRED FORTY SIX MILLION DOLLARS IN 2015.
[03:22:14] IN 2020, IT'S 600 MILLION AND CONSUMER SPENDING GOING WENT
[03:22:18] FROM TWENTY ONE POINT SIX BILLION TO TWENTY SIX POINT
[03:22:21] FIVE BILLION DOLLARS. CREATING
[03:22:26] A TREMENDOUS AMOUNT OF JOBS AND TAXES AND ALL THAT. SO OUTDOOR
[03:22:29] REC IS BIG BUSINESS IN WASHINGTON STATE AND I'M GLAD
[03:22:32] TO SEE THAT WE ARE GOING TO
[03:22:35] HELP FACILITATE THAT IN THIS TIME WHEN PEOPLE CAN REALLY
[03:22:38] CAPITALIZE ON THE OPPORTUNITY SO THANK YOU.
[03:22:50] AND COMMISSIONER STEINBRUECK DID YOU HAVE ADDITIONAL COMMENT?
[03:23:01] MR. STEINBRUECK YOU ARE MUTED. [INAUDIBLE]
[03:23:34] SERVE COMMUNITIES AND
[03:23:36] YOUNG PEOPLE IN AREAS WHERE
[03:23:39] THAT ARE APPLICABLE TO THE MISSION OF THE PORT AND THE
[03:23:44] TYPES OF JOBS THAT THE PORT IS ENGAGED IN THROUGH ITS PARTNERS.
[03:23:49] SO I THINK THAT'S REALLY ALL A LOT OF GOOD NEWS THERE
[03:23:53] AS ESPECIALLY AT A TIME WHEN OUR OWN INTERNSHIP PROGRAM
[03:23:56] INTERNALLY HAD TO BE PUT ON HOLD BECAUSE OF THE
[03:24:01] SOCIAL ISOLATION ISSUES AND CHALLENGES AND THAT'S ALSO
[03:24:05] ANOTHER GREAT SUCCESS STORY . THERE'S A COUPLE OF THINGS I
[03:24:09] INTERESTED IN HERE AND ONE IS I WOULD LIKE TO HAVE A REPORT
[03:24:13] BACK ON THE OUTCOMES OF THIS PROJECT. I THINK IT CERTAINLY
[03:24:19] MERITS LOOKING AT IN THE LONGER TERM AS A PERMANENT PROGRAM
[03:24:25] SUPPORTED BY THE PORT'S MISSION AND WORKFORCE DEVELOPMENT GOALS.
[03:24:30] AND THEN THIRDLY I CAN'T HELP BUT THINK OF PORT JOBS IN THIS
[03:24:34] CONTEXT. I DON'T KNOW ALL THE HISTORY OF PORT
[03:24:38] JOB BUT I KNOW THAT IT IS A WORKFORCE DEVELOPMENT
[03:24:41] INTERMEDIARY THAT SUPPORTS OPPORTUNITY TRAINING AND
[03:24:46] PARTNERING WITH INDUSTRY FOR JOBS IN GENERAL, NOT
[03:24:52] SPECIFIC TO ONE AGE GROUP. BUT IT WOULD SEEM TO ME THAT THERE
[03:24:56] MAY BE SOME NEXUS THERE SINCE THEY HAVE AN ORGANIZATIONAL

[03:25:00] APPARATUS THAT HAS BEEN UP AND RUNNING SINCE 1990. MAYBE THEY
[03:25:06] HAVE CAPACITY TO
[03:25:10] FORM SOME KIND OF A LONGER-TERM APPROACH HERE THROUGH OUR
[03:25:15] WORKFORCE DEVELOPMENT OBJECTIVES.
[03:25:20] QUICK NOTE ON THAT COMMISSIONER STEINBRUECK REGARDING THE
[03:25:23] REPORTING BACK ON OUTCOMES. ACTUALLY WITHIN THE RCW TO RUN
[03:25:28] WORKFORCE DEVELOPMENT PROJECTS SUCH AS THESE THERE ARE
[03:25:31] REQUIREMENTS TO REPORT BACK. WE DO HAVE INCLUDED IN THE
[03:25:33] WORKFORCE DEVELOPMENT POLICY. BUT WHAT WE'LL HEAR BACK IS THE NUMBER OF YOUTH PLACED IN INTERNSHIPS
AND
[03:25:39] OF PERSONS TRAINED, RECRUITED, PLACED IN JOBS AND RETAINED, THE
[03:25:43] TYPES OF INTERN JOBS AND RANGE OF COMPENSATION, THE NUMBER AND
[03:25:46] TYPES OF BUSINESSES THAT ARE SERVED, AND ANY OTHER
[03:25:49] TANGIBLE BENEFITS REALIZED BY THE PORT, THE WORKERS, THE
[03:25:52] BUSINESSES, AND THE PUBLIC AND SO THOSE ARE WRITTEN IN THE RCW
[03:25:55] FOR ANY WORKFORCE DEVELOPMENT PROGRAM. THAT'S GREAT TO HEAR.
[03:25:58] KUDOS TO OUR SUPPORT STAFF FOR HELPING LAUNCH THIS. COMMISSIONERS I HAVE TO SAY
[03:26:07] I TURNED IT OVER A LITTLE TOO EARLY. I SHOULD HAVE FINISHED A QUICK NOTE
[03:26:09] ABOUT THE TOURISM PORTION OF THIS
[03:26:13] WHICH IS ALSO ONE POINT FIVE MILLION DOLLARS AND HAS AN
[03:26:15] INTERESTING TIE. YOU KNOW THE LEISURE AND HOSPITALITY SECTOR
[03:26:18] IS ONE OF THE HARDEST-HIT INDUSTRIES OF THE STATE
[03:26:20] REPRESENTING 42% OF THE JOB LOSSES ACROSS THE STATE.
[03:26:24] AND NOTABLY MANY OF THE YOUTH WE'RE SEEKING TO
[03:26:26] EMPLOY IN THIS OPPORTUNITY INITIATIVE ALSO WORK IN THIS
[03:26:29] INDUSTRY. THE PORT HAS A LONG HISTORY OF INVESTMENT IN
[03:26:33] TOURISM AS IT SUPPORTS OUR AIRPORT, CRUISE TERMINALS, AND
[03:26:36] MANY OTHER INDUSTRIES THAT HELPED THE PORT THRIVE.
[03:26:39] COMMISSIONERS BOWMAN AND FELLMAN STARTED AN INTERNAL AD HOC
[03:26:43] COMMITTEE TO GUIDE HOW THE PORT ENGAGES AROUND TOURISM AND
[03:26:46] THEY'RE BOTH PARTICIPANTS ON THE WASHINGTON TOURISM ALLIANCE.
[03:26:50] THIS IS A STATEWIDE ORGANIZATION THAT IS DRAFTING
[03:26:52] THE PLAN ABOUT HOW TO SUPPORT TOURISM RECOVERY STATEWIDE. THE
[03:26:56] PORT'S DIRECTOR OF TOURISM RON PACK IS ALSO ON THE EXECUTIVE
[03:26:59] TEAM FOR THE BOARD OF DIRECTORS FOR THE WTA. IN THE NEXT WEEK OR
[03:27:03] SO WTA WILL PROPOSE A RECOVERY PLAN FOR THE STATE AND BY THE
[03:27:08] END OF JULY THE PORT WILL LIKELY ABLE TO IDENTIFY HOW THE
[03:27:11] PORT'S 1.5 MILLION WILL SUPPORT RECOVERY FOR TOURISM.
[03:27:15] THAT'S THE END OF MY STATEMENT . THANK YOU. THANK YOU.
[03:27:20] I BELIEVE EXECUTIVE DIRECTOR METRUCK WANTED TO MAKE A COMMENT
[03:27:24] BEFORE THE VOTE.
[03:27:28] OKAY EXACTLY.
[03:27:31] THANK YOU COMMISSIONERS.
[03:27:34] WHEN I THINK BACK
[03:27:36] WE SAY SIX WEEKS IT SEEMS LIKE WE'VE BEEN
[03:27:39] WORKING ON THIS
[03:27:41] NON-STOP SINCE THAT SIX WEEKS. BUT I DO HAVE TO SAY ONE THING
[03:27:44] FIRST IS THAT COMMISSIONER STEINBRUECK YOU
[03:27:47] SAID THE OUR INTERN PROGRAM. OUR INTERN PROGRAM, WE WERE
[03:27:51] THINKING ABOUT REDUCING IT COMPLETELY BUT WE DID NOT. I
[03:27:54] WOULD HAVE TO SAY THAT COMMISSIONER BOWMAN CHAMPIONED
[03:27:58] THAT. WE REDUCED IT AND REDUCED THE SCOPE TO THE SITUATION
[03:28:02] BUT THAT STILL DOES EXIST AS ONE OF OUR
[03:28:05] PROGRAMS EVEN THOUGH IN A REDUCED SCALE CAPACITY IN
[03:28:09] THAT SITUATION. BUT I WILL HAVE TO SAY THAT THE STAFF REALLY
[03:28:12] WORKED HARD WITH THE DIRECTION FROM THE COMMISSION ON THIS
[03:28:16] INCLUDING THE WORKFORCE DEVELOPMENT STAFF, THE
[03:28:18] COMMISSION STAFF, CONTRACTING LEGAL, EXTERNAL
[03:28:23] RELATIONS, ECONOMIC DEVELOPMENT, HAVE WORKED NON-STOP BECAUSE AS
[03:28:27] YOU KNOW. AS AARON WAS TALKING ABOUT, POLICIES TAKE A LONG TIME
[03:28:30] AND THIS HAS BEEN BEEN AT A VERY HIGH SPEED IN ORDER TO TRY
[03:28:34] TO MEET THE NEED OF THE COMMUNITY ACROSS THE BOARD SO
[03:28:37] APPRECIATE ALL THE COMMISSION'S LEADERSHIP ON THIS AND TRYING

[03:28:39] TO GET THIS WHERE WE ARE TODAY.
[03:28:43] THANK YOU. OKAY ALL GOOD AND GOOD TO HEAR THAT THE
[03:28:46] INTERNSHIP PROGRAM IS STILL ALIVE
[03:28:50] THROUGH THESE DIFFICULT TIMES. SO IS THERE ANY FINAL COMMENTS?
[03:28:54] COMMISSIONER BOWMAN, YOU WANT TO CLOSE THIS OR?
[03:28:57] COMMISSIONER FELLEMAN HAS SOMETHING TO SAY. SORRY.
[03:29:00] COMMISSIONER FELLEMAN.
[03:29:04] I BELIEVE I SENT YOU AN UNMUTE PROMPT. LET ME DO IT
[03:29:05] AGAIN. ANY SECOND
[03:29:09] ALL RIGHT THANK YOU. ONE THING WASN'T MENTIONED IN THE
[03:29:14] PURSUIT OF LOOKING AT THESE SHORT-TERM EMPLOYMENT THAT
[03:29:17] THERE WAS AN EQUITY FILTER PUT THROUGH THE ENTIRE ANALYSIS
[03:29:20] THAT VERY MUCH TARGETED NOT JUST THE AGE GROUP BUT THE
[03:29:24] NEEDS WITHIN THAT AGE GROUP AND SO THAT WAS A BIG
[03:29:29] EFFORT BY BOOKDHA AND THE EQUITY PROGRAM THERE. SO I THINK
[03:29:34] THE MONEY SPENT WILL HAVE A PARTICULARLY BIG BANG FOR
[03:29:38] THE BUCK AS IT WERE. AND ALSO IT'S IMPORTANT TO NOTE
[03:29:43] THAT
[03:29:45] ON THE TOURISM SIDE OF THINGS,
[03:29:50] HOW THOSE MONIES ARE BE SPENT WILL BE YOU KNOW FLESHED-OUT
[03:29:54] IN TIME TO COME SO WE'LL HAVE MORE TO REPORT ON
[03:29:59] THAT AS TIME PERMITS BUT. AND I GUESS THE FINAL
[03:30:03] THING THING WAS ON THE INTERNSHIP PROGRAM I'M VERY
[03:30:06] PROUD TO
[03:30:08] SUGGEST THAT FOR THE FIRST TIME WE'RE GOING TO HAVE
[03:30:12] TRIBAL PARTNERS IN THE INTERNSHIP PROGRAM
[03:30:16] BOTH FROM THE SUQUAMISH AND THE MUCKLESHOOT TRIBE. WE'LL HAVE AT
[03:30:20] LEAST FOUR TRIBAL YOUTH IN OUR INTERNSHIP PROGRAM WHICH WAS
[03:30:25] ALSO A BIG SHOUT OUT TO OUR FOLKS FOR ACCOMMODATING THAT
[03:30:30] AND FOR THE TRIBES WILLINGNESS TO PARTICIPATE. SO WE'RE MAKING
[03:30:34] SOME GOOD PROGRESS IN EVEN IN THESE CHALLENGING TIMES.
[03:30:40] OKAY CLERK WILL YOU CALL THE ROLL? OKAY COMMISSIONER BOWMAN?
[03:30:47] OH WE NEED A MOTION.
[03:30:55] WE NEED A MOTION.
[03:31:03] I'LL MAKE A MOTION. SECOND.
[03:31:05] ALL RIGHT NOW COMMISSIONER BOWMAN. ALL RIGHT. AYE.
[03:31:09] COMMISSIONER CALKINS. AYE.
[03:31:12] COMMISSIONER CHO. AYE. COMMISSIONER FELLEMAN. AYE.
[03:31:18] COMMISSIONER STEINBRUECK. YES.
[03:31:22] YOU HAVE A 5 AYES AND 0 NAYS. THE MOTION IS APPROVED AND THE
[03:31:27] ACTION IS ADOPTED.
[03:31:30] WE MOVE TO ITEM 9. I DON'T KNOW OF ANY PRESENTATIONS,
[03:31:35] REPORTS, OR STAFF BRIEFINGS.
[03:31:40] ITEM 10 ANY QUESTIONS OR COMMENTS FROM COMMISSIONERS OR
[03:31:45] REFERRALS TO COMMITTEES?
[03:31:48] OKAY LOOKS LIKE WE'RE READY TO CALL IT A DAY AND A DAY OF GOOD
[03:31:52] WORK AND A LOT OF REALLY POSITIVE EFFORTS I THINK ARE
[03:31:58] WITNESSED TODAY BY ACTION SO THANK YOU ALL AND HAVE A GOOD
[03:32:01] NIGHT. THE MEETING IS ADJOURNED. THANK YOU. THE TIME IS 3:43 P.M.
[03:32:08] THANK YOU.

END OF TRANSCRIPT